UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 2, 2024

OR

		ORT PURSUANT TO SECTION 1: URITIES EXCHANGE ACT OF 19	
Fo	or the transition period from	to	
	C	ommission File No. 000-00209	
		NITURE INDUSTRIES, INCORPOR e of Registrant as specified in its chart	
	Virginia e or other jurisdiction poration or organization)		54-0135270 (I.R.S. Employer Identification No.)
	3	525 Fairystone Park Highway	
	(Add	Bassett, Virginia 24055 ress of principal executive offices) (Zip Code)	
	(Registrant's	(276) 629-6000 s telephone number, including area co	de)
	Securities regi	stered pursuant to Section 12(b) of the	e Act:
	each class (\$5.00 par value)	Trading Symbol BSET	Name of exchange on which registered NASDAQ
		reports required to be filed by Section h filing requirements for the past 90 d	on 13 or 15(d) of the Securities Exchange Act of 193 ays. Yes ⊠ No□
			File required to be submitted pursuant to Rule 405 of that the registrant was required to submit such files
	ee the definitions of "large acc		on-accelerated filer, smaller reporting company, or a 'smaller reporting company," and "emerging growt
Large Accelerated Filer Non-accelerated Filer		Accelerated Filer Smaller Reporting Company Emerging Growth Company	
		registrant has elected not to use the e Section 13(a) of the Exchange Act. □	xtended transition period for complying with any new
Indicate by check mark whether	er the registrant is a shell compan	y (as defined in Rule 12b-2 of the Exc	change Act). Yes □ No ⊠
At April 1, 2024, 8,828,751 sha	ares of common stock of the Reg	istrant were outstanding.	
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BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES

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$\frac{\text{ITEM 1. FINANCIAL STATEMENTS}}{\text{BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES}}$ CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE PERIODS ENDED MARCH 2, 2024 AND FEBRUARY 25, 2023 – UNAUDITED

(In thousands except per share data)

	Qua	Quarter Ended			
	March 2, 2024	February 25, 2023			
Net sales of furniture and accessories	\$ 86,5				
Cost of furniture and accessories sold	38,6				
Gross profit	47,8	67 57,197			
Selling, general and administrative expenses	50,2	24 54,495			
Income (loss) from operations	(2,3				
Interest income		56 152			
Other loss, net	(1	04) (567)			
Income (loss) before income taxes	(1,7	05) 2,287			
Income tax expense (benefit)	(5	12) 842			
Net income (loss)	\$ (1,1	93) \$ 1,445			
Basic earnings (loss) per share	\$ (0.	14) \$ 0.16			
Diluted earnings (loss) per share	\$ (0.	14) \$ 0.16			
Regular dividends per share	<u>\$</u> 0.	18 \$ 0.16			

$\frac{PART\ I-FINANCIAL\ INFORMATION-CONTINUED}{ITEM\ 1.\ FINANCIAL\ STATEMENTS}$

BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) FOR THE PERIODS ENDED MARCH 2, 2024 AND FEBRUARY 25, 2023 – UNAUDITED (In thousands)

	Quarter Ended			
	March 2, 2024		Februa	ry 25, 2023
Net income (loss)	\$	(1,193)	\$	1,445
Other comprehensive income (loss):				
Foreign currency translation adjustments		(225)		(186)
Income taxes related to foreign currency translation adjustments		58		50
Amortization associated with Long Term Cash Awards (LTCA)		15		32
Income taxes related to LTCA		(4)		(8)
Amortization associated with supplemental executive retirement defined benefit plan (SERP)		(6)		-
Income taxes related to SERP		1		
Other comprehensive income (loss), net of tax		(161)		(112)
Total comprehensive income (loss)	\$	(1,354)	\$	1,333

PART I – FINANCIAL INFORMATION – CONTINUED

ITEM 1. FINANCIAL STATEMENTS

$\frac{\text{BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES}}{\text{CONDENSED CONSOLIDATED BALANCE SHEETS}}$

MARCH 2, 2024 AND NOVEMBER 25, 2023

(In thousands)

