Washington, D.C. 20549
(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF the securities exchange act of 1934

FOR THE QUARTERLY PERIOD ENDED MAY 31, 1997
OR

## [ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from
to $\qquad$

Commission File No. 0-209

BASSETT FURNITURE INDUSTRIES, INCORPORATED (Exact name of Registrant as specified in its charter)

## Virginia

(State or other jurisdiction
of incorporation or organization)

Bassett, Virginia
24055
(Address of principal executive offices)
(Zip Code)
(540) 629-6000
(Registrant's telephone number, including area code)
Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes $X$ No

At May 31, 1997, 13,017,883 shares of common stock of the Registrant were outstanding.


The accompanying notes are an integral part of the condensed consolidated financial statements.

## ASSETS

Current Assets
Cash and cash equivalents
Trade accounts receivable, less allowances

Trade accounts receivable for doubtful accounts
Inventories:
Finished goods
Work in process
Raw materials and supplies

Less LIFO adjustment

Prepaid expenses
Prepaid income taxes
Deferred income taxes

Property, Plant and Equipment
Cost
Less allowances for depreciation

## Other Assets

Investment in securities
Investment in affiliated companies
Assets to be disposed of
Other

MAY 31, 1997
$\$ 51,620,077$
$56,178,497$
37,297, 060
11,505, 725
34, 353, 182
83, 155, 967
23, 766, 000
59, 389, 967
564, 803
638, 217
9, 718, 000
178, 109, 561
173, 118, 683
$128,712,816$
$44,405,867$
31, 280, 504
48, 030, 731
5, 311, 477
9, 464, 320
94, 087, 032
$\$ 316,602,460$
============

NOVEMBER 30, 1996
$\$ 57,285,005$
$65,416,910$
42,593, 966
14, 008, 754
38, 275, 770
94, 878,490
27,796, 000
67, 082,490
1,492,506
844,737
2,597, 000
$194,718,648$
218,528, 425
162,149, 761
$56,378,664$
29, 625, 435
45, 820, 750 -0-
$8,621,947$
---------
84, 068, 132
------------
===========
\$ 20,541, 014
3,716, 206
6, 088, 381
30, 345, 601
10, 834, 741 2,504,000
$13,338,741$

65,377,975
222,417, 127
3,686,000
291, 481, 102
$\$ 335,165,444$
============

The accompanying notes are an integral part of the condensed financial statements.

PART I - FINANCIAL INFORMATION - CONTINUED
BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS - UNAUDITED

NET CASH PROVIDED BY OPERATING ACTIVITIES INVESTING ACTIVITIES

Net change in cost of investment securities
Purchases of property, plant and equipment
Proceeds from sale of property, plant and equipment
Dividends from affiliated company
other

FINANCING ACTIVITIES
Issuance of common stock
Purchase and retirement of common stock
Cash dividends

CHANGE IN CASH AND CASH EQUIVALENTS
CASH AND CASH EQUIVALENTS - beginning of period

CASH AND CASH EQUIVALENTS - end of period

SIX MONTHS ENDED MAY 31,

| 1997 | 1996 |
| :---: | :---: |
| \$ 6,368,874 | \$ 22,885,290 |
| $688,716$ | $11,618,801$ |
| 1,147,140 | 76,635 |
| 544,752 | -0- |
| 414,235 | 218,513 |
| $(2,905,468)$ | 8,829,777 |
| 55,481 | 25,364 |
| $(1,350,000)$ | $(7,990,413)$ |
| $(7,833,815)$ | $(5,394,558)$ |
| $(9,128,334)$ | $(13,359,607)$ |
| $(5,664,928)$ | 18,355,460 |
| 57,285,005 | 51,331, 119 |
| \$ 51, 620,077 | \$ 69,686,579 |

The accompanying notes are an integral part of the condensed consolidated financial statements.

Note A. NON-RECURRING AND OTHER CHARGES (thousands)
On May 21, 1997, the Company announced that it would record pre-tax charges totaling $\$ 30,479$ ( $\$ 18,897$ net of taxes, or $\$ 1.45$ per share). These charges relate to the elimination of the Impact product line and the closing of the Impact plants, discontinuance of certain National/Mt. Airy products and assimilation of the Mt. Airy plant into the Bassett Casegoods Division, closing of the W.M. Bassett plant and redeployment of products within the other Bassett Casegoods plants, and other related costs.

These charges relate to the Company's recently announced strategy to focus on its core business marketed under the Bassett brand name (Wood Products, Upholstery and Bedding). Further, it enables the Company to rationalize its manufacturing capacity by retaining and utilizing its most efficient facilities.

