

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended August 29, 2020

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File No. 000-00209

BASSETT FURNITURE INDUSTRIES, INCORPORATED  
(Exact name of Registrant as specified in its charter)

Virginia 54-0135270  
(State or other jurisdiction) (I.R.S. Employer  
of incorporation or organization) Identification No.)

3525 Fairystone Park Highway  
Bassett, Virginia 24055  
(Address of principal executive offices)  
(Zip Code)

(276) 629-6000  
(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u>	<u>Trading Symbol</u>	<u>Name of exchange on which registered</u>
Common Stock (\$5.00 par value)	BSET	NASDAQ

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer	<input type="checkbox"/>	Accelerated Filer	<input checked="" type="checkbox"/>
Non-accelerated Filer	<input type="checkbox"/>	Smaller Reporting Company	<input type="checkbox"/>
		Emerging Growth Company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

At September 25, 2020, 9,976,513 shares of common stock of the Registrant were outstanding.

BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES

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PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
FOR THE PERIODS ENDED AUGUST 29, 2020 AND AUGUST 31, 2019 – UNAUDITED  
(In thousands except per share data)

	<u>Quarter Ended</u>		<u>Nine Months Ended</u>	
	<u>August 29, 2020</u>	<u>August 31, 2019</u>	<u>August 29, 2020</u>	<u>August 31, 2019</u>
Sales revenue:				
Furniture and accessories	\$ 80,341	\$ 98,369	\$ 232,283	\$ 301,550
Logistics	11,218	11,050	35,197	36,900
Total sales revenue	91,559	109,419	267,480	338,450
Cost of furniture and accessories sold	38,418	42,246	113,140	133,953
Selling, general and administrative expenses excluding new store pre-opening costs	50,394	63,519	165,407	197,495
New store pre-opening costs	-	254	-	1,117
Asset impairment charges	-	-	12,184	-
Goodwill impairment charge	-	-	1,971	-
Litigation expense	-	-	1,050	-
Early retirement program	-	-	-	835
Income (loss) from operations	2,747	3,400	(26,272)	5,050

Other income (loss), net	697	(298)	(430)	(566)
Income (loss) before income taxes	3,444	3,102	(26,702)	4,484
Income tax expense (benefit)	1,266	945	(9,738)	1,274
Net income (loss)	\$ 2,178	\$ 2,157	\$ (16,964)	\$ 3,210
Basic earnings (loss) per share	\$ 0.22	\$ 0.21	\$ (1.70)	\$ 0.31
Diluted earnings (loss) per share	\$ 0.22	\$ 0.21	\$ (1.70)	\$ 0.31
Dividends per share	\$ 0.08	\$ 0.125	\$ 0.33	\$ 0.375

The accompanying notes to condensed consolidated financial statements are an integral part of the condensed consolidated financial statements.

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PART I – FINANCIAL INFORMATION – CONTINUED  
ITEM 1. FINANCIAL STATEMENTS

BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)  
FOR THE PERIODS ENDED AUGUST 29, 2020 AND AUGUST 31, 2019 – UNAUDITED  
(In thousands)

	Quarter Ended		Nine Months Ended	
	August 29, 2020	August 31, 2019	August 29, 2020	August 31, 2019
Net income (loss)	\$ 2,178	\$ 2,157	\$ (16,964)	\$ 3,210
Other comprehensive income:				
Amortization associated with				
Long Term Cash Awards (LTCA)	31	31	94	93
Income taxes related to LTCA	(8)	(8)	(24)	(24)
Amortization associated with supplemental executive retirement defined				
benefit plan (SERP)	2	47	5	139
Income taxes related to SERP	-	(12)	(1)	(36)
Other comprehensive income, net of tax	25	58	74	172
Total comprehensive income (loss)	\$ 2,203	\$ 2,215	\$ (16,890)	\$ 3,382

The accompanying notes to condensed consolidated financial statements are an integral part of the condensed consolidated financial statements.

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PART I – FINANCIAL INFORMATION – CONTINUED  
ITEM 1. FINANCIAL STATEMENTS

BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES  
CONDENSED CONSOLIDATED BALANCE SHEETS  
AUGUST 29, 2020 AND NOVEMBER 30, 2019  
(In thousands)

	(Unaudited) August 29, 2020	November 30, 2019
<b>Assets</b>		
<b>Current assets</b>		
Cash and cash equivalents	\$ 31,029	\$ 19,687
Short-term investments	17,661	17,436
Accounts receivable, net	19,099	21,378
Inventories	58,601	66,302
Recoverable income taxes	10,048	329
Other current assets	9,480	11,654
Total current assets	145,918	136,786
Property and equipment, net	89,031	101,724

Deferred income taxes	7,729	5,744
Goodwill and other intangible assets	23,921	26,176
Right of use assets under operating leases	120,889	-
Other	6,828	5,336
<b>Total long-term assets</b>	<u>159,367</u>	<u>37,256</u>
<b>Total assets</b>	<u>\$ 394,316</u>	<u>\$ 275,766</u>
<b><u>Liabilities and Stockholders' Equity</u></b>		
<b>Current liabilities</b>		
Accounts payable	\$ 19,215	\$ 23,677
Accrued compensation and benefits	14,463	11,308
Customer deposits	35,721	25,341
Current portion operating lease obligations	28,211	-
Other current liabilities and accrued expenses	12,874	11,945
<b>Total current liabilities</b>	<u>110,484</u>	<u>72,271</u>
<b>Long-term liabilities</b>		
Post employment benefit obligations	12,023	11,830
Long-term portion of operating lease obligations	117,009	-
Other long-term liabilities	1,336	12,995
<b>Total long-term liabilities</b>	<u>130,368</u>	<u>24,825</u>
<b>Stockholders' equity</b>		
Common stock	49,883	50,581
Retained earnings	104,743	129,130
Additional paid-in capital	-	195
Accumulated other comprehensive loss	(1,162)	(1,236)
<b>Total stockholders' equity</b>	<u>153,464</u>	<u>178,670</u>
<b>Total liabilities and stockholders' equity</b>	<u>\$ 394,316</u>	<u>\$ 275,766</u>

The accompanying notes to condensed consolidated financial statements are an integral part of the condensed consolidated financial statements.

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**PART I – FINANCIAL INFORMATION – CONTINUED**  
**ITEM 1. FINANCIAL STATEMENTS**

**BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**FOR THE PERIODS ENDED AUGUST 29, 2020 AND AUGUST 31, 2019 – UNAUDITED**  
(In thousands)

	<b>Nine Months Ended</b>	
	<b>August 29, 2020</b>	<b>August 31, 2019</b>
<b>Operating activities:</b>		
Net income (loss)	\$ (16,964)	\$ 3,210
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:		
Depreciation and amortization	10,249	10,092
Gain on lease modification	(152)	-
(Gain) loss on sale of property and equipment	39	(98)
Asset impairment charges	12,184	-
Goodwill impairment charge	1,971	-
Inventory valuation charges	3,814	1,753
Bad debt valuation charges (recoveries)	727	(5)
Deferred income taxes	(708)	22
Other, net	149	161
Changes in operating assets and liabilities:		
Accounts receivable	1,552	(1,755)
Inventories	3,887	(3,858)
Other current assets	(8,898)	(1,986)
Right of use assets under operating leases	24,338	-
Customer deposits	10,380	(4,673)
Accounts payable and other liabilities	1,379	(4,922)
Obligations under operating leases	(26,464)	-
<b>Net cash provided by (used in) operating activities</b>	<u>17,483</u>	<u>(2,059)</u>
<b>Investing activities:</b>		
Purchases of property and equipment	(2,214)	(10,651)
Proceeds from sales of property and equipment	2,345	119
Purchases of investments	(241)	-
Proceeds from maturities of investments	16	5,000
Other	(1,107)	(506)

<b>Net cash used in investing activities</b>	(1,201)	(6,038)
<b>Financing activities:</b>		
Cash dividends	(3,306)	(3,867)
Proceeds from the exercise of stock options	-	25
Other issuance of common stock	217	246
Repurchases of common stock	(1,542)	(6,845)
Taxes paid related to net share settlement of equity awards	(214)	-
Repayments of finance lease obligations	(95)	-
Repayments of notes payable	-	(292)
<b>Net cash used in financing activities</b>	<b>(4,940)</b>	<b>(10,733)</b>
<b>Change in cash and cash equivalents</b>	<b>11,342</b>	<b>(18,830)</b>
<b>Cash and cash equivalents - beginning of period</b>	<b>19,687</b>	<b>33,468</b>
<b>Cash and cash equivalents - end of period</b>	<b>\$ 31,029</b>	<b>\$ 14,638</b>

The accompanying notes to condensed consolidated financial statements are an integral part of the condensed consolidated financial statements.

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PART I-FINANCIAL INFORMATION-CONTINUED  
BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS-UNAUDITED  
AUGUST 29, 2020  
(Dollars in thousands except share and per share data)

**1. Basis of Presentation**

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and do not include all of the information and footnotes required by accounting principles generally accepted in the United States (“GAAP”) for complete financial statements. In our opinion, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included.

References to “ASC” included hereinafter refer to the Accounting Standards Codification established by the Financial Accounting Standards Board (“FASB”) as the source of authoritative GAAP.

The condensed consolidated financial statements include the accounts of Bassett Furniture Industries, Incorporated (“Bassett”, “we”, “our”, or the “Company”) and our wholly-owned subsidiaries of which we have a controlling interest. In accordance with ASC Topic 810, we have evaluated our licensees and certain other entities to determine whether they are variable interest entities (“VIEs”) of which we are the primary beneficiary and thus would require consolidation in our financial statements. To date we have concluded that none of our licensees nor any other of our counterparties represent VIEs.

Revenue from the sale of furniture and accessories is reported in the accompanying condensed consolidated statements of operations net of estimates for returns and allowances.

Revenues from logistical services are generated by our wholly-owned subsidiary, Zenith Freight Lines, LLC (“Zenith”). Sales of logistical services from Zenith to our wholesale and retail segments have been eliminated in consolidation, and Zenith’s operating costs and expenses are included in selling, general and administrative expenses in our condensed consolidated statements of operations.

Our fiscal year, which ends on the last Saturday of November, periodically results in a 53-week year instead of the normal 52 weeks. The prior fiscal year ending November 30, 2019 was a 53-week year, with the additional week being included in the first fiscal quarter of 2019. Accordingly, the information presented below includes 39 weeks of operations for the nine months ended August 29, 2020 as compared with 40 weeks included in the nine months ended August 31, 2019.

**Recently Adopted Accounting Pronouncements**

Effective as of the beginning of fiscal 2020, we have adopted Accounting Standards Update No. 2016-02, Leases (Topic 842). The guidance in ASU 2016-02 (as subsequently amended by ASU 2018-01, ASU 2018-10, ASU 2018-11 and ASU 2018-20) requires that a lessee recognize in the statement of financial position a liability to make lease payments (the lease liability) and a right-of-use asset representing its right to use the underlying asset for the lease term. We have adopted this standard using the modified retrospective approach. Refer to Note 11, Leases, for more information regarding our leases and the adoption of the new standard.

**Impact of the COVID-19 Pandemic Upon our Financial Condition and Results of Operations**

On March 11, 2020, the World Health Organization declared the current coronavirus (“COVID-19”) outbreak to be a global pandemic. In response to this declaration and the rapid spread of COVID-19 within the United States, federal, state and local governments throughout the country imposed varying degrees of restrictions on social and commercial activity to promote social distancing in an effort to slow the spread of the illness. These measures have had a significant adverse impact upon many sectors of the economy, including non-essential retail commerce.

In response to these measures and for the protection of our employees and customers, we temporarily closed our dedicated stores, our manufacturing locations and many of our warehouses for several weeks primarily during the second fiscal quarter of 2020. This extended period of suspended operations has had a material adverse impact upon our results of operations for the nine months ended August 29, 2020. In addition to operating losses resulting from severely reduced sales volumes, our loss for the nine months ended August 29, 2020 also included charges for goodwill impairment (Note 6) as well as for the impairment of certain other long-lived assets (Note 9) taken during the second quarter of 2020. However, since restarting our manufacturing operations and reopening stores, we have seen a significant improvement in business conditions which has allowed us to return to overall profitability for the third

fiscal quarter of 2020 and to generate positive cash flow during the period. All retail stores that were temporarily closed during the second quarter had reopened by mid- June, and written orders taken at both the retail and wholesale segments exceeded levels from the third fiscal quarter of 2019. The improvement in operating cash flow allowed us to restore the temporary salary and wage reductions which had been enacted during the second quarter, resume the payment of quarterly dividends, including the payment of the dividend declared and subsequently suspended during the second quarter, and to resume share repurchases under our share repurchase program. Tempering these improvements are the continuing logistical challenges faced by the entire home furnishings industry resulting from COVID-related labor shortages and supply chain disruptions creating significant delays in order fulfillment and increasing backlogs.