	(Unaudit	,	November 25,	
	March 2, 2		2023	
Assets				
Current assets				
Cash and cash equivalents	\$	40,609 \$	52,407	
Short-term investments		17,775	17,775	
Accounts receivable, net		13,942	13,736	
Inventories		62,957	62,982	
Recoverable income taxes		2,206	2,574	
Other current assets		12,016	8,480	
Total current assets	1	49,505	157,954	
Property and equipment, net		83,590	83,981	
Deferred income taxes		5,567	4,645	
Goodwill and other intangible assets		16,069	16,067	
Right of use assets under operating leases		99,390	100,888	
Other		7,324	6,889	
Total long-term assets	1	28,350	128,489	
Total assets	\$ 3	61,445 \$	370,424	
Liabilities and Stockholders' Equity				
Current liabilities	¢	14 (25 6	16 220	
Accounts payable	\$	14,635 \$ 7,679	16,338	
Accrued compensation and benefits Customer deposits		22,763	8,934 22,788	
Current portion operating lease obligations		17,530	18,827	
Other current liabilites and accrued expenses		10,678	11,003	
·		73,285	77,890	
Total current liabilities	<u></u>	13,283	//,890	
Long-term liabilities		10.670	10.207	
Post employment benefit obligations		10,678	10,207	
Long-term portion of operating lease obligations		95,312	97,357	
Other long-term liabilities		1,532	1,529	
Total long-term liabilities	I	07,522	109,093	
Stockholders' equity		42.002	12.042	
Common stock		43,883	43,842	
Retained earnings	1	36,588 175	139,354	
Additional paid-in capital			93	
Accumulated other comprehensive income (loss)		(8)	152	
Total stockholders' equity		80,638	183,441	
Total liabilities and stockholders' equity	\$ 3	61,445 \$	370,424	

$\frac{PART\ I-FINANCIAL\ INFORMATION-CONTINUED}{ITEM\ 1.\ FINANCIAL\ STATEMENTS}$

BASSETT FURNITURE INDUSTRIES, INCORPORATED AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR THE PERIODS ENDED MARCH 2, 2024 AND FEBRUARY 25, 2023 – UNAUDITED

(In thousands)

	Three Months Ended		
	March 2, 2024	February 25, 2023	
Operating activities:			
Net income (loss)	\$ (1,19)	3) \$ 1,445	
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:			
Depreciation and amortization	2,66	2,340	
Deferred income taxes	(92)	2) 132	
Other, net	30	2 852	
Changes in operating assets and liabilities:			
Accounts receivable	(20	(470)	
Inventories	2:	5 6,466	
Other current assets	(3,16)	7) 30	
Right of use assets under operating leases	4,37	5 4,587	
Customer deposits	(24	4) (4,923)	
Accounts payable and other liabilities	(3,374	4) (4,596)	
Obligations under operating leases	(6,21)	9) (5,300)	
Net cash provided by (used in) operating activities	(7,73	9) 563	
Investing activities:			
Purchases of property and equipment	(2,07)	(3,341)	
Other	(27)	(563)	
Net cash used in investing activities	(2,34)	(3,904)	
Financing activities:			
Cash dividends	(1,57)	3) (1,421)	
Other issuance of common stock	80		
Repurchases of common stock		- (1,844)	
Taxes paid related to net share settlement of equity awards	(16	1) (109)	
Repayments of finance lease obligations	(7-	4) (69)	
Net cash used in financing activities	(1,72		
Effect of exchange rate changes on cash and cash equivalents		(29)	
Change in cash and cash equivalents	(11,79)	(6,733)	
Cash and cash equivalents - beginning of period	52,40		
Cash and cash equivalents - end of period	\$ 40,609	9 \$ 54,892	

MARCH 2, 2024

(Dollars in thousands except share and per share data)

1. Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and do not include all of the information and footnotes required by accounting principles generally accepted in the United States ("GAAP") for complete financial statements. In our opinion, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included.

References to "ASC" included hereinafter refer to the Accounting Standards Codification established by the Financial Accounting Standards Board ("FASB") as the source of authoritative GAAP.

The condensed consolidated financial statements include the accounts of Bassett Furniture Industries, Incorporated ("Bassett", "we", "our", or the "Company") and our wholly-owned subsidiaries of which we have a controlling interest. In accordance with ASC Topic 810, we have evaluated our licensees and certain other entities to determine whether they are variable interest entities ("VIEs") of which we are the primary beneficiary and thus would require consolidation in our financial statements. To date we have concluded that none of our licensees represent VIEs.

Revenue from the sale of furniture and accessories is reported in the accompanying condensed consolidated statements of operations net of estimates for returns and allowances.

Our fiscal year, which ends on the last Saturday of November, periodically results in a 53-week year instead of the normal 52 weeks. The current fiscal year ending November 30, 2024 is a 53-week year, with the additional week being included in our first fiscal quarter. Accordingly, the information presented below includes 14 weeks of operations for the quarter ended March 2, 2024 as compared with 13 weeks included in the quarter ended February 25, 2023.