The components of the pre-tax charges are:

|  | $\begin{gathered} \text { 2nd Quarter } \\ 1997 \end{gathered}$ | $\begin{aligned} & \text { Remainder of } \\ & 1997 \end{aligned}$ | Total |
| :---: | :---: | :---: | :---: |
| Charges included in cost of sales |  |  |  |
| - Inventory write-downs | \$ 6,195 | \$ -0- | \$ 6,195 |
| Charges included in SG\&A |  |  |  |
| - Accounts receivable write-downs | 2,250 | -0- | 2,250 |
| Non-recurring charges |  |  |  |
| - Impairment of assets | 11,180 | -0- | 11,180 |
| - Restructuring and other charges | 2,749 | 8,105 | 10,854 |
| Total | \$22,374 | \$8,105 | \$30,479 |
|  | ======= | ====== | ====== |

The write-downs of inventories and accounts receivable are related primarily to the elimination of the Impact product line and discontinuance of certain National/Mt. Airy products. The asset impairment losses of $\$ 11,180$ consist of the write-downs of operating assets at the W. M. Bassett plant and at both of the Impact Division's plants, and result from the evaluation of the Company's ability to recover asset costs given current market conditions. The restructuring and other charges of $\$ 10,854$ consist of additional costs expected to be incurred to redeploy product lines and manufacturing and employee resources.

Note B. SUBSEQUENT EVENT
Subsequent to May 31, (on July 7, 1997) a major customer of the Company filed for protection from creditors under Chapter 11 of the U. S. Bankruptcy Code. As a result of this action, the Company has taken a pre-tax charge as of May 31, 1997 of $\$ 6.0$ million, $\$ 3.7$ million after-tax ( $\$ .28$ per share).

Note C. CONTINGENCY
In June, 1997, the Company announced that it had recently learned that mattresses and box springs that were sold to two major retail customers were of lesser specifications than those originally manufactured for sale by the retailers.

Despite the changes in specifications, the mattresses in questions are of quality equal to nationally sold products. Each of the mattresses and box springs in issue is covered by the original warranty, and the Company continues to stand behind each of the products. Neither of the two affected retailers has experienced increased complaints regarding these products. The Company will offer gift certificates, redeemable at the retailers' stores, to customers who purchased the products in question.

A reasonable estimate of the possible costs or range of costs related to this matter cannot be made at this time.

Note D. EARNINGS PER SHARE
Per share amounts are based on 13, 062,736 and $13,519,393$ weighted average number of shares outstanding at May 31, 1997 and 1996 respectively.

## BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

ALL DISCUSSION OF RESULTS OF OPERATIONS THAT FOLLOWS IS PRESENTED EXCLUDING THE AFFECTS OF (i) THE NON-RECURRING AND OTHER CHARGES DISCUSSED IN NOTE A AND (ii) the subsequent event charge discussed in note b of the notes to condensed consolidated financial statements Included herein.

RESULTS OF OPERATIONS:
Major components of net income expressed as a percentage of net sales:

| Cost of sales | $83.74 \%$ | $84.11 \%$ | $83.53 \%$ |
| :--- | :---: | :---: | :---: |
| Selling, general and admin. | 14.90 | 14.03 | 13.40 |
| Income from operations | 1.36 | 1.86 | 3.07 |
| Other income, net | 2.44 | 3.73 | 2.67 |
| Income before income taxes | 3.80 | 5.59 | 5.74 |
| Income taxes | .66 | 1.24 | 1.67 |
| Net income | 3.14 | 4.35 | 4.07 |

ET SALES
Net sales for the current two periods compared to prior years:

|  | Six Months Ended May 31, |  |  | Three Months Ended May 31, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1997 | 1996 | 1995 | 1997 | 1996 | 1995 |
|  | ---- | --- - | ---- | ---- | ---- | --- - |
| Net sales (thousands) | \$223, 004 | \$223, 224 | \$242,569 | \$113,198 | \$111, 273 | \$119, 018 |
| \% change from prior year | (0.1)\% | (8.0)\% | (5.4)\% | 1.7\% | (6.5)\% | (11.6)\% |

The changes discussed in Note A are expected to reduce annualized net sales approximately $10 \%$.