PART I-FINANCIAL INFORMATION-CONTINUED  
BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS-UNAUDITED

AUGUST 29, 2020

(Dollars in thousands except share and per share data)

Whereas most state and local governments have eased restrictions on commercial retail activity, it is possible that a resurgence in COVID-19 cases could prompt a return to tighter restrictions in certain areas of the country. Furthermore, while the home furnishings industry has fared much better during the pandemic than certain other sectors of the economy, continued economic weakness may eventually have an adverse impact upon our business, and order cancellations could result if the present delays in order fulfillment continue for an extended period of time. Therefore, significant uncertainty remains regarding the ongoing impact of the COVID-19 outbreak upon our financial condition and future results of operations, as well as upon the significant estimates and assumptions we utilize in reporting certain assets and liabilities.

## **2. Interim Financial Presentation**

All intercompany accounts and transactions have been eliminated in the condensed consolidated financial statements. The results of operations for the three and nine months ended August 29, 2020 are not necessarily indicative of results for the full fiscal year. These interim condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and accompanying notes included in our Annual Report on Form 10-K for the year ended November 30, 2019.

### ***Income Taxes***

We calculate an anticipated effective tax rate for the year based on our annual estimates of pretax income and use that effective tax rate to record our year-to-date income tax provision. Any change in annual projections of pretax income could have a significant impact on our effective tax rate for the respective quarter.

On March 27, 2020 the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act") was signed into law. A major provision of the CARES Act allows net operating losses from the 2018, 2019 and 2020 tax years to be carried back up to five years. As a result, our effective tax rates for the three and nine months ended August 29, 2020 were 36.8% and (36.5%), respectively, which differ from the federal statutory rate of 21% primarily due to the effects of carrying back our current net operating loss to tax years in which the federal statutory rate was 35%, and to the effects of state income taxes and various permanent differences, including those related to the non-taxability of Company-owned life insurance. Our effective tax rates for the three and nine months ended August 31, 2019 were 30.5% and 28.4%, respectively, and differ from the federal statutory rate of 21% primarily due to the effects of state income taxes and various permanent differences, including those related to the non-taxability of Company-owned life insurance.

## **3. Financial Instruments and Fair Value Measurements**

### ***Financial Instruments***

Our financial instruments include cash and cash equivalents, short-term investments in certificates of deposit (CDs), accounts receivable, and accounts payable. Because of their short maturities, the carrying amounts of cash and cash equivalents, short-term investments in CDs, accounts receivable, and accounts payable approximate fair value.

### ***Investments***

Our short-term investments of \$17,661 at August 29, 2020 and \$17,436 at November 30, 2019 consisted of CDs. At August 29, 2020, the CDs had original terms averaging eight months, bearing interest at rates ranging from 0.10% to 2.00%. At August 29, 2020, the weighted average remaining time to maturity of the CDs was approximately five months and the weighted average yield of the CDs was approximately 0.31%. Each CD is placed with a federally insured financial institution and all deposits are within federal deposit insurance limits. Due to the nature of these investments and their relatively short maturities, the carrying amount of the short-term investments at August 29, 2020 and November 30, 2019 approximates their fair value.

PART I-FINANCIAL INFORMATION-CONTINUED  
BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS-UNAUDITED

AUGUST 29, 2020

(Dollars in thousands except share and per share data)

*Fair Value Measurement*

The Company accounts for items measured at fair value in accordance with ASC Topic 820, *Fair Value Measurements and Disclosures*. ASC 820's valuation techniques are based on observable and unobservable inputs. Observable inputs reflect readily obtainable data from independent sources, while unobservable inputs reflect our market assumptions. ASC 820 classifies these inputs into the following hierarchy:

*Level 1 Inputs*– Quoted prices for identical instruments in active markets.

*Level 2 Inputs*– Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations whose inputs are observable or whose significant value drivers are observable.

*Level 3 Inputs*– Instruments with primarily unobservable value drivers.

We believe that the carrying amounts of our current assets and current liabilities approximate fair value due to the short-term nature of these items. Our primary non-recurring fair value estimates typically involve business acquisitions or the impairment of long-lived assets (see Note 6 regarding the impairment of goodwill, Note 9 regarding the impairment of certain long-lived assets and Note 11 regarding the impairment of lease right-of-use assets upon adoption of ASC Topic 842) which involve a combination of Level 2 and Level 3 inputs.

#### 4. Accounts Receivable

Accounts receivable consists of the following:

	August 29, 2020	November 30, 2019
Gross accounts receivable	\$ 20,502	\$ 22,193
Allowance for doubtful accounts	(1,403)	(815)
Accounts receivable, net	\$ 19,099	\$ 21,378

Activity in the allowance for doubtful accounts for the nine months ended August 29, 2020 was as follows:

Balance at November 30, 2019	\$ 815
Additions charged to expense	727
Write-offs against allowance	(139)
Balance at August 29, 2020	\$ 1,403

We believe that the carrying value of our net accounts receivable approximates fair value. The inputs into these fair value estimates reflect our market assumptions and are not observable. Consequently, the inputs are considered to be Level 3 as specified in the fair value hierarchy in ASC Topic 820, *Fair Value Measurements and Disclosures*. See Note 3.

**PART I-FINANCIAL INFORMATION-CONTINUED**  
**BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS-UNAUDITED**

**AUGUST 29, 2020**

(Dollars in thousands except share and per share data)

**5. Inventories**

Domestic furniture inventories are valued at the lower of cost, which is determined using the last-in, first-out (LIFO) method, or market. Imported inventories and those applicable to our Lane Venture and Bassett Outdoor lines are valued at the lower of cost, which is determined using the first-in, first-out (FIFO) method, or net realizable value.

Inventories were comprised of the following:

	August 29, 2020	November 30, 2019
Wholesale finished goods	\$ 25,493	\$ 27,792
Work in process	531	733
Raw materials and supplies	14,255	17,293
Retail merchandise	31,774	31,534
Total inventories on first-in, first-out method	72,053	77,352
LIFO adjustment	(8,896)	(8,688)
Reserve for excess and obsolete inventory	(4,556)	(2,362)
<b>Total Inventories</b>	<b>\$ 58,601</b>	<b>\$ 66,302</b>

We estimate an inventory reserve for excess quantities and obsolete items based on specific identification and historical write-offs, taking into account future demand, market conditions and the respective valuations at LIFO. The need for these reserves is primarily driven by the normal product life cycle. As products mature and sales volumes decline, we rationalize our product offerings to respond to consumer tastes and keep our product lines fresh. If actual demand or market conditions in the future are less favorable than those estimated, additional inventory write-downs may be required. In determining reserves, we calculate separate reserves on our wholesale and retail inventories. Our wholesale inventories tend to carry the majority of the reserves for excess quantities and obsolete inventory due to the nature of our distribution model. These wholesale reserves primarily represent design and/or style obsolescence. Typically, product is not shipped to our retail warehouses until a consumer has ordered and paid a deposit for the product. We do not typically hold retail inventory for stock purposes. Consequently, floor sample inventory and inventory for delivery to customers account for the majority of our inventory at retail. Retail reserves are based on accessory and clearance floor sample inventory in our stores and any inventory that is not associated with a specific customer order in our retail warehouses.

Activity in the reserves for excess quantities and obsolete inventory by segment are as follows:

	Wholesale Segment	Retail Segment	Total
Balance at November 30, 2019	\$ 2,054	\$ 308	\$ 2,362
Additions charged to expense	3,280	534	3,814
Write-offs	(1,491)	(129)	(1,620)
Balance at August 29, 2020	<u>\$ 3,843</u>	<u>\$ 713</u>	<u>\$ 4,556</u>

Our estimates and assumptions have been reasonably accurate in the past. We have not made any significant changes to our methodology for determining inventory reserves in 2020 and do not anticipate that our methodology is likely to change in the future.



**PART I-FINANCIAL INFORMATION-CONTINUED**  
**BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS-UNAUDITED**

**AUGUST 29, 2020**

(Dollars in thousands except share and per share data)

**6. Goodwill and Other Intangible Assets**

Goodwill and other intangible assets consisted of the following:

	<b>August 29, 2020</b>		
	<b>Gross Carrying Amount</b>	<b>Accumulated Amortization</b>	<b>Intangible Assets, Net</b>
<b>Intangibles subject to amortization</b>			
Customer relationships	\$ 3,550	\$ (1,282)	\$ 2,268
Technology - customized applications	834	(665)	169
<b>Total intangible assets subject to amortization</b>	<b>\$ 4,384</b>	<b>\$ (1,947)</b>	<b>2,437</b>
<b>Intangibles not subject to amortization:</b>			
Trade names			9,338
Goodwill			12,146
<b>Total goodwill and other intangible assets</b>			<b>\$ 23,921</b>

	<b>November 30, 2019</b>		
	<b>Gross Carrying Amount</b>	<b>Accumulated Amortization</b>	<b>Intangible Assets, Net</b>
<b>Intangibles subject to amortization</b>			
Customer relationships	\$ 3,550	\$ (1,088)	\$ 2,462
Technology - customized applications	834	(575)	259
<b>Total intangible assets subject to amortization</b>	<b>\$ 4,384</b>	<b>\$ (1,663)</b>	<b>2,721</b>
<b>Intangibles not subject to amortization:</b>			
Trade names			9,338
Goodwill			14,117
<b>Total goodwill and other intangible assets</b>			<b>\$ 26,176</b>

We normally test the carrying amount of our goodwill on an annual basis as of the beginning of our fourth quarter, the most recent annual test having been performed as of September 1, 2019 which resulted in the full impairment of the goodwill previously allocated to our retail reporting unit. Due to the impact of the COVID-19 pandemic, we performed an interim impairment assessment of our remaining goodwill as of May 30, 2020. In accordance with ASC Topic 350, *Intangibles – Goodwill & Other* (“ASC Topic 350”), we first assessed qualitative factors to determine whether it was more likely than not that the fair value of our reporting units was less than their carrying amounts as a basis for determining whether it is necessary to perform the quantitative goodwill impairment test described in ASC Topic 350. The more likely than not threshold is defined as having a likelihood of more than 50 percent. Based on our qualitative assessment as described above, we concluded that it was necessary to perform the quantitative evaluation for the wood reporting unit in the second fiscal quarter. As a result of this test, we concluded that the carrying value of our wood reporting unit exceeded its fair value by an amount in excess of the goodwill previously allocated to the reporting unit. Therefore, we recognized a goodwill impairment charge of \$1,971 for the nine months ended August 29, 2020. The determination of the fair value of our wood reporting unit was primarily based on an income approach that utilized discounted cash flows for the reporting unit and other Level 3 inputs as specified in the fair value hierarchy in ASC Topic 820, *Fair Value Measurements and Disclosure* (see Note 3). Under the income approach, we determined fair value based on the present value of the most recent cash flow projections for the reporting unit as of the date of the analysis and calculated a terminal value utilizing a terminal growth rate. The significant assumptions under this approach included, among others: income projections, which are dependent on future sales, new product introductions, customer behavior, competitor pricing, operating expenses, the discount rate, and the terminal growth rate. The cash flows used to determine fair value were dependent on a number of significant management assumptions such as our expectations of future performance and the expected future economic environment, which are partly based upon our historical experience as well as our estimate of the period of time required to recover from the impact of the COVID-19 pandemic. Our estimates are subject to change given the inherent uncertainty in predicting future results, including uncertainties surrounding the continuing impact of COVID-19 upon consumer spending and our ability to keep our retail store locations open to the public. Additionally, the discount rate and the terminal growth rate are based on our judgment of the rates that would be utilized by a hypothetical market participant.



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Changes in the carrying amounts of goodwill by reportable segment are as follows:

	<u>Wholesale</u>	<u>Retail</u>	<u>Logistics</u>	<u>Total</u>
Balance as of November 30, 2019	\$ 9,188	\$ -	\$ 4,929	\$ 14,117
Goodwill impairment	(1,971)	-	-	(1,971)
Balance as of August 29, 2020	<u>\$ 7,217</u>	<u>\$ -</u>	<u>\$ 4,929</u>	<u>\$ 12,146</u>

The carrying amounts of our goodwill at August 29, 2020 and November 30, 2019 included the following accumulated impairment losses:

	<u>Wholesale</u>	<u>Retail</u>	<u>Logistics</u>	<u>Total</u>
Balance as of November 30, 2019	<u>\$ -</u>	<u>\$ 1,926</u>	<u>\$ -</u>	<u>\$ 1,926</u>
Balance as of August 29, 2020	<u>\$ 1,971</u>	<u>\$ 1,926</u>	<u>\$ -</u>	<u>\$ 3,897</u>

Amortization expense associated with intangible assets during the three and nine months ended August 29, 2020 and August 31, 2019 was as follows:

	<u>Quarter Ended</u>		<u>Nine Months Ended</u>	
	<u>August 29, 2020</u>	<u>August 31, 2019</u>	<u>August 29, 2020</u>	<u>August 31, 2019</u>
Intangible asset amortization expense	<u>\$ 95</u>	<u>\$ 95</u>	<u>\$ 284</u>	<u>\$ 284</u>

Estimated future amortization expense for intangible assets that exist at August 29, 2020 is as follows:

Remainder of fiscal 2020	\$ 95
Fiscal 2021	379
Fiscal 2022	279
Fiscal 2023	259
Fiscal 2024	259
Fiscal 2025	259
Thereafter	<u>907</u>
<b>Total</b>	<b><u>\$ 2,437</u></b>

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## 7. Bank Credit Facility

### *Bank Credit Facility*

Our bank credit facility, which was amended effective June 15, 2020, provides for a line of credit of up to \$50,000. At August 29, 2020, we had \$2,181 outstanding under standby letters of credit against our line, leaving availability under our credit line of \$47,819. In addition, we have outstanding standby letters of credit with another bank totaling \$325. Under the terms of our credit facility, the maximum amount available under our credit line will remain at \$50,000 through December 31, 2020, after which date the maximum availability will be reduced to \$25,000. The line bears interest at the rate of LIBOR plus 1.9%, with a fee of 0.25% charged for the unused portion of the line and is secured by a general lien on our accounts receivable and inventory. In addition, all covenants based on financial ratios have been waived for the remainder of fiscal 2020. The credit facility matures on January 31, 2022.