2. Interim Financial Presentation and Other Information

All intercompany accounts and transactions have been eliminated in the condensed consolidated financial statements. The results of operations for the three months ended March 2, 2024 are not necessarily indicative of results for the full fiscal year. These interim condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and accompanying notes included in our Annual Report on Form 10-K for the year ended November 25, 2023.

Income Taxes

We calculate an anticipated effective tax rate for the year based on our annual estimates of pretax income and use that effective tax rate to record our yearto-date income tax provision. Any change in annual projections of pretax income could have a significant impact on our effective tax rate for the respective quarter.

Our effective tax rate was 30.0% and 36.8% for the three months ended March 2, 2024 and February 25, 2023, respectively. The effective rates for the three months ended March 2, 2024 and February 25, 2023 differ from the federal statutory rate of 21% primarily due to increases in the valuation allowance placed on deferred tax assets associated with Noa Home Inc. ("Noa Home"), the effects of state income taxes and various permanent differences.

Non-cash Investing and Financing Activity

During the three months ended March 2, 2024 and February 25, 2023, \$3,044 and \$3,406, respectively, of lease right-of-use assets were added through the recognition of the corresponding lease obligations.

MARCH 2, 2024 (Dollars in thousands except share and per share data)

3. Financial Instruments and Investments

Financial Instruments

Our financial instruments include cash and cash equivalents, short-term investments in certificates of deposit (CDs), accounts receivable, and accounts payable. Because of their short maturities, the carrying amounts of cash and cash equivalents, short-term investments in CDs, accounts receivable, and accounts payable approximate fair value.

Investments

Our short-term investments of \$17,775 at both March 2, 2024 and November 25, 2023 consisted of CDs. At March 2, 2024, the CDs had original terms averaging seven months, bearing interest at rates ranging from 0.7% to 5.45% and the weighted average remaining time to maturity was approximately five months and the weighted average yield of the CDs was approximately 5.04%. Each CD is placed with a federally insured financial institution and all deposits are within federal deposit insurance limits. Due to the nature of these investments and their relatively short maturities, the carrying amount of the short-term investments at March 2, 2024 and November 25, 2023 approximates their fair value.

4. Accounts Receivable

Accounts receivable consists of the following:

	March 2, 2024	November 25, 2023
Gross accounts receivable	\$ 14,689	\$ 14,271
Allowance for doubtful accounts	 (747)	(535)
Accounts receivable, net	\$ 13,942	\$ 13,736

We maintain an allowance for credit losses for estimated losses resulting from the inability of our customers to make required payments. The allowance for credit losses is based on a review of specifically identified accounts in addition to an overall aging analysis which is applied to accounts pooled on the basis of similar risk characteristics. Judgments are made with respect to the collectability of accounts receivable within each pool based on historical experience, current payment practices and current economic trends based on our expectations over the expected life of the receivables, which is generally ninety days or less. Actual credit losses could differ from those estimates.

Activity in the allowance for credit losses for the three months ended March 2, 2024 was as follows:

	20)24
Balance at November 25, 2023	\$	535
Additions charged to expense		224
Write-offs against allowance		(12)
Balance at March 2, 2024	\$	747

We believe that the carrying value of our net accounts receivable approximates fair value. The inputs into these fair value estimates reflect our market assumptions and are not observable. Consequently, the inputs are considered to be Level 3 as specified in the fair value hierarchy in ASC Topic 820, *Fair Value Measurements and Disclosures*. See Note 3.

(Dollars in thousands except share and per share data)

5. Inventories

Domestic furniture inventories are valued at the lower of cost, which is determined using the last-in, first-out (LIFO) method, or market. Imported inventories and those applicable to our Lane Venture and Bassett Outdoor lines are valued at the lower of cost, which is determined using the first-in, first-out (FIFO) method, or net realizable value.

Inventories were comprised of the following:

	Ma	March 2, 2024		nber 25, 2023
Wholesale finished goods	\$	26,450	\$	27,521
Work in process		696		637
Raw materials and supplies		18,758		18,655
Retail merchandise		33,826		33,090
Total inventories on first-in, first-out method		79,730		79,903
LIFO adjustment		(11,772)		(11,738)
Reserve for excess and obsolete inventory		(5,001)		(5,183)
	\$	62,957	\$	62,982

We estimate an inventory reserve for excess quantities and obsolete items based on specific identification and historical write-offs, taking into account future demand, market conditions and the respective valuations at LIFO. The need for these reserves is primarily driven by the normal product life cycle. As products mature and sales volumes decline, we rationalize our product offerings to respond to consumer tastes and keep our product lines fresh. If actual demand or market conditions in the future are less favorable than those estimated, additional inventory write-downs may be required. In determining reserves, we calculate separate reserves on our wholesale and retail inventories. Our wholesale inventories tend to carry the majority of the reserves for excess quantities and obsolete inventory due to the nature of our distribution model. These wholesale reserves primarily represent design and/or style obsolescence. Typically, product is not shipped to our retail warehouses until a consumer has ordered and paid a deposit for the product. We do not typically hold retail inventory for stock purposes. Consequently, floor sample inventory and inventory for delivery to customers account for the majority of our inventory at retail. Retail reserves are based on accessory and clearance floor sample inventory in our stores and any inventory that is not associated with a specific customer order in our retail warehouses.

