## SECURITIES AND EXCHANGE COMMISSION

## Washington, D.C. 20549

(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF the securities exchange act of 1934

FOR THE QUARTERLY PERIOD ENDED FEBRUARY 28, 1997
OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File No. 0-209

BASSETT FURNITURE INDUSTRIES, INCORPORATED
(Exact name of Registrant as specified in its charter)

## Virginia

(State or other jurisdiction of incorporation or organization)

54-0135270
(I.R.S. Employer Identification No.)
$\qquad$ No $\qquad$

At February 28, 1997, 13, 075,595 shares of common stock of the Registrant were outstanding.
Net sales
Costs and expense
Cost of sales
Selling, gene
Other income, net

Income taxes
Income before income taxes

NET INCOME
Retained earnings - beginning of period

Cash dividends
Purchase and retirement of common stock
Retained earnings - end of period

NET INCOME PER SHARE

DIVIDENDS PER SHARE

THREE MONTHS ENDED FEBRUARY 28 (29),

| 1997 | 1996 |
| :---: | :---: |
|  |  |
| \$109, 806, 278 | \$111, 951, 020 |
| 91,572,793 | 94,183, 120 |
| 15,848,571 | 15,487,133 |
| 107, 421,364 | 109,670, 253 |

2,384,914 2, 078, 551

4,463,465 1, 030,000

| $3,433,465$ |
| :---: |
| $222,417,127$ |
| $-\ldots-\ldots$ |
| $225,850,592$ |
| $(5,230,238)$ |
| $-0-$ |
| $\cdots-\cdots-\cdots$ |
| $\$ 220,620,354$ |

220, 620, 354
============
2, 280, 767 4, 043, 194

6, 323, 961 1,610,000

4,713, 961 225,718,704

230, 432, 665
$(2,716,550)$
$(1,428,396)$
$\$ 226,287,719$
===========

| $\$ .26$ <br> ===== | \$. 35 <br> ===== |
| :--- | :--- |
| \$. 40 | \$. 20 |
| ====== | ==== |

The accompanying note is an integral part of the condensed financial statements.
Current Assets
Cash and cash equivalents
Trade accounts receivable, less allowances
for doubtful accounts
Inventories:
Finished goods
Work in process
Raw materials and supplies
Less LIFO adjustment
Prepaid expenses
Prepaid income taxes
Deferred income taxes
Property, Plant and Equipment
Cost
Less allowances for depreciation
Other Assets
Investment in securities
Investment in affiliated companies
Other

| \$ 55,451,598 | \$ 57,285,005 |
| :---: | :---: |
| 65,684,671 | 65,416,910 |
| 43,466,506 | 42,593,966 |
| 14,334,690 | 14, 008, 754 |
| 38,249,563 | 38,275,770 |
| 96,050,759 | 94,878,490 |
| 28,146,000 | 27,796,000 |
| 67,904,759 | 67,082,490 |
| 1,377,343 | 1,492,506 |
| -0- | 844,737 |
| 2,669,000 | 2,597,000 |
| 193, 087,371 | 194,718,648 |
| 222,044,788 | 218,528,425 |
| 163,227,357 | 162,149,761 |
| 58, 817,431 | 56,378,664 |
| 31,442,195 | 29,625,435 |
| 46,684,463 | 45, 820, 750 |
| 9,711,002 | 8,621,947 |
| 87,837,660 | 84,068,132 |
| \$339, 742,462 | \$335, 165, 444 |
| ========== | ============ |

## LIABILITIES AND STOCKHOLDERS' EQUITY

Current Liabilities
Accounts payable
Accrued compensation
Dividends payable
Other accrued liabilities
Income taxes

Deferrals
Deferred liabilities
Deferred income taxes

Stockholders' Equity
Common stock
Retained earnings
Unrealized holding gains, net of tax
\$ 20,541, 014
3,716,206
-0-
6,088,381 -0-

30,345, 601
10, 834,741
2,504, 000
13,338,741
65,377,975
222, 417, 127
3,686,000
291, 481, 102
\$335, 165, 444
============

The accompanying note is an integral part of the condensed financial statements.

## NET CASH PROVIDED BY OPERATING ACTIVITIES

INVESTING ACTIVITIES
Net change in cost of investment securities
Purchases of property, plant and equipment
Proceeds from sale of property, plant and equipment
Dividend from affiliated company
other

FINANCING ACTIVITIES
Cash dividends paid
Purchase and retirement of common stock

CHANGE IN CASH AND CASH EQUIVALENTS
CASH AND CASH EQUIVALENTS - beginning of period

CASH AND CASH EQUIVALENTS - end of period

| THREE MO | 28 (29), |
| :---: | :---: |
| 1997 | 1996 |
| ---- | ---- |
| \$ 1, 884, 683 | \$11, 231, 680 |
| $(20,760)$ | 7,886,426 |
| $(4,314,417)$ | (799, 458 ) |
| 332, 552 | 70,635 |
| 272,376 | -0- |
| 12,159 | 162,144 |
| $(3,718,090)$ | 7,319,747 |
| -0- | $(2,716,550)$ |
| -0- | (1, 821, 896 ) |
| -0- | $(4,538,446)$ |
| $(1,833,407)$ | 14, 012,981 |
| 57, 285, 005 | 51, 331, 119 |
| \$55, 451, 598 | \$65, 344, 100 |

NOTE TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
I. Per share amounts are based on $13,075,595$ and $13,614,639$ weighted average number of shares outstanding at February 28 (29), 1997 and 1996, respectively.