## 8. Post Employment Benefit Obligations

### *Defined Benefit Plans*

We have an unfunded Supplemental Retirement Income Plan (the "Supplemental Plan") that covers one current and certain former executives. The liability for the Supplemental Plan was \$8,706 and \$8,779 as of August 29, 2020 and November 30, 2019, respectively.

We also have the Bassett Furniture Industries, Incorporated Management Savings Plan (the "Management Savings Plan") which was established in the second quarter of fiscal 2017. The Management Savings Plan is an unfunded, nonqualified deferred compensation plan maintained for the benefit of certain highly compensated or management level employees. As part of the Management Savings Plan, we have made Long Term Cash Awards ("LTC Awards") totaling \$2,000 to certain management employees in the amount of \$400 each. The liability for the LTC Awards was \$1,393 and \$1,311 as of August 29, 2020 and November 30, 2019, respectively.

The combined pension liability for the Supplemental Plan and LTC Awards is recorded as follows in the condensed consolidated balance sheets:

	<b>August 29, 2020</b>	<b>November 30, 2019</b>
Accrued compensation and benefits	\$ 655	\$ 655
Post employment benefit obligations	9,444	9,435
Total pension liability	<u>\$ 10,099</u>	<u>\$ 10,090</u>



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Components of net periodic pension costs for our defined benefit plans for the three and nine months ended August 29, 2020 and August 31, 2019 are as follows:

	<b>Quarter Ended</b>		<b>Nine Months Ended</b>	
	<b>August 29, 2020</b>	<b>August 31, 2019</b>	<b>August 29, 2020</b>	<b>August 31, 2019</b>
Service cost	\$ 43	\$ 47	\$ 130	\$ 141
Interest cost	67	110	201	331
Amortization of prior service costs	31	31	94	94
Amortization of loss	2	46	6	138
Net periodic pension cost	<u>\$ 143</u>	<u>\$ 234</u>	<u>\$ 431</u>	<u>\$ 704</u>

The components of net periodic pension cost other than the service cost component are included in other income (loss), net in our condensed consolidated statements of operations.

**Deferred Compensation Plans**

We have an unfunded deferred compensation plan that covers one current executive and certain former executives and provides for voluntary deferral of compensation. This plan has been frozen with no additional participants or deferrals permitted. Our liability under this plan was \$1,720 and \$1,767 as of August 29, 2020 and November 30, 2019, respectively.

We also have an unfunded, nonqualified deferred compensation plan maintained for the benefit of certain highly compensated or management level employees which was established under the Management Savings Plan. Our liability under this plan, including both accrued Company contributions and participant salary deferrals, was \$1,124 and \$894 as of August 29, 2020 and November 30, 2019, respectively.

Our combined liability for all deferred compensation arrangements, including Company contributions and participant deferrals under the Management Savings Plan, is recorded as follows in the condensed consolidated balance sheets:

	<b>August 29, 2020</b>	<b>November 30, 2019</b>
Accrued compensation and benefits	\$ 266	\$ 266
Post employment benefit obligations	2,578	2,395
Total deferred compensation liability	<u>\$ 2,844</u>	<u>\$ 2,661</u>

We recognized expense under our deferred compensation arrangements during the three and nine months ended August 29, 2020 and August 31, 2019 as follows:

	<b>Quarter Ended</b>		<b>Nine Months Ended</b>	
	<b>August 29, 2020</b>	<b>August 31, 2019</b>	<b>August 29, 2020</b>	<b>August 31, 2019</b>
Deferred compensation expense	<u>\$ 190</u>	<u>\$ 84</u>	<u>\$ 483</u>	<u>\$ 267</u>

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## **9. Other Gains & Losses**

### **Fiscal 2020**

#### ***Asset Impairment Charges***

During the nine months ended August 29, 2020 we recorded \$11,114 of non-cash impairment charges on the assets of five underperforming retail stores, including \$6,239 for the impairment of operating lease right-of-use assets associated with the leased locations. Our estimates of the fair value of the impaired right-of-use assets included estimates of discounted cash flows based upon current market rents and other inputs which we consider to be Level 3 inputs as specified in the fair value hierarchy in ASC Topic 820, *Fair Value Measurement and Disclosure* (see Note 3).

During the nine months ended August 29, 2020 we incurred \$1,070 of non-cash impairment charges in our wholesale segment, primarily due to the closing of our custom upholstery manufacturing facility in Grand Prairie, Texas, in May.

#### ***Litigation Expense***

During the nine months ended August 29, 2020 we accrued an additional \$1,050 for the estimated costs to resolve certain wage and hour violation claims that have been asserted against the Company and have received class action designation, bringing our total recorded reserve for these claims to \$1,750 at August 29, 2020, which is included in other current liabilities and accrued expenses in our accompanying balance sheet. While the ultimate cost of resolving these claims may be substantially higher, the amount accrued represents our estimate of the most likely outcome of a mediated settlement.

#### ***Gains from Company-Owned Life Insurance***

Other income (loss), net for the three and nine months ended August 29, 2020 includes a gain of \$914 from the recognition of a death benefit from Company-owned life insurance. Other loss, net for the nine months ended August 31, 2019 included a gain of \$629 arising from death benefits from Company-owned life insurance.

### **Fiscal 2019**

#### ***Early Retirement Program***

During the first quarter of fiscal 2019, we offered a voluntary early retirement package to certain eligible employees of the Company. These employees are to receive pay equal to one-half their current salary plus benefits over a period of one year from the final day of each individual's active employment. Accordingly, we recognized a charge of \$835 during the nine months ended August 31, 2019. The unpaid balance of the obligation at August 29, 2020 and November 30, 2019 of \$9 and \$374, respectively, is included in other current liabilities and accrued expenses in our condensed consolidated balance sheets.

## **10. Commitments and Contingencies**

We are involved in various legal and environmental matters, which arise in the normal course of business. Although the final outcome of these matters cannot be determined, based on the facts presently known, we believe that the final resolution of these matters will not have a material adverse effect on our financial position or future results of operations. See Note 9 regarding litigation arising from certain wage and hour violations which have been asserted against the Company.

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## 11. Leases

During the first quarter of fiscal 2020, we adopted ASU 2016-02, Leases (Topic 842) and all related amendments. The guidance requires lessees to recognize substantially all leases on their balance sheet as a right-of-use ("ROU") asset and a lease liability.

We lease land and buildings that are used in the operation of our Company-owned retail stores as well as in the operation of certain of our licensee-owned stores, and we lease land and buildings at various locations throughout the continental United States for warehousing and distribution hubs used in our retail and logistical services segments. We also lease tractors and trailers used in our logistical services segment, and local delivery trucks used in our retail segment. We determine if a contract contains a lease at inception based on our right to control the use of an identified asset and our right to obtain substantially all of the economic benefits from the use of that identified asset. Our real estate lease terms range from one to 15 years and generally have renewal options of between five and 15 years. We assess these options to determine if we are reasonably certain of exercising these options based on all relevant economic and financial factors. Any options that meet this criteria are included in the lease term at lease commencement.

Most of our leases do not have an interest rate implicit in the lease. As a result, for purposes of measuring our ROU asset and lease liability, we determine our incremental borrowing rate by applying a spread above the U.S. Treasury borrowing rates. In the case an interest rate is implicit in a lease we will use that rate as the discount rate for that lease. Some of our leases contain variable rent payments based on a Consumer Price Index or percentage of sales. Due to the variable nature of these costs, they are not included in the measurement of the ROU asset and lease liability.

We adopted the standard utilizing the transition election to not restate comparative periods for the impact of adopting the standard and recognizing the cumulative impact of adoption in the opening balance of retained earnings. We elected the package of transition expedients available for expired or existing contracts, which allowed the carry-forward of historical assessments of (1) whether contracts are or contain leases, (2) lease classification and (3) initial direct costs. In addition, we have elected the practical expedient to not separate lease and non-lease components when determining the ROU asset and lease liability and have elected the practical expedient related to land easements, allowing us to carry forward our accounting treatment for land easements on existing agreements. We have also elected the hindsight practical expedient to determine the lease term for existing leases. In our application of hindsight, we evaluated the performance of the leased stores and the associated markets in relation to our overall real estate strategies, which resulted in the determination that most renewal options would not be reasonably certain in determining the expected lease term. We have made an accounting policy election to not recognize ROU assets and lease liabilities on the balance sheet for those leases with initial terms of one year or less and instead such lease obligations will be expensed on a straight-line basis over the lease term.

Adoption of the standard resulted in the recording of additional net lease-related assets and lease-related liabilities of \$146,585 and \$151,672, respectively, as of December 1, 2019. The difference between the additional lease assets and lease liabilities, net of the \$1,302 deferred tax impact, was \$3,785 and was recorded as an adjustment to retained earnings. This adjustment to retained earnings primarily represents the impairment of right-of-use assets associated with certain underperforming retail locations. Our estimates of the fair value of the impaired ROU assets included estimates of discounted cash flows based upon current market rents and other inputs which we consider to be Level 3 inputs as specified in the fair value hierarchy in ASC Topic 820, *Fair Value Measurement and Disclosure* (see Note 3). Our adoption of this standard did not have a material impact on our consolidated statements of operations, comprehensive income or cash flows.

We have negotiated with a number of our landlords to obtain relief in the form of rent deferrals or abatements of rent currently past due as a result of the effects of COVID-19 on our business. At August 29, 2020, the unpaid rent was \$2,769 which primarily represents rent deferred to fiscal 2021 and is included in other current liabilities and accrued expenses in our accompanying condensed consolidated balance sheet. In accordance with FASB Staff Q&A - Topic 842 and Topic 840: Accounting for Lease Concessions Related to the Effects of the COVID-19 Pandemic ("FASB Staff Q&A") issued in April 2020, we have elected to account for any lease concessions resulting directly from COVID-19 as if the enforceable rights and obligations for the concessions existed in the respective contracts at lease inception and as such we will not account for any concession as a lease modification. Guidance from the FASB Staff Q&A provided methods to account for rent deferrals which include the option to treat the lease as if no changes to the lease contract were made or to treat deferred payments as variable lease payments. The FASB Staff Q&A allows entities to select the most practical approach and does not require the same approach be applied consistently to all leases. As a result, we expect to account for the deferrals as if no changes to the lease contract were made and will continue to recognize lease expense, on a straight-line basis, during the deferral period. For any abatements received, we will account for those as variable rent in the period in which the abatement is granted. For the three and nine months ended August 29, 2020, we were granted abatements against rent totaling \$657.

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Supplemental balance sheet information related to leases as of August 29, 2020 is as follows:

<b>Operating leases:</b>		
Right of use assets	\$	120,889
Lease liabilities, short-term		28,211
Lease liabilities, long-term		117,009
<b>Finance leases:</b>		
Right of use assets (1)	\$	1,322
Lease liabilities, short-term (2)		249
Lease liabilities, long-term (3)		1,072

(1) Included in property & equipment, net in our condensed consolidated balance sheet.

(2) Included in other current liabilities and accrued expenses in our condensed consolidated balance sheet.

(3) Included in other long-term liabilities and accrued expenses in our condensed consolidated balance sheet.