COSTS AND EXPENSES
Cost of sales for the second quarter (84.07\%) was up 67 basis points from the 1997 first quarter (83.40\%), however this was even with the 1996 second quarter. The gross profit margin for the six month period has improved 37 basis points compared to 1996. As shown below the materials and labor components of cost of sales have increased in the second quarter.

|  | Six Months Ended May 31, |  |  | Three Months Ended May 31, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1997 | 1996 | 1995 | 1997 | 1996 | 1995 |
|  | --- | --- | --- - | --- - | --- - | --- - |
| Materials | 49.04\% | 49.83\% | 49.36\% | 49.58\% | 49.61\% | 49.34\% |
| Labor | 22.82 | 21.36 | 21.57 | 23.15 | 21.44 | 21.59 |
| Overhead | 11.88 | 12.92 | 12.60 | 11.34 | 13.03 | 12.83 |
|  | 83.74\% | 84.11\% | 83.53\% | 84.07\% | 84.08\% | 83.76\% |

Selling, general and administrative expenses have increased primarily in categories associated with product promotion, customer service and expansion of the Bassett Furniture Direct ("BFD") and Bassett Gallery Programs.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF 

 OPERATIONS - CONTINUED
## OTHER INCOME, NET

Components of other income (in thousands):

|  | Six Months Ended May 31, |  |  | Three Months Ended May 31, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1997 | 1996 | 1995 | 1997 | 1996 | 1995 |
| Equity in unremitted income |  |  |  |  |  |  |
| of affiliated companies | \$2,755 | \$2,519 | \$2,441 | \$1,619 | \$1,418 | \$1,420 |
| Interest (principally tax exempt) | 1,300 | 1,118 | 1,123 | 680 | 545 | 573 |
| Dividends | 668 | 901 | 1,210 | 316 | 463 | 667 |
| Gains from sales of investment securities | 234 | 4,149 | 1,364 | 234 | 2,034 | 1,394 |
| Gains (loses) from sales of property, plant and equipment |  | (3) | 25 | 714 | (47) | (15) |
| Other | (446) | (363) | 336 | (200) | (135) | 147 |
|  | \$5,441 | \$8,321 | \$6,499 | \$3,363 | \$4,278 | \$4,186 |

## INCOME TAXES

The effective income tax rate is less than the statutory rates because of the effect of non-taxable income in each period presented.

OPERATING INCOME
Operating income for the second quarter was up in the core businesses of Casegoods, Tables and Upholstery. However, operating income was down in the Bedding Division, and in the discontinued National/Mt. Airy and Impact Furniture Divisions.

LIQUIDITY AND CAPITAL RESOURCES:
Cash provided by operating activities:

|  | Six Mon | Ended | 31, | Three | ( Ended | 31, |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1997 | 1996 | 1995 | 1997 | 1996 | 1995 |
| Cash provided by operating activities (thousands) | \$6,369 | \$22,885 | \$16,921 | \$4,484 | \$11, 653 | \$11, 046 |

The current ratio was 5.48 to 1 at May 31,1997 and 6.42 to 1 at November 30, 1996. Working capital was $\$ 146$ million at May 31, 1997, compared to $\$ 164$ million at November 30, 1996.

Cash provided by operating activities is expected to be adequate for normal future operating requirements.

There were no material commitments for capital expenditures at May 31, 1997. Capital expenditures that will be made in the future for normal expansion or other operating purposes will be made from funds on hand or those generated from operations.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K
a. Exhibits
(27) Financial Data Schedule
b. Reports on Form 8-K:

A report on Form 8-K was filed on May 27, 1997 reporting the events
discussed in Note A of the Notes To Condensed Consolidated Financial Statements included in this Form 10-Q for the quarter ended May 31, 1997.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BASSETT FURNITURE INDUSTRIES, INCORPORATED

Paul Fulton, Chairman of the Board, and Chief Executive Officer

DATE: July 9, 1997

Philip E. Booker, Vice President, Controller (Chief Accounting Officer)

DATE: July 9, 1997

FORM 10-Q
QUARTERLY REPORT

For the quarter ended
May 31, 1997

Commission File Number
0-209

BASSETT FURNITURE INDUSTRIES, INCORPORATED EXHIBIT INDEX

## Exhibit No.

27

Exhibit Description

Financial Data Schedule

Page No.
page 9

## 6-MOS

NOV-30-1997
DEC-01-1996 MAY-31-1997
$31,281^{51,620}$
56,178
59,390
178,110
128,713
316,602
32,489
173,119

0
0

207,979
316,602
223, 004
228,446 192,931
234,410
13,929
6,235
4, 000
$(19,893)$
$(10,592)^{(9,301)}$ 0
0

$$
(10,592)
$$

(.81)