PART I - FINANCIAL INFORMATION - CONTINUED
BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES

BASIS OF PRESENTATION
The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

RESULTS OF OPERATIONS:
Major components of net income expressed as a percentage of net sales:

|  | First Quarter Ending February |  |  |
| :---: | :---: | :---: | :---: |
|  | 1997 | 1996 | 1995 |
| Cost of sales | 83.40\% | 84.13\% | 83.31\% |
| Gross profit | 16.60 | 15.87 | 16.69 |
| SG\&A expenses | 14.43 | 13.83 | 12.96 |
| Income from operations | 2.17 | 2.04 | 3.73 |
| Other income, net | 1.89 | 3.61 | 1.87 |
| Income before income taxes | 4.06 | 5.65 | 5.60 |
| Income taxes | . 94 | 1.44 | 1.64 |
| Net income | 3.12 | 4.21 | 3.96 |

NET SALES
Net sales for the 1997 first quarter compared to prior years:

|  | 1997 | 1996 | 1995 |
| :--- | ---: | ---: | ---: |
|  | --- | --- | --- |
| Net sales (thousands) | $\$ 109,806$ | $\$ 111,951$ | $\$ 123,551$ |
| Percentage change from prior year | $(1.92) \%$ | $(9.4) \%$ | $1.6 \%$ |

Shipments increased in the Case and Table Divisions in 1997 over 1996 and declined in the Upholstery Divisions.

COSTS AND EXPENSES
Cost of sales improved 73 basis points in the 1997 first quarter over 1996 and approximates 1995 levels. The most significant improvement is in the material component. The increase in the labor component reflects the initiative to improve production employees' compensation rates. A comparison of the components is shown below:

|  | First Quarter Ending February |  |  |
| :---: | :---: | :---: | :---: |
|  | 1997 | 1996 | 1995 |
| Materials | 48.49\% | 50.04\% | 49.39\% |
| Labor | 22.47 | 21.29 | 21.54 |
| Overhead | 12.44 | 12.80 | 12.38 |
|  | 83.40\% | 84.13\% | 83.31\% |

Selling, general and administrative expenses increased 60 basis points in 1997 over 1996. The cost increases were in categories associated with product promotion and the focus on customer service

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS - CONTINUED

RESULTS OF OPERATIONS - CONTINUED:
OTHER INCOME, NET
Components of other income (thousands):

Equity in unremitted income of affiliated cos.
Dividends
Interest (principally tax exempt)
Gains from sales of investment securities
Other

| First Quarter Ending February |  |  |
| :---: | :---: | :---: |
| 1997 | 1996 | 1995 |
| \$1,136 | \$1,101 | \$1,021 |
| 352 | 438 | 543 |
| 620 | 573 | 550 |
| -0- | 2,115 | (30) |
| (29) | (184) | 229 |
| \$2,079 | \$4,043 | \$2,313 |
| ====== | ====== | ===== |

INCOME TAXES
The effective income tax rate is less than the statutory rates because of the effect of non-taxable income in each period presented.

|  | First Quarter Ending February |  |  |
| :---: | :---: | :---: | :---: |
|  | 1997 | 1996 | 1995 |
| Effective Income Tax Rate | 23.1\% | 25.5\% | 29.2\% |

LIQUIDITY AND CAPITAL RESOURCES:
Cash provided by operating activities:

|  | First Quarter Ending February |  |  |
| :---: | :---: | :---: | :---: |
|  | 1997 | 1996 | 1995 |
| Cash provided by operating activities (thousands) | \$1,885 | \$11, 232 | \$5,875 |

The current ratio was 5.53 to 1 at February 28, 1997 and 6.42 to 1 at November 30, 1996. Working capital was $\$ 158$ million at February 28, 1997, compared to \$164 million at November 30, 1996.

Cash provided by operating activities is expected to be adequate for normal future operating requirements.

There were no material commitments for capital expenditures at February 28, 1997. Capital expenditures that will be made in the future for normal expansion or other operating purposes will be made from funds on hand or those generated from operations.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K
a. Exhibits
(27) Financial Data Schedule

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BASSETT FURNITURE INDUSTRIES, INCORPORATED

Robert H. Spilman, Chairman of the Board and Chief Executive Officer

Date: $\qquad$

Philip E. Booker, Vice President, Controller (Chief Accounting Officer)

Date:

| For the quarter ended | Commission File Number |
| :--- | ---: |
| February 28, 1997 | $0-209$ |

BASSETT FURNITURE INDUSTRIES, INCORPORATED EXHIBIT INDEX

| Exhibit No. | Exhibit Description | Page No. |
| :--- | :---: | :---: |
| 27 | Financial Data Schedule | page -8 |

## 3-MOS

NOV-30-1997
DEC-01-1996 FEB-28-1997
$31,442^{55,452}$
65,685
0
193, 087
222,045
163, 227
339, 742
34,897
0
0

- 0

65,378
339,742
225,420
339, 742
111, 885 109, 806

107,421
0
25
2, 000
4,463
3,433 1,030
0
0
0
3,433
.26