Our right-of-use assets under operating leases by segment as of August 29, 2020 are as follows:

Wholesale	\$	8,028
Retail		95,815
Logistical services		17,046
Total right of use assets	\$	<u>120,889</u>

The components of our lease cost for the three and nine months ended August 29, 2020 are as follows:

	<b>Quarter Ended</b>	<b>Nine Months</b>
	<b>August 29, 2020</b>	<b>Ended</b>
		<b>August 31, 2020</b>
<b>Lease cost:</b>		
Operating lease cost	\$ 8,441	\$ 26,005
<b>Financing lease cost:</b>		
Amortization of right-of-use assets	46	103
Interest on lease liabilities	13	29
Short-term lease cost	423	1,221
Variable lease cost (net of abatements received)	(624)	(560)
Sublease income	(395)	(1,183)
Total lease cost	<u>\$ 7,904</u>	<u>\$ 25,615</u>

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Supplemental lease disclosures as of August 29, 2020 and for the nine months then ended are as follows:

	<u>Operating</u>	<u>Financing</u>
<b>For the nine months ended August 29, 2020:</b>		
Cash paid for amounts included in the measurements of lease liabilities	\$ 25,113	\$ 124
Lease liabilities arising from new right-of-use assets	5,426	1,426
<b>As of August 29, 2020:</b>		
Weighted average remaining lease terms (years)	6.3	5.0
Weighted average discount rates	5.01%	4.56%

Future payments under our leases and the present value of the obligations as of August 29, 2020 are as follows:

	<u>Operating Leases</u>	<u>Financing Leases</u>
Remainder of fiscal 2020	\$ 9,354	\$ 95
Fiscal 2021	33,740	382
Fiscal 2022	30,431	382
Fiscal 2023	25,350	382
Fiscal 2024	18,462	311
Fiscal 2025	15,125	197
Thereafter	38,127	33
Total lease payments	170,589	1,782
Less: interest	25,369	461
Total lease obligations	<u>\$ 145,220</u>	<u>\$ 1,321</u>

We sublease a small number of our leased locations to our licensees for operation as Bassett Home Furnishings (“BHF”) network stores. The terms of these leases generally match those of the lease we have with the lessor. Minimum future lease payments due to us under these subleases are as follows:

Remainder of fiscal 2020	\$ 379
Fiscal 2021	1,260
Fiscal 2022	1,070
Fiscal 2023	754
Fiscal 2024	648
Fiscal 2025	588
Thereafter	157
Total minimum future rental income	<u>\$ 4,856</u>

*Lease Guarantees*

We also have guaranteed certain lease obligations of licensee operators. Lease guarantees range from one to ten years. We were contingently liable under licensee lease obligation guarantees in the amount of \$1,802 and \$1,776 at August 29, 2020 and November 30, 2019, respectively.

In the event of default by an independent dealer under the guaranteed lease, we believe that the risk of loss is mitigated through a combination of options that include, but are not limited to, arranging for a replacement dealer or liquidating the collateral (primarily inventory). The proceeds of the above options are expected to cover the estimated amount of our future payments under the guarantee obligations, net of recorded reserves. The fair value of lease guarantees (an estimate of the cost to the Company to perform on these guarantees) at August 29, 2020 and November 30, 2019 was not material.

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**12. Earnings (Loss) Per Share**

The following reconciles basic and diluted earnings (loss) per share:

	Net Income (Loss)	Weighted Average Shares	Net Income (Loss) Per Share
<b>For the quarter ended August 29, 2020:</b>			
Basic earnings per share	\$ 2,178	9,955,382	\$ 0.22
Add effect of dilutive securities:			
Options and restricted shares	-	16,263	-
Diluted earnings per share	<u>\$ 2,178</u>	<u>9,971,645</u>	<u>\$ 0.22</u>
<b>For the quarter ended August 31, 2019:</b>			
Basic earnings per share	\$ 2,157	10,212,259	\$ 0.21
Add effect of dilutive securities:			
Options and restricted shares	-	28,276	-
Diluted earnings per share	<u>\$ 2,157</u>	<u>10,240,535</u>	<u>\$ 0.21</u>
<b>For the nine months ended August 29, 2020:</b>			
Basic loss per share	\$ (16,964)	9,979,861	\$ (1.70)
Add effect of dilutive securities:			
Options and restricted shares*	-	-	-
Diluted loss per share	<u>\$ (16,964)</u>	<u>9,979,861</u>	<u>\$ (1.70)</u>
<b>For the nine months ended August 31, 2019:</b>			
Basic earnings per share	\$ 3,210	10,368,891	\$ 0.31
Add effect of dilutive securities:			
Options and restricted shares	-	26,914	-
Diluted earnings per share	<u>\$ 3,210</u>	<u>10,395,805</u>	<u>\$ 0.31</u>

\*Due to the net loss, the potentially dilutive securities would have been anti-dilutive and are therefore excluded.

For the three and nine months ended August 29, 2020 and August 31, 2019, the following potentially dilutive shares were excluded from the computations as their effect was anti-dilutive:

	Quarter Ended		Nine Months Ended	
	August 29, 2020	August 31, 2019	August 29, 2020	August 31, 2019
Stock options	-	-	5,250	-
Unvested shares	3,500	45,653	88,153	45,653
Total anti-dilutive securities	<u>3,500</u>	<u>45,653</u>	<u>93,403</u>	<u>45,653</u>

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### 13. Segment Information

We have strategically aligned our business into three reportable segments as defined in ASC 280, *Segment Reporting*, and as described below:

- **Wholesale.** The wholesale home furnishings segment is involved principally in the design, manufacture, sourcing, sale and distribution of furniture products to a network of Bassett stores (Company-owned and licensee-owned retail stores) and independent furniture retailers. Our wholesale segment includes our wood and upholstery operations, which include Lane Venture, as well as all corporate selling, general and administrative expenses, including those corporate expenses related to both Company- and licensee-owned stores. Our wholesale segment also includes our holdings of short-term investments and retail real estate previously leased as licensee stores. The earnings and costs associated with these assets are included in other income (loss), net, in our condensed consolidated statements of operations.
- **Retail – Company-owned stores.** Our retail segment consists of Company-owned stores and includes the revenues, expenses, assets and liabilities and capital expenditures directly related to these stores and the Company-owned distribution network utilized to deliver products to our retail customers.
- **Logistical services.** Our logistical services segment reflects the operations of Zenith. In addition to providing shipping and warehousing services for the Company, Zenith also provides similar services to other customers, primarily in the furniture industry. Revenue from the performance of these services to other customers is included in logistical services revenue in our condensed consolidated statements of operations. Zenith's total operating costs, including those associated with providing logistical services to the Company as well as to third-party customers, are included in selling, general and administrative expenses and were \$16,826 and \$54,407 for the three and nine months ended August 29, 2020, respectively, and \$18,289 and \$59,169 for the three and nine months ended August 31, 2019, respectively.

Inter-company net sales elimination represents the elimination of wholesale sales to our Company-owned stores and the elimination of Zenith logistics revenue from our wholesale and retail segments. Inter-company income elimination includes the embedded wholesale profit in the Company-owned store inventory that has not been realized. These profits will be recorded when merchandise is delivered to the retail consumer. The inter-company income elimination also includes rent paid by our retail stores occupying Company-owned real estate, and the elimination of shipping and handling charges from Zenith for services provided to our wholesale and retail operations.

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The following table presents our segment information:

	Quarter Ended		Nine Months Ended	
	August 29, 2020	August 31, 2019	August 29, 2020	August 31, 2019
<b>Sales Revenue</b>				
Wholesale	\$ 55,443	\$ 62,690	\$ 153,588	\$ 198,602
Retail - Company-owned stores	48,144	66,539	147,161	198,736
Logistical services	17,848	18,899	54,422	60,743
Inter-company eliminations:				
Furniture and accessories	(23,246)	(30,860)	(68,466)	(95,789)
Logistical services	(6,630)	(7,849)	(19,225)	(23,842)
Consolidated	<u>\$ 91,559</u>	<u>\$ 109,419</u>	<u>\$ 267,480</u>	<u>\$ 338,450</u>
<b>Income (Loss) from Operations</b>				
Wholesale	\$ 3,324	\$ 3,044	\$ (1,344)	\$ 10,399
Retail - Company-owned stores	(1,585)	(431)	(12,004)	(6,430)
Logistical services	1,022	610	15	1,574
Inter-company elimination	(14)	177	2,266	342
Early retirement program	-	-	-	(835)
Asset impairment charges	-	-	(12,184)	-
Goodwill impairment charge	-	-	(1,971)	-
Litigation expense	-	-	(1,050)	-
Consolidated	<u>\$ 2,747</u>	<u>\$ 3,400</u>	<u>\$ (26,272)</u>	<u>\$ 5,050</u>
<b>Depreciation and Amortization</b>				
Wholesale	\$ 747	\$ 752	\$ 2,338	\$ 2,397
Retail - Company-owned stores	1,516	1,612	4,958	4,661
Logistical services	747	993	2,953	3,034
Consolidated	<u>\$ 3,010</u>	<u>\$ 3,357</u>	<u>\$ 10,249</u>	<u>\$ 10,092</u>
<b>Capital Expenditures</b>				
Wholesale	\$ 286	\$ 670	\$ 979	\$ 2,810
Retail - Company-owned stores	92	1,482	695	6,872
Logistical services	45	186	540	969
Consolidated	<u>\$ 423</u>	<u>\$ 2,338</u>	<u>\$ 2,214</u>	<u>\$ 10,651</u>
<b>Identifiable Assets</b>				
Wholesale	\$ 156,464	\$ 144,392		
Retail - Company-owned stores	180,252	91,997		
Logistical services	57,600	39,377		
Consolidated	<u>\$ 394,316</u>	<u>\$ 275,766</u>		

**PART I-FINANCIAL INFORMATION-CONTINUED**  
**BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS-UNAUDITED**

**AUGUST 29, 2020**

(Dollars in thousands except share and per share data)

**Wholesale shipments by type**

	<b>Quarter Ended</b>				<b>Nine Months Ended</b>			
	<b>August 29, 2020</b>		<b>August 31, 2019</b>		<b>August 29, 2020</b>		<b>August 31, 2019</b>	
Bassett Custom Upholstery	\$ 31,016	55.9%	\$ 36,809	58.7%	\$ 90,283	58.8%	\$ 115,200	58.0%
Bassett Leather	5,804	10.5%	4,480	7.1%	13,559	8.8%	14,714	7.4%
Bassett Custom Wood	9,582	17.3%	11,757	18.8%	26,504	17.3%	33,958	17.1%
Bassett Casegoods	9,041	16.3%	9,644	15.4%	23,242	15.1%	32,263	16.2%
Accessories (1)	-	0.0%	-	0.0%	-	0.0%	2,467	1.2%
<b>Total</b>	<b>\$ 55,443</b>	<b>100.0%</b>	<b>\$ 62,690</b>	<b>100.0%</b>	<b>\$ 153,588</b>	<b>100.0%</b>	<b>\$ 198,602</b>	<b>100.0%</b>

(1)Beginning with the third quarter of fiscal 2019, our wholesale segment no longer purchases accessory items for resale to our retail segment or to third party customers such as licensees or independent furniture retailers. Our retail segment and third-party customers now source their accessory items directly from the accessory vendors.

**14. Revenue Recognition**

We recognize revenue when we transfer promised goods or services to our customers in an amount that reflects the consideration we expect to receive in exchange for those goods or services. For our wholesale and retail segments, revenue is recognized when the risks and rewards of ownership and title to the product have transferred to the buyer. At wholesale, transfer occurs and revenue is recognized upon the shipment of goods to independent dealers and licensee-owned BHF stores. At retail, transfer occurs and revenue is recognized upon delivery of goods to the customer. All wholesale and retail revenues are recorded net of estimated returns and allowances based on historical patterns. We typically collect a significant portion of the purchase price from our retail customers as a deposit upon order, with the balance typically collected upon delivery. These customer deposits are carried on our balance sheet as a current liability until delivery is fulfilled and amounted to \$35,721 and \$25,341 as of August 29, 2020 and November 30, 2019, respectively. Substantially all of the customer deposits held at November 30, 2019 related to performance obligations that were satisfied during the current year-to-date period and have therefore been recognized in revenue for the nine months ended August 29, 2020.

For our logistical services segment, line-haul freight revenue is recognized as services are performed and are billed to the customer upon the completion of delivery to the destination. Because the customer receives the benefits of these services as the freight is in transit from point of origin to destination, we recognize revenue using a percentage of completion method based on our estimate of the amount of time freight has been in transit as of the reporting date compared with our estimate of the total required time for the deliveries. The balances of assets recognized for shipping revenues earned but not billed as of August 29, 2020 and November 30, 2019 were not material. Warehousing services revenue is based upon warehouse space occupied by a customer's goods and inventory movements in and out of a warehouse and is recognized as such services are provided and billed to the customer concurrently in the same period.

We exclude from revenue all amounts collected from customers for sales tax. We do not disclose amounts allocated to remaining unsatisfied performance obligations as they are expected to be satisfied within one year or less.

See Note 13, Segment Information, for disaggregated revenue information.



PART I-FINANCIAL INFORMATION-CONTINUED  
 BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES  
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(Dollars in thousands except share and per share data)

**15. Changes to Stockholders' Equity**

The following changes in our stockholders' equity occurred during the three and nine months ended August 29, 2020 and August 31, 2019:

	Quarter Ended		Nine Months Ended	
	August 29, 2020	August 31, 2019	August 29, 2020	August 31, 2019
<b>Common Stock:</b>				
Beginning of period	\$ 49,977	\$ 52,262	\$ 50,581	\$ 52,638
Issuance of common stock	80	58	198	339
Forfeited shares	-	-	(35)	-
Purchase and retirement of common stock	(174)	(1,742)	(861)	(2,399)
End of period	\$ 49,883	\$ 50,578	\$ 49,883	\$ 50,578
<b>Common Shares Issued and Outstanding:</b>				
Beginning of period	9,995,356	10,452,345	10,116,291	10,527,636
Issuance of common stock	16,064	11,734	39,572	67,935
Forfeited shares	-	-	(7,000)	-
Purchase and retirement of common stock	(34,907)	(348,383)	(172,350)	(479,875)
End of period	9,976,513	10,115,696	9,976,513	10,115,696
<b>Additional Paid-in Capital:</b>				
Beginning of period	\$ -	\$ -	\$ 195	\$ -
Issuance of common stock	(21)	28	19	(69)
Forfeited shares	-	-	35	-
Purchase and retirement of common stock	(99)	(270)	(563)	(649)
Stock based compensation	120	242	314	718
End of period	\$ -	\$ -	\$ -	\$ -
<b>Retained Earnings:</b>				
Beginning of period	\$ 103,391	\$ 137,127	\$ 129,130	\$ 140,009
Cumulative effect of a change in accounting principal	-	-	(3,785)	(21)
Net income (loss) for the period	2,178	2,157	(16,964)	3,210
Purchase and retirement of common stock	(27)	(2,487)	(332)	(3,798)
Cash dividends declared	(799)	(1,264)	(3,306)	(3,867)
End of period	\$ 104,743	\$ 135,533	\$ 104,743	\$ 135,533
<b>Accumulated Other Comprehensive Loss:</b>				
Beginning of period	\$ (1,187)	\$ (2,223)	\$ (1,236)	\$ (2,338)
Amortization of pension costs, net of tax	25	58	74	173
End of period	\$ (1,162)	\$ (2,165)	\$ (1,162)	\$ (2,165)

PART I-FINANCIAL INFORMATION-CONTINUED  
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(Dollars in thousands except share and per share data)

**16. Recent Accounting Pronouncements**

In June 2016, the FASB issued Accounting Standards Update No. 2016-13, Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments (“ASU 2016-13”). The guidance in ASU 2016-13 replaces the incurred loss impairment methodology under current GAAP. The new impairment model requires immediate recognition of estimated credit losses expected to occur for most financial assets and certain other instruments. For available-for-sale debt securities with unrealized losses, the losses will be recognized as allowances rather than reductions in the amortized cost of the securities. ASU 2016-13 is effective for annual periods beginning after December 15, 2019, and interim periods within those annual periods. The guidance in ASU 2016-13 will become effective for us as of the beginning of our 2021 fiscal year. We are currently evaluating the impact that this guidance will have upon our financial position and results of operations, if any.

In August 2018, the FASB issued Accounting Standards Update No. 2018-15, *Accounting Standards Update No. 2018-15 – Intangibles - Goodwill and Other - Internal-Use Software (Subtopic 350-40): Customer’s Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Contract*, to help entities evaluate the accounting for fees paid by a customer in a cloud computing arrangement (hosting arrangement) by providing guidance for determining when the arrangement includes a software license. The amendments in ASU 2018-15 align the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software (and hosting arrangements that include an internal use software license). The accounting for the service element of a hosting arrangement that is a service contract is not affected by the amendments in ASU 2018-15. The amendments in ASU 2018-15 will become effective for us as of the beginning of our 2021 fiscal year. Early adoption is permitted, including adoption in any interim period. We are currently evaluating the impact that this guidance will have upon our financial position and results of operations, if any.

In December 2019, the FASB issued Accounting Standards Update No. 2019-12 – Income Taxes (Topic 740) Simplifying the Accounting for Income Taxes, as part of its initiative to reduce complexity in the accounting standards. The amendments in ASU 2019-12 eliminate certain exceptions related to the approach for intraperiod tax allocation, the methodology for calculating income taxes in an interim period and the recognition of deferred tax liabilities for outside basis differences. ASU 2019-12 also clarifies and simplifies other aspects of the accounting for income taxes. The amendments in ASU 2019-12 will become effective for us as of the beginning of our 2022 fiscal year. Early adoption is permitted, including adoption in any interim period. We are currently evaluating the impact that this guidance will have upon our financial position and results of operations, if any.

PART I-FINANCIAL INFORMATION-CONTINUED  
BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES  
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**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

*Our fiscal year, which ends on the last Saturday of November, periodically results in a 53-week year instead of the normal 52 weeks. The prior fiscal year ending November 30, 2019 was a 53-week year, with the additional week being included in the first fiscal quarter. Accordingly, the information presented below includes 39 weeks of operations for the nine months ended August 29, 2020 as compared to 40 weeks included in the nine months ended August 31, 2019.*

Safe-harbor, forward-looking statements:

This report contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 with respect to the financial condition, results of operations and business of Bassett Furniture Industries, Incorporated and subsidiaries. Such forward-looking statements are identified by use of forward-looking words such as “anticipates”, “believes”, “plans”, “estimates”, “expects”, “aims” and “intends” or words or phrases of similar expression. These forward-looking statements involve certain risks and uncertainties. No assurance can be given that any such matters will be realized. Important factors that could cause actual results to differ materially from those contemplated by such forward-looking statements include:

- the impact of the COVID-19 outbreak upon our ability to maintain normal operations at our retail stores and manufacturing facilities and the resulting effects any future interruption of those operations may have upon our financial condition, results of operations and liquidity, as well as the impact of the outbreak upon general economic conditions, including consumer spending and the strength of the housing market in the United States
- competitive conditions in the home furnishings industry
- overall retail traffic levels and consumer demand for home furnishings
- ability of our customers and consumers to obtain credit
- Bassett store openings and store closings and the profitability of the stores (independent licensees and Company-owned retail stores)
- ability to implement our Company-owned retail strategies and realize the benefits from such strategies, including our initiatives to expand and improve our digital marketing capabilities, as they are implemented
- fluctuations in the cost and availability of raw materials, fuel, labor and sourced products, including those which may result from the imposition of new or increased duties, tariffs, retaliatory tariffs and trade limitations with respect to foreign-sourced products
- results of marketing and advertising campaigns
- effectiveness and security of our information and technology systems
- future tax legislation, or regulatory or judicial positions
- ability to efficiently manage the import supply chain to minimize business interruption
- concentration of domestic manufacturing, particularly of upholstery products, and the resulting exposure to business interruption from accidents, weather and other events and circumstances beyond our control
- general risks associated with providing freight transportation and other logistical services through our wholly-owned subsidiary, Zenith Freight Lines, LLC

Additionally, other risks that could cause actual results to differ materially from those contemplated by such forward-looking statements are set forth in Part I, Item 1A. Risk Factors in the Company's Annual Report on Form 10-K for the fiscal year ended November 30, 2019 and in Part II, Item 1A. Risk Factors in this report.

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BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES  
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You should keep in mind that any forward-looking statement made by us in this report or elsewhere speaks only as of the date on which such forward-looking statement is made. New risks and uncertainties arise from time to time, and it is impossible for us to predict these events or how they may affect us. We have no duty to, and do not intend to, update or revise the forward-looking statements in this discussion after the date hereof, except as may be required by law. In light of these risks and uncertainties, you should keep in mind that the events described in any forward-looking statement made in this report or elsewhere, might not occur.

***Impact of the COVID-19 Pandemic Upon Our Financial Condition and Results of Operations***

On March 11, 2020, the World Health Organization declared the current coronavirus (“COVID-19”) outbreak to be a global pandemic. In response to this declaration and the rapid spread of COVID-19 within the United States, federal, state and local governments throughout the country imposed varying degrees of restrictions on social and commercial activity to promote social distancing in an effort to slow the spread of the illness. These measures have had a significant adverse impact upon many sectors of the economy, including non-essential retail commerce.

In response to the above and for the protection of our employees and customers, we temporarily closed our dedicated Bassett Home Furnishings (“BHF”) stores, our manufacturing locations and many of our warehouses for several weeks primarily during the second fiscal quarter of 2020. We also implemented several operating changes which allowed us to maintain sufficient liquidity until we and other furniture retailers were able to reopen for business. These included, among other things, an approximate 21% permanent workforce reduction, temporary salary and wage reductions for all remaining employees, including a 50% pay reduction for our chief executive officer and certain other executives, negotiations with our landlords to receive abatements of rent, and in some cases, temporary rent deferrals on many of our store leases and the amendment of our bank credit agreement to provide an additional \$25,000 of availability under our credit line through December 31, 2020. Although manufacturing operations resumed in May and all stores were reopened by mid-June of 2020, the operating disruption resulted in a 21% decrease in revenues and a net operating loss of \$16,964 for the nine months ended August 29, 2020.

However, since restarting the manufacturing operations and reopening stores, the pace of incoming wholesale orders from both the retail stores and our independent dealers outside the BHF store network have far exceeded our post reopening forecasts. Wholesale orders for the third quarter of 2020 increased 26% as compared to 2019. While our manufacturing operations, primarily our upholstery division, and shipping operations have not been able to keep pace with the incoming order level, we were able to generate net income of \$2,178 and operating cash flow of \$23,230 for the quarter ended August 29, 2020. As a result, we have restored all temporarily reduced salaries and wages and resumed the payment of quarterly dividends, including the payment of the dividend declared and subsequently suspended during the second quarter.

We continue to closely monitor the COVID-19 pandemic and the potential effects on the economy, the consumer and our business. While the rate of incoming orders at both our wholesale and retail segments is currently strong, there are continuing logistical challenges faced by us and the entire home furnishings industry resulting from COVID-related labor shortages and supply chain disruptions creating significant delays in order fulfillment and increasing backlogs. Although unable to predict with certainty, we expect the pace of manufacturing and shipping to increase and the level of wholesale and retail backlogs to begin decreasing by the end of the fourth quarter of 2020. While the home furnishings industry has fared much better during the pandemic than other sectors of the economy, continued economic weakness may eventually have an adverse impact upon our business, and order cancellations could result if the present delays in order fulfillment continue for an extended period of time. The timing of any future actions in response to COVID-19 is largely dependent on the mitigation of the spread of the virus, status of government orders, directives and guidelines, recovery of the business environment, economic conditions, and consumer demand for our products.

## Overview

Bassett is a leading retailer, manufacturer and marketer of branded home furnishings. Our products are sold primarily through a network of Company-owned and licensee-owned branded stores under the Bassett Home Furnishings name, with additional distribution through other wholesale channels including multi-line furniture stores. We were founded in 1902 and incorporated under the laws of Virginia in 1930. Our rich 118-year history has instilled the principles of quality, value, and integrity in everything we do, while simultaneously providing us with the expertise to respond to ever-changing consumer tastes and meet the demands of a global economy.

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With 100 BHF stores at August 29, 2020, we have leveraged our strong brand name in furniture into a network of Company-owned and licensed stores that focus on providing consumers with a friendly environment for buying furniture and accessories. Our store program is designed to provide a single source home furnishings retail store that provides a unique combination of stylish, quality furniture and accessories with a high level of customer service. In order to reach markets that cannot be effectively served by our retail store network, we also distribute our products through other wholesale channels including multi-line furniture stores, many of which feature Bassett galleries or design centers. We use a network of over 30 independent sales representatives who have stated geographical territories. These sales representatives are compensated based on a standard commission rate. We believe this blended strategy provides us the greatest ability to effectively distribute our products throughout the United States.

The BHF stores feature custom order furniture, free in-home design visits (“home makeovers”) and coordinated decorating accessories. Our philosophy is based on building strong long-term relationships with each customer. Sales people are referred to as “Design Consultants” and are trained to evaluate customer needs and provide comprehensive solutions for their home decor. Until a rigorous training and design certification program is completed, Design Consultants are not authorized to perform in-home design services for our customers.

We have factories in Newton, North Carolina that manufacture custom upholstered furniture and our Lane Venture and Bassett Outdoor furniture, a factory in Martinsville, Virginia that primarily assembles and finishes our custom casual dining offerings and a factory in Bassett, Virginia that assembles and finishes our “Bench Made” line of custom, solid hardwood furniture. During the second quarter of 2020, we closed our upholstery facility in Grand Prairie, Texas due to the expected demand reduction as a result of the COVID-19 crisis. In late 2019, we also began operating a facility in Haleyville, Alabama that provides Bassett with the capability to manufacture custom aluminum outdoor furniture primarily under the Lane Venture brand. Our manufacturing team takes great pride in the breadth of its options, the precision of its craftsmanship, and the speed of its process, with custom pieces often manufactured within two weeks of taking the order in our stores prior to COVID-19 closures. Due to the significant increase in wholesale orders, manufacturing lead times are temporarily in excess of eight weeks. Our logistics team then promptly ships the product to one of our home delivery hubs or to a location specified by our licensees. In addition to the furniture that we manufacture domestically, we source most of our formal bedroom and dining room furniture (casegoods) and certain leather upholstery offerings from several foreign plants, primarily in Vietnam, Thailand and China. Approximately 75% of the products we currently sell are manufactured in the United States.

We also own Zenith Freight Lines, LLC (“Zenith”) which provides logistical services to Bassett along with other furniture manufacturers and retailers. Zenith delivers best-of-class shipping and logistical support services that are uniquely tailored to the needs of Bassett and the furniture industry.

Approximately 60% of Zenith’s revenue is generated from services provided to non-Bassett customers.

During fiscal 2018, we purchased certain assets and assumed certain liabilities of Lane Venture from Heritage Home Group, LLC. Lane Venture is a manufacturer and distributor of premium outdoor furniture and is now being operated as a component of our wholesale segment. This acquisition marked our entry into the market for outdoor furniture and we believe that Lane Venture has provided a foundation for us to become a significant participant in this category. Our strategy is to distribute this brand outside of our BHF store network only. With the knowledge we have gained through operating Lane Venture, we have developed a new separate brand of premium outdoor furniture that is only marketed through the BHF store network. This allows Bassett branded product to move from inside the home to outside the home to capitalize the growing trend of outdoor living.

At August 29, 2020, our BHF store network included 66 Company-owned stores and 34 licensee-owned stores. In addition to the closure of four underperforming Company-owned stores earlier in fiscal 2020, we closed two additional stores in Coral Gables and Ft. Lauderdale, Florida subsequent to August 29, 2020 leaving 64 Company-owned stores in operation at the time of this filing.

The COVID crisis has given us the opportunity to look inward and to begin making structural improvements to our business model. We instituted a “virtual appointment” program for our stores in late March, whereby consumers digitally engage with our designers and transact without physically visiting a store. Adding this new form of engagement is one of the many lasting changes that will come out of the 2020 pandemic.

We consider our website to be the front door to our brand experience where customers can research our furniture and accessory offerings and subsequently buy online or engage with an in-store design consultant. Customer acquisition resulting from our digital outreach strategies increased our traffic to the website by 63% and web orders by 118% for the third quarter of 2020 as compared to 2019. Digital advertising dominated our marketing expenditures for the quarter as we chose to spend less in traditional television and direct mail advertising. We are currently evaluating our advertising and outreach strategy for 2021 and plan to continue with increased levels of digital spend. We also expect to continue investing in our website to improve the navigation and the ordering capabilities to increase web sales. Much of our current product offerings highlight the breadth and depth of our custom furniture capabilities which are difficult to show and sell online. We plan to expand our merchandising strategies to include more product that can be more easily purchased online with or without a store visit. While we work to increase web sales, we will not compromise on our in-store experience or the quality of our in-home makeover capabilities.

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We also continue to re-examine the performance of every one of our stores. Store traffic has been declining for three years and the effect on our retail model has become increasingly challenging. We believe that on a market-by-market basis, there will be fewer stores in the future and that they will operate with a leaner structure. As a result, our retail management team has implemented a new retail staffing model that includes fewer designers, less administrative staff, and a smaller field management organization. We will continue to evaluate store-by-store performance as we seek the optimal store count in the markets in which we compete at retail. We believe the seismic shift in shopping behavior which has been tremendously accelerated by closures of bricks and mortar stores as a result of COVID-19 will ultimately result in more favorable retail rent structures.

The migration to digital brand research and compressed transaction cycles have caused us to comprehensively evaluate all of our American made custom products. While our Custom Upholstery, Custom Dining, and Bench Made product lines continue to be our most successful offerings, they are not conducive to web transactions; most of these items must be purchased in a store. Furthermore, we offer many upholstery trim options, fabrics and finishes that have low rates of sale and that make web navigation more difficult for the consumer. Consequently, we continue to methodically re-design each one of these important lines over the next several months. Our intent is to continue to offer the consumer custom options that will help them personalize their home but do so in an edited fashion that will provide a better web experience in the research phase and will also allow the final purchase to be made either on the web or in the store. We also plan to heavily emphasize our “Made in America” story and utilize locally harvested and organic materials when possible. While this will all take time, we expect that new products will begin to appear late in the fall of 2020. A substantial part of the \$3,814 in inventory valuation charges that we recognized during the nine months ended August 29, 2020 was related to existing raw materials that will no longer be part of the mix and to the selloff of retail inventory that will become obsolete as a result of our new approach.

**Results of Operations – Periods ended August 29, 2020 compared with the periods ended August 31, 2019:**

Net sales of furniture and accessories, logistics revenue, cost of furniture and accessories sold, selling, general and administrative (SG&A) expense, other charges and income (loss) from operations were as follows for the three and nine months ended August 29, 2020 and August 31, 2019:

	Quarter Ended		Change		Nine Months Ended*		Change					
	August 29, 2020	August 31, 2019	Dollars	Percent	August 29, 2020	August 31, 2019	Dollars	Percent				
<b>Sales revenue:</b>												
Furniture and accessories	\$80,341	87.7%	\$98,369	89.9%	\$(18,028)	-18.3%	\$232,283	86.8%	\$301,550	89.1%	\$(69,267)	-23.0%
Logistics revenue	11,218	12.3%	11,050	10.1%	168	1.5%	35,197	13.2%	36,900	10.9%	(1,703)	-4.6%
Total sales revenue	91,559	100.0%	109,419	100.0%	(17,860)	-16.3%	267,480	100.0%	338,450	100.0%	(70,970)	-21.0%
Cost of furniture and accessories sold	38,418	42.0%	42,246	38.6%	(3,828)	-9.1%	113,140	42.3%	133,953	39.6%	(20,813)	-15.5%
SG&A expenses	50,394	55.0%	63,519	58.1%	(13,125)	-20.7%	165,407	61.8%	197,495	58.4%	(32,088)	-16.2%
New store pre-opening costs	-	0.0%	254	0.2%	(254)	-100.0%	-	-0.1%	1,117	0.3%	(1,117)	-100.0%
Other charges	-	0.0%	-	0.0%	-	100.0%	15,205	6.5%	835	0.3%	14,370	100.0%
Income (loss) from	\$ 2,747	3.0%	\$ 3,400	3.1%	\$ (653)	-19.2%	\$ (26,272)	-9.7%	\$ 5,050	1.5%	\$(31,322)	N/M

\*39 weeks for fiscal 2020 as compared with 40 weeks for fiscal 2019.

Refer to the segment information which follows for a discussion of the significant factors and trends affecting our results of operations for the three and nine months ended August 29, 2020 as compared with the prior year periods.

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**Segment Information**

We have strategically aligned our business into three reportable segments as described below:

**Wholesale.** The wholesale home furnishings segment is involved principally in the design, manufacture, sourcing, sale and distribution of furniture products to a network of Bassett stores (Company-owned and licensee-owned retail stores) and independent furniture retailers. Our wholesale segment includes our wood and upholstery operations, which include Lane Venture, as well as all corporate selling, general and administrative expenses, including those corporate expenses related to both Company- and licensee-owned stores. We eliminate the sales between our wholesale and retail segments as well as the imbedded profit in the retail inventory for the consolidated presentation in our financial statements. Also included in our wholesale segment are our short-term investments and our holdings of retail real estate previously leased as licensee stores. The earnings and costs associated with these assets are included in other income (loss), net, in our condensed consolidated statements of operations.

**Retail – Company-owned stores.** Our retail segment consists of Company-owned stores and includes the revenues, expenses, assets and liabilities (including real estate) and capital expenditures directly related to these stores and the Company-owned distribution network utilized to deliver products to our retail customers.

**Logistical services.** Our logistical services segment reflects the operations of Zenith. In addition to providing shipping and warehousing services for the Company, Zenith also provides similar services to other customers, primarily in the furniture industry. Revenue from the performance of these services to other customers is included in logistical services revenue in our condensed consolidated statements of operations. Zenith's operating costs are included in selling, general and administrative expenses.

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The following tables illustrate the effects of various intercompany eliminations on income from operations in the consolidation of our segment results:

	Quarter Ended August 29, 2020					Consolidated
	Wholesale	Retail	Logistics	Eliminations		
<b>Sales revenue:</b>						
Furniture & accessories	\$ 55,443	\$ 48,144	\$ -	\$ (23,246)	(1)	\$ 80,341
Logistics	-	-	17,848	(6,630)	(2)	11,218
Total sales revenue	55,443	48,144	17,848	(29,876)		91,559
Cost of furniture and accessories sold	37,079	24,243	-	(22,904)	(3)	38,418
SG&A expense	15,040	25,486	16,826	(6,958)	(4)	50,394
Income (loss) from operations	\$ 3,324	\$ (1,585)	\$ 1,022	\$ (14)		\$ 2,747

	Quarter Ended August 31, 2019					Consolidated
	Wholesale	Retail	Logistics	Eliminations		
<b>Sales revenue:</b>						
Furniture & accessories	\$ 62,690	\$ 66,539	\$ -	\$ (30,860)	(1)	\$ 98,369
Logistics	-	-	18,899	(7,849)	(2)	11,050
Total sales revenue	62,690	66,539	18,899	(38,709)		109,419
Cost of furniture and accessories sold	41,072	31,849	-	(30,675)	(3)	42,246
SG&A expense	18,574	34,867	18,289	(8,211)	(4)	63,519
New store pre-opening costs	-	254	-	-		254
Income (loss) from operations	\$ 3,044	\$ (431)	\$ 610	\$ 177		\$ 3,400

	Nine Months Ended August 29, 2020*					Consolidated
	Wholesale	Retail	Logistics	Eliminations		
<b>Sales revenue:</b>						
Furniture & accessories	\$ 153,588	\$ 147,161	\$ -	\$ (68,466)	(1)	\$ 232,283
Logistics	-	-	54,422	(19,225)	(2)	35,197
Total sales revenue	153,588	147,161	54,422	(87,691)		267,480

Cost of furniture and accessories sold	108,256	74,638	-	(69,754)	(3)	113,140
SG&A expense	46,676	84,527	54,407	(20,203)	(4)	165,407
Income (loss) from operations (5)	<u>\$ (1,344)</u>	<u>\$ (12,004)</u>	<u>\$ 15</u>	<u>\$ 2,266</u>		<u>\$ (11,067)</u>

Nine Months Ended August 31, 2019\*

	Wholesale	Retail	Logistics	Eliminations		Consolidated
<b>Sales revenue:</b>						
Furniture & accessories	\$ 198,602	\$ 198,736	\$ -	\$ (95,788)	(1)	\$ 301,550
Logistics	-	-	60,743	(23,843)	(2)	36,900
Total sales revenue	198,602	198,736	60,743	(119,631)		338,450
Cost of furniture and accessories sold	131,413	97,578	-	(95,038)	(3)	133,953
SG&A expense	56,790	106,471	59,169	(24,935)	(4)	197,495
New store pre-opening costs	-	1,117	-	-		1,117
Income (loss) from operations (6)	<u>\$ 10,399</u>	<u>\$ (6,430)</u>	<u>\$ 1,574</u>	<u>\$ 342</u>		<u>\$ 5,885</u>

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**PART I-FINANCIAL INFORMATION-CONTINUED**  
**BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES**  
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Notes to segment consolidation table:

- (1) Represents the elimination of sales from our wholesale segment to our Company-owned BHF stores.
- (2) Represents the elimination of logistical services billed to our wholesale segment.
- (3) Represents the elimination of purchases by our Company-owned BHF stores from our wholesale segment, as well as the change for the period in the elimination of intercompany profit in ending retail inventory.
- (4) Represents the elimination of rent paid by our retail stores occupying Company-owned real estate, and the elimination of logistical services charged by Zenith to Bassett's wholesale segment as follows:

	Quarter Ended		Nine Months Ended*	
	August 29, 2020	August 31, 2019	August 29, 2020	August 31, 2019
Intercompany logistical services	\$ (6,630)	\$ (7,849)	\$ (19,225)	\$ (23,843)
Intercompany rents	(328)	(362)	(978)	(1,092)
Total SG&A expense elimination	<u>\$ (6,958)</u>	<u>\$ (8,211)</u>	<u>\$ (20,203)</u>	<u>\$ (24,935)</u>

- (5) Excludes the effects of goodwill and asset impairment charges as well as litigation costs which are not allocated to our segments.
- (6) Excludes the effects of the 2019 early retirement program, which is not allocated to our segments.

\*39 weeks for fiscal 2020 as compared with 40 weeks for fiscal 2019.

The following table reconciles income (loss) from operations as shown above for our consolidated segment results with income (loss) from operations as reported for GAAP:

	Quarter Ended		Nine Months Ended	
	August 29, 2020	August 31, 2019	August 29, 2020	August 31, 2019
Consolidated segment income from operations before special charges	\$ 2,747	\$ 3,400	\$ (11,067)	\$ 5,885
Less:				
Asset impairment charges	-	-	12,184	-
Goodwill impairment charge	-	-	1,971	-
Litigation expense	-	-	1,050	-
Early retirement program	-	-	-	835
Income (loss) from operations as reported	<u>\$ 2,747</u>	<u>\$ 3,400</u>	<u>\$ (26,272)</u>	<u>\$ 5,050</u>

**Asset Impairment Charges**

During the nine months ended August 29, 2020 we recorded \$11,114 of non-cash asset impairment charges on five underperforming retail stores, including \$6,239 for the impairment of operating lease right-of-use assets, and \$1,070 of non-cash impairment charges in our wholesale segment, primarily due to the closure of our custom upholstery manufacturing facility in Grand Prairie, Texas.

**Goodwill Impairment Charge**

Due to the impact of the COVID-19 pandemic, we performed an interim impairment assessment of our goodwill as of May 30, 2020. As a result, we recognized a non-cash charge of \$1,971 during the nine months ended August 29, 2020 for the impairment of goodwill associated with our wood reporting unit within our wholesale segment (see Note 6 to our Condensed Consolidated Financial Statements).

**PART I-FINANCIAL INFORMATION-CONTINUED**  
**BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES**  
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**Litigation Expense**

During the nine months ended August 29, 2020, we accrued an additional \$1,050 for the estimated costs to resolve certain wage and hour violation claims that have been asserted against the Company and have received class action designation, bringing our total recorded reserve for these claims to \$1,750 at August 29, 2020. While the ultimate cost of resolving these claims may be substantially higher, the amount accrued represents our estimate of the most likely outcome of a mediated settlement.

**Early Retirement Program**

During the first quarter of fiscal 2019, we offered a voluntary early retirement package to certain eligible employees of the Company. Twenty-three employees accepted the offer, which expired on February 28, 2019. These employees are to receive pay equal to one-half their current salary plus benefits over a period of one year from the final day of each individual's active employment. Accordingly, we recognized a charge of \$835 during the nine months ended August 31, 2019.

**Wholesale Segment**

Results for the wholesale segment for the periods ended August 29, 2020 and August 31, 2019 are as follows:

	Quarter Ended		Change		Nine Months Ended*				Change			
	August 29, 2020	August 31, 2019	Dollars	Percent	August 29, 2020	August 31, 2019	Dollars	Percent				
Net sales	\$55,443	100.0%	\$62,690	100.0%	\$(7,247)	-11.6%	\$153,588	100.0%	\$198,602	100.0%	\$(45,014)	-22.7%
Gross profit	18,364	33.1%	21,618	34.5%	(3,254)	-15.1%	45,332	29.5%	67,189	33.8%	(21,857)	-32.5%
SG&A expenses	15,040	27.1%	18,574	29.6%	(3,534)	-19.0%	46,676	30.4%	56,790	28.6%	(10,114)	-17.8%
Income (loss) from operations	\$ 3,324	6.0%	\$ 3,044	4.9%	\$ 280	4.0%	\$ (1,344)	-0.9%	\$ 10,399	5.2%	\$(11,743)	N/M

\*39 weeks for fiscal 2020 as compared with 40 weeks for fiscal 2019.

**Analysis of Results - Wholesale**

Net sales for the three and nine months ended August 29, 2020 declined \$7,247 or 11.6% and \$45,014 or 22.7%, respectively, from the prior year periods. Wholesale orders for the third quarter of 2020 increased 26% as compared to 2019 resulting in a wholesale backlog of \$37,408 at August 29, 2020 as compared to \$11,580 at August 31, 2019. Wholesale orders from independent dealers increased 61% for the current quarter as compared to the prior year period driven by increases from existing dealers along with an expansion of the dealer base. In addition, orders from the Bassett Home Furnishings store network increased 10% while Lane Venture orders increased by 17%. As previously discussed, Bassett and most of the home furnishings industry has been faced with continuing logistical challenges from COVID-related labor shortages and supply chain disruptions creating significant delays in order fulfillment and increasing backlogs. Gross margins for the third quarter of 2020 decreased by 140 basis points primarily driven by lower margins in the imported wood line as we have begun the process of lowering inventory levels and reducing the overall import wood offerings. Margins were also impacted by lower sales volumes decreasing the leverage on fixed manufacturing costs. SG&A costs for the third quarter of 2020 were significantly reduced by previously discussed workforce reductions and temporary salary reductions, lower marketing and promotional spending, and overall cost containment activities.

In addition, the results of the nine months ended August 29, 2020 were impacted by increased inventory valuation reserves recorded in the second quarter of 2020 as we continue to evaluate the inventory levels and offerings throughout the segment. We are evaluating our inventory assortment to simplify the product offerings and to make them more compatible with our omnichannel marketing strategy, which integrates both internet and store-based selling. The results of the nine months ended August 29, 2020 also included increased bad debt expense recorded in the second quarter of 2020 as our customers struggled to pay us during the shutdown period. As of the date of this report, cash receipts have shown significant improvement along with a significant reduction in past due accounts receivable.

**PART I-FINANCIAL INFORMATION-CONTINUED**  
**BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES**  
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(Dollars in thousands except share and per share data)

**Wholesale shipments by type:**

	Quarter Ended		Change		Nine Months Ended*				Change			
	August 29, 2020	August 31, 2019	Dollars	Percent	August 29, 2020	August 31, 2019	Dollars	Percent				
Bassett Custom	\$31,016	55.9%	\$36,809	58.7%	\$(5,793)	-15.7%	\$ 90,283	58.8%	\$115,200	58.0%	\$(24,917)	-21.6%

Upholstery												
Bassett Leather	5,804	10.5%	4,480	7.1%	1,324	29.6%	13,559	8.8%	14,714	7.4%	(1,155)	-7.8%
Bassett Custom												
Wood	9,582	17.3%	11,757	18.8%	(2,175)	-18.5%	26,504	17.3%	33,958	17.1%	(7,454)	-22.0%
Bassett Casegoods	9,041	16.3%	9,644	15.4%	(603)	-6.3%	23,242	15.1%	32,263	16.2%	(9,021)	-28.0%
Accessories	-	0.0%	-	0.0%	-	0.0%	-	0.0%	2,467	1.2%	(2,467)	-100.0%
Total	<u>\$55,443</u>	<u>100.0%</u>	<u>\$62,690</u>	<u>100.0%</u>	<u>\$(7,247)</u>	<u>-11.6%</u>	<u>\$153,588</u>	<u>100.0%</u>	<u>\$198,602</u>	<u>100.0%</u>	<u>\$(45,014)</u>	<u>-22.7%</u>

\*39 weeks for fiscal 2020 as compared with 40 weeks for fiscal 2019.

### Retail – Company-owned Stores Segment

Results for the retail segment for the periods ended August 29, 2020 and August 31, 2019 are as follows:

	Quarter Ended		Change		Nine Months Ended*				Change			
	August 29, 2020	August 31, 2019	Dollars	Percent	August 29, 2020	August 31, 2019	Dollars	Percent				
Net sales	\$48,144	100.0%	\$66,539	100.0%	\$(18,395)	-27.6%	\$147,161	100.0%	\$198,736	100.0%	\$(51,575)	-26.0%
Gross profit	23,901	49.6%	34,690	52.1%	(10,789)	-31.1%	72,523	49.3%	101,158	50.9%	(28,635)	-28.3%
SG&A expenses	25,486	52.9%	34,867	52.4%	(9,381)	-26.9%	84,527	57.4%	106,471	53.6%	(21,944)	-20.6%
New store pre-opening costs	-	0.0%	254	0.4%	(254)	-100.0%	-	0.0%	1,117	0.6%	(1,117)	-100.0%
Loss from operations	<u>\$(1,585)</u>	<u>-3.3%</u>	<u>\$(431)</u>	<u>-0.6%</u>	<u>\$(1,154)</u>	<u>267.7%</u>	<u>\$(12,004)</u>	<u>-8.2%</u>	<u>\$(6,430)</u>	<u>-3.2%</u>	<u>\$(5,574)</u>	<u>86.7%</u>

\*39 weeks for fiscal 2020 as compared with 40 weeks for fiscal 2019.

### *Analysis of Results - Retail*

Net sales for the three and nine months ended August 29, 2020 declined \$18,395 or 27.6% and \$51,575 or 26.0%, respectively. Written sales, the value of sales orders taken, but not delivered, increased 10% for the quarter ended August 29, 2020 as compared to the prior year quarter resulting in a retail backlog of \$47,904 at August 29, 2020 as compared to \$28,247 at August 31, 2019. As previously discussed, Bassett and most of the home furnishings industry has been faced with continuing logistical challenges from COVID-related labor shortages and supply chain disruptions creating significant delays in order fulfillment and increasing backlogs. Gross margins for the third quarter of 2020 decreased by 250 basis points primarily driven by more aggressive inventory clearance activity as we evaluate our inventory assortment to make it more compatible with our omnichannel marketing strategy, which integrates both internet and store-based selling. SG&A expenses for the third quarter of 2020 as a percent of sales increased slightly as compared to the third quarter of 2019. This was driven by significant fixed cost de-leverage from reduced delivered sales partially offset by the previously discussed workforce reductions and temporary salary reductions, lower advertising spending, and overall cost containment activities.

In addition, the results of the nine months ended August 29, 2020 were impacted by increased inventory valuation reserves recorded in the second quarter of 2020 as we continue to evaluate the inventory levels and assortment as previously discussed.

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**PART I-FINANCIAL INFORMATION-CONTINUED**  
**BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES**  
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### Logistical Services Segment

Results for our logistical services segment for the periods ended August 29, 2020 and August 31, 2019 are as follows:

	Quarter Ended		Change		Nine Months Ended*				Change			
	August 29, 2020	August 31, 2019	Dollars	Percent	August 29, 2020	August 31, 2019	Dollars	Percent				
Logistical services revenue	\$17,848	100.0%	\$18,899	100.0%	\$(1,051)	-5.6%	\$54,422	100.0%	\$60,743	100.0%	\$(6,321)	-10.4%
Operating expenses	16,826	94.3%	18,289	96.8%	(1,463)	-8.0%	54,407	100.0%	59,169	97.4%	(4,762)	-8.0%
Income from operations	<u>\$ 1,022</u>	<u>5.7%</u>	<u>\$ 610</u>	<u>3.2%</u>	<u>\$ 412</u>	<u>67.5%</u>	<u>\$ 15</u>	<u>0.0%</u>	<u>\$ 1,574</u>	<u>2.6%</u>	<u>\$(1,559)</u>	<u>-99.0%</u>

\*39 weeks for fiscal 2020 as compared with 40 weeks for fiscal 2019.

### *Analysis of Operations – Logistical Services*

Net revenues for the three and nine months ended August 29, 2020 declined \$1,051 or 5.6% and \$6,321 or 10.4%, respectively. Operating profit improved for the third quarter of 2020 as compared to 2019 primarily due to improved fleet costs driven by lower fuel prices partially offset by higher warehousing labor costs as Zenith has been challenged to find and maintain freight-handling personnel in the warehousing operation due to the previously discussed COVID-related labor shortages.

### Other Items Affecting Net Income

### *Other Income (Loss), Net*

Other income for the three months ended August 29, 2020 was \$697 compared to a loss of \$298 for the three months ended August 31, 2019. The change was primarily due to a \$914 gain recognized in the current period for a death benefit from Company-owned life insurance.

Other loss, net, for the nine months ended August 29, 2020 and August 31, 2019 was \$430 and \$566, respectively. The decreased net loss is primarily due to higher death benefits from Company-owned life insurance recognized in the current year period as compared to the prior year, partially offset by declining interest income from our investments in CDs.

### *Income Taxes*

We calculate an anticipated effective tax rate for the year based on our annual estimates of pretax income and use that effective tax rate to record our year-to-date income tax provision. Any change in annual projections of pretax income could have a significant impact on our effective tax rate for the respective quarter.

On March 27, 2020 the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act") was signed into law. A major provision of the CARES Act allows net operating losses from the 2018, 2019 and 2020 tax years to be carried back up to five years. As a result, our effective tax rates for the three and nine months ended August 29, 2020 were 36.8% and (36.5%), respectively, which differ from the federal statutory rate of 21% primarily due to the effects of carrying back our current net operating loss to tax years in which the federal statutory rate was 35%, and to the effects of state income taxes and various permanent differences, including those related to the non-taxability of Company-owned life insurance. Our effective tax rates for the three and nine months ended August 31, 2019 were 30.5% and 28.4%, respectively, and differ from the federal statutory rate of 21% primarily due to the effects of state income taxes and various permanent differences, including those related to the non-taxability of Company-owned life insurance.

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PART I-FINANCIAL INFORMATION-CONTINUED  
BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES  
AUGUST 29, 2020  
(Dollars in thousands except share and per share data)

### **Liquidity and Capital Resources**

#### Cash Flows

Cash provided by operations for the first nine months of fiscal 2020 was \$17,483 compared to \$2,059 used in operations for the first nine months of fiscal 2019, representing an increase in cash provided by operations of \$19,542. This increase in operating cash flow is primarily due to a substantial increase in customer deposits taken against unfilled orders, decreased investment in inventory as there were no store openings in the first nine months of fiscal 2020, other changes in working capital due in part to the timing impact of the additional week in the prior year period, improved operations in our retail segment, and cash conservation measures implemented in the second and third quarters of fiscal 2020 in response to the impact of COVID-19. Cash flow from operations for the third quarter of fiscal 2020 was \$23,230.

Our overall cash position increased by \$11,342 during the first nine months of fiscal 2020, compared to an overall decrease of \$18,830 during the first nine months of fiscal 2019, an improvement of \$30,172 over the prior year period. In addition to the improvement in cash flows from operations, cash used in investing activities was \$1,201 for the first nine months of fiscal 2020 as compared to \$6,038 used in the prior year period, a net decrease of \$4,837. This decrease was primarily due to lower capital expenditures in the current year and proceeds from the sale of our closed Gulfport store location in fiscal 2020, partially offset by lower proceeds from the maturity of investments in CDs as compared to the prior year period. Net cash used in financing activities was \$4,490 for the current period compared to \$10,733 used in the prior year period, a decrease of \$5,793. This decrease is primarily due to lower repurchases of our stock primarily in response to COVID-19. Share repurchases totaled \$1,542 during the first nine months of fiscal 2020 as compared with \$6,845 repurchased during the first nine months of fiscal 2019. As of August 29, 2020, \$9,097 remains authorized under our existing share repurchase plan.

#### Debt and Other Obligations

Our bank credit facility, which was amended effective June 15, 2020, provides for a line of credit of up to \$50,000. At August 29, 2020, we had \$2,181 outstanding under standby letters of credit against our line, leaving availability under our credit line of \$47,819. In addition, we have outstanding standby letters of credit with another bank totaling \$325. Under the terms of our credit facility, the maximum amount available under our credit line will remain at \$50,000 through December 31, 2020, after which date the maximum availability will be reduced to \$25,000. The line bears interest at the rate of LIBOR plus 1.9%, with a fee of 0.25% charged for the unused portion of the line and is secured by a general lien on our accounts receivable and inventory. All covenants based on financial ratios have been waived for the remainder of fiscal 2020. The credit facility matures on January 31, 2022.

We lease land and buildings that are used in the operation of our Company-owned retail stores as well as in the operation of certain of our licensee-owned stores, and we lease land and buildings at various locations throughout the continental United States for warehousing and distribution hubs used in our logistical services segment. We also lease tractors, trailers and local delivery trucks used in our logistical services and retail segments. The total future minimum lease payments for leases with terms in excess of one year at August 29, 2020 is \$172,371, the present value of which is \$146,541 and is included in our accompanying condensed consolidated balance sheet at August 29, 2020. We have negotiated with a number of our landlords to obtain relief in the form of rent deferrals or abatements of rent currently past due as a result of the effects of COVID-19 on our business. At August 29, 2020, the unpaid rent was \$2,769 which primarily represents rent deferred to fiscal 2021. Remaining terms under these lease guarantees range from approximately one to five years. We were contingently liable under licensee lease obligation guarantees in the amount of \$1,802 at August 29, 2020. See Note 11 to our condensed consolidated financial statements for additional details regarding our leases and lease guarantees.

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PART I-FINANCIAL INFORMATION-CONTINUED  
BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES  
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Investment in Retail Real Estate

We have a substantial investment in real estate acquired for use as retail locations. Such real estate is included in property and equipment, net, in the accompanying condensed consolidated balance sheets and is considered part of our retail segment. The net book value of such retail real estate occupied by Company-owned stores was \$17,463 at August 29, 2020.

The following information summarizes our total investment in retail real estate owned at August 29, 2020:

	<u>Number of Locations</u>	<u>Aggregate Square Footage</u>	<u>Net Book Value</u>
Real estate occupied by Company-owned and operated stores, included in property and equipment, net	8	201,096	\$ 17,463

**Critical Accounting Policies and Estimates**

There have been no material changes to our critical accounting policies and estimates from the information provided in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations", included in our Annual Report on Form 10-K for the fiscal year ended November 30, 2019, except for changes related to our adoption of Accounting Standards Codification Topic 842 as described in Note 1 and Note 11 to the condensed consolidated financial statements.

**Off-Balance Sheet Arrangements**

We utilize stand-by letters of credit in the procurement of certain goods in the normal course of business. In addition, we have guaranteed certain lease obligations of licensee operators for some of their store locations. See Note 11 to our condensed consolidated financial statements for further discussion of lease guarantees, including descriptions of the terms of such commitments and methods used to mitigate risks associated with these arrangements.

**Contingencies**

We are involved in various legal and environmental matters, which arise in the normal course of business. Although the final outcome of these matters cannot be determined, based on the facts presently known, it is our opinion that the final resolution of these matters will not have a material adverse effect on our financial position or future results of operations. See Note 10 to our condensed consolidated financial statements for further information regarding certain contingencies as of August 29, 2020.

**Item 3. Quantitative and Qualitative Disclosure about Market Risk:**

We are exposed to market risk from changes in the value of foreign currencies. Substantially all of our imports purchased outside of North America are denominated in U.S. dollars. Therefore, we believe that gains or losses resulting from changes in the value of foreign currencies relating to foreign purchases not denominated in U.S. dollars would not be material to our results from operations in fiscal 2020.

We are exposed to market risk from changes in the cost of raw materials used in our manufacturing processes, principally wood, woven fabric, and foam products. The cost of foam products, which are petroleum-based, is sensitive to changes in the price of oil.

We are also exposed to commodity price risk related to diesel fuel prices for fuel used in our logistical services and retail segments. We manage our exposure to that risk primarily through the application of fuel surcharges to our customers.

We have potential exposure to market risk related to conditions in the commercial real estate market. Our retail real estate holdings of \$17,463 at August 29, 2020 for Company-owned stores could suffer significant impairment in value if we are forced to close additional stores and sell or lease the related properties during periods of weakness in certain markets. Additionally, if we are required to assume responsibility for payment under the lease obligations of \$1,802 which we have guaranteed on behalf of licensees as of August 29, 2020 we may not be able to secure sufficient sub-lease income in the current market to offset the payments required under the guarantees. We are also exposed to risk related to conditions in the commercial real estate rental market with respect to the right-of-use assets we carry on our balance sheet for leased retail store locations, warehouse and distribution facilities. At August 29, 2020, the unamortized balance of such right-of-use assets totaled \$110,530. Should we have to close or otherwise abandon one of these leased locations, we could incur additional impairment charges if rental market conditions do not support a fair value for the right of use asset in excess of its carrying value.

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PART I-FINANCIAL INFORMATION-CONTINUED  
BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES  
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(Dollars in thousands except share and per share data)

**Item 4. Controls and Procedures:**

The Company's principal executive officer and principal accounting officer have evaluated the Company's disclosure controls and procedures (as defined in Exchange Act Rule 13a-15(e)) as of the end of the period covered by this Quarterly Report on Form 10-Q. Based upon their evaluation, the principal executive officer and principal accounting officer concluded that the Company's disclosure controls and procedures are effective. There has been no change in the Company's internal control over financial reporting during the Company's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

**PART II - OTHER INFORMATION**  
**BASSETT FURNITURE INDUSTRIES INCORPORATED AND SUBSIDIARIES**  
**AUGUST 29, 2020**  
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**Item 1. Legal Proceedings**

None

**Item 1A. Risk Factors**

*The coronavirus global pandemic which caused a significant disruption in non-essential retail commerce may continue to have a material adverse impact upon our financial condition and results of operations.*

On March 11, 2020, the World Health Organization declared the current coronavirus (“COVID-19”) outbreak to be a global pandemic. In response to this declaration and the rapid spread of COVID-19 within the United States, federal, state and local governments throughout the country imposed varying degrees of restriction on social and commercial activity to promote social distancing in an effort to slow the spread of the illness. These measures have had a significant adverse impact upon many sectors of the economy, including non-essential retail commerce. As a result of these circumstances, we temporarily closed our dedicated stores, our manufacturing locations and many of our warehouses. In addition, many of our office personnel were working remotely. As of the date of this filing, we have reopened all of our retail stores. However, continuing logistical challenges faced by the entire home furnishings industry resulting from COVID-related labor shortages and supply chain disruptions have created significant delays in order fulfillment and increasing backlogs as we have not been able to produce and ship at the incoming rate of wholesale and retail orders. Although we are unable to predict with certainty, we expect the pace of manufacturing and shipping to increase and the level of wholesale and retail backlogs to begin decreasing by the end of the fourth quarter of 2020. If we are unable to resolve the delays in order fulfillment it is possible that some of our customers may begin to cancel existing orders and require refunds of deposits, which could have an adverse impact upon our liquidity and results of operations. In addition, whereas most state and local governments have begun to ease restrictions on commercial retail activity, it is possible that a resurgence in COVID-19 cases could prompt a return to tighter restrictions in certain areas of the country. Furthermore, the economic recession brought on by the pandemic may eventually have an adverse impact on consumer demand for our products. Should these conditions persist for a prolonged period beyond this quarter, this may have a continuing material adverse impact on our ultimate financial condition and liquidity.

Apart from the above, there are no other changes to the Company’s risk factors as described in Item 1A. Risk Factors in the Company’s Annual Report on Form 10-K for the fiscal year ended November 30, 2019.

**Item 2. Unregistered Sales of Equity Securities, Use of Proceeds and Issuer Purchases of Equity Securities**

The following table summarizes the stock repurchase activity by or on behalf of the Company or any “affiliated purchaser,” as defined by Rule 10b-18(a) (3) of the Exchange Act, for the three months ended August 29, 2020 and the approximate dollar value of shares that may yet be purchased pursuant to our stock repurchase program:

	<u>Total Shares Purchased</u>		<u>Average Price Paid</u>		<u>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (1)</u>		<u>Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs (1)</u>
May 31, 2020 - July 4, 2020	-	\$	-	-	-	\$	9,398
July 5 - August 1, 2020	25,700	\$	8.41	25,700	\$	9,181	
August 2 - August 29, 2020	9,207	\$	9.14	9,207	\$	9,097	

(1) The Company is authorized to repurchase Company stock under a plan which was originally announced in 1998. On October 3, 2018, the Board of Directors increased the remaining limit of the repurchase plan to \$20,000. At August 29, 2020 \$9,097 remains available for share repurchases under the plan.

**PART II - OTHER INFORMATION-CONTINUED**  
**BASSETT FURNITURE INDUSTRIES INCORPORATED AND SUBSIDIARIES**  
**FEBRUARY 29, 2020**  
(Dollars in thousands except share and per share data)

**Item 3. Defaults Upon Senior Securities**

None.

**Item 6. Exhibits**

a. Exhibits:

Exhibit 3a – Articles of Incorporation as amended to date are incorporated herein by reference to the Exhibit to Form 10-Q for the fiscal quarter ended February 28, 1994.

Exhibit 3b – [By-laws as amended to date are incorporated herein by reference to Exhibit 3 to Form 8-K filed with the SEC on January 17, 2020.](#)

Exhibit 4 – [Sixth Amended and Restated Credit Agreement with Truist Bank dated June 15, 2020 is incorporated herein by reference to the Exhibit to Form 10-Q for the fiscal quarter ended May 30, 2020.](#) Registrant hereby agrees to furnish the SEC, upon request, other instruments defining the rights of holders of long-term debt of the Registrant.

Exhibit 31a – [Chief Executive Officer’s certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002](#)

Exhibit 31b – [Chief Financial Officer’s certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002](#)

Exhibit 32a – [Chief Executive Officer’s certification pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002](#)

Exhibit 32b – [Chief Financial Officer’s certification pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002](#)

Exhibit 101.INS Inline XBRL Instance

Exhibit 101.SCH Inline XBRL Taxonomy Extension Schema

Exhibit 101.CAL Inline XBRL Taxonomy Extension Calculation

Exhibit 101.DEF Inline XBRL Taxonomy Extension Definition

Exhibit 101.LAB Inline XBRL Taxonomy Extension Labels

Exhibit 101.PRE Inline XBRL Taxonomy Extension Presentation

Exhibit 104. Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101).

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#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

BASSETT FURNITURE INDUSTRIES, INCORPORATED

/s/ ROBERT H. SPILMAN, JR.  
Robert H. Spilman, Jr., Chairman and Chief Executive Officer  
October 1, 2020

/s/ J. MICHAEL DANIEL  
J. Michael Daniel, Senior Vice President and Chief Financial Officer  
October 1, 2020

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## CERTIFICATIONS

I, Robert H. Spilman, Jr., certify that:

1. I have reviewed this quarterly report on Form 10-Q of Bassett Furniture Industries, Incorporated;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

October 1, 2020

/s/ ROBERT H. SPILMAN, JR.  
Robert H. Spilman, Jr., Chairman and Chief Executive Officer

## CERTIFICATIONS

I, J. Michael Daniel, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Bassett Furniture Industries, Incorporated;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

October 1, 2020

/s/ J. MICHAEL DANIEL  
J. Michael Daniel, Senior Vice President and Chief Financial Officer

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO SECTION 906  
OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Bassett Furniture Industries, Incorporated (the "Company") on Form 10-Q for the period ending August 29, 2020, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Robert H. Spilman, Jr., Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. ss.1350, as adopted pursuant to ss.906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

October 1, 2020

/s/                     ROBERT H. SPILMAN, JR.                      
Robert H. Spilman, Jr.,  
Chairman and Chief Executive Officer

*A signed original of this written statement required by Section 906 has been provided to Bassett Furniture Industries, Incorporated and will be retained by Bassett Furniture Industries, Incorporated and furnished to the Securities and Exchange Commission or its staff upon request.*

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO SECTION 906  
OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Bassett Furniture Industries, Incorporated (the "Company") on Form 10-Q for the period ending August 29, 2020, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, J. Michael Daniel, Chief Accounting Officer of the Company, certify, pursuant to 18 U.S.C. ss.1350, as adopted pursuant to ss.906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

October 1, 2020

/s/ J. MICHAEL DANIEL  
J. Michael Daniel,  
Senior Vice President and Chief Financial Officer

*A signed original of this written statement required by Section 906 has been provided to Bassett Furniture Industries, Incorporated and will be retained by Bassett Furniture Industries, Incorporated and furnished to the Securities and Exchange Commission or its staff upon request.*