Activity in the reserves for excess quantities and obsolete inventory by segment are as follows:

	Wholesale Segment		Reta	ail Segment	 Total
Balance at November 25, 2023	\$	4,145	\$	1,038	\$ 5,183
Additions charged to expense		621		136	757
Write-offs		(817)		(122)	(939)
Balance at March 2, 2024	\$	3,949	\$	1,052	\$ 5,001

Our estimates and assumptions have been reasonably accurate in the past. We have not made any significant changes to our methodology for determining inventory reserves in 2024 and do not anticipate that our methodology is likely to change in the future.

(Dollars in thousands except share and per share data)

6. Goodwill and Other Intangible Assets

Goodwill and other intangible assets consisted of the following:

	March 2, 2024				
	Gross Carrying Amount	Accumulated Amortization	Intangible Assets, Net		
Intangibles subject to amortization					
Customer relationships	\$ 512	\$ (350)	\$ 162		
Intangibles not subject to amortization:					
Trade names			8,690		
Goodwill			7,217		
Total goodwill and other intangible assets			\$ 16,069		
	November 25, 2022				
		November 25, 2023			
	Gross Carrying Amount	November 25, 2023 Accumulated Amortization	Intangible Assets, Net		
Intangibles subject to amortization		Accumulated	_		
Intangibles subject to amortization Customer relationships		Accumulated	_		
	Amount	Accumulated Amortization	Assets, Net		
	Amount	Accumulated Amortization	Assets, Net		
Customer relationships	Amount	Accumulated Amortization	**Assets, Net \$ 175 8,675		
Customer relationships Intangibles not subject to amortization:	Amount	Accumulated Amortization	Assets, Net \$ 175		

There were no changes in the carrying amounts of goodwill during the three months ended March 2, 2024.

The carrying amounts of goodwill by reportable segment, including accumulated impairment losses, at both March 2, 2024 and November 25, 2023 were as follows:

		Original Recorded Value		rded Impairment		Carrying Amount	
Wholesale		\$	9,188	\$	(1,971)	\$	7,217
Retail			1,926		(1,926)		-
Corporate and other			5,409		(5,409)		-
Total goodwill		\$	16,523	\$	(9,306)	\$	7,217
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MARCH 2, 2024

(Dollars in thousands except share and per share data)

Amortization expense associated with intangible assets during the three months ended March 2, 2024 and February 25, 2023 was as follows:

		Quarter Ended				
	March	March 2, 2024		25, 2023		
Intangible asset amortization expense	<u>\$</u>	14	\$	14		

Estimated future amortization expense for intangible assets that exist at March 2, 2024 is as follows:

Remainder of fiscal 2024	\$ 43
Fiscal 2025	57
Fiscal 2026	57
Fiscal 2027	5
Fiscal 2028	-
Fiscal 2029	-
Total	\$ 162

7. Bank Credit Facility

Our bank credit facility provides for a line of credit of up to \$25,000. At March 2, 2024, we had \$3,731 outstanding under standby letters of credit against our line, leaving availability under our credit line of \$21,269. The line bears interest at the One-Month Term Secured Overnight Financing Rate ("One-Month Term SOFR") plus 1.5% and is unsecured. Our bank charges a fee of 0.25% on the daily unused balance of the line, payable quarterly. Under the terms of the facility, we must maintain the following financial covenants, measured quarterly on a rolling twelve-month basis:

- Consolidated fixed charge coverage ratio of not less than 1.4 times,
- Consolidated lease-adjusted leverage ratio not to exceed 3.0 times, and
- Minimum tangible net worth of \$140,000.

Due to our results of operations in 2023, we were not in compliance with certain of these covenants at the end of our 2023 fiscal year. Consequently, our bank agreed to reduce the consolidated fixed charge coverage ratio to 1.0 times and increase the consolidated lease-adjusted leverage ratio to 3.75 times, as defined, for the year ended November 25, 2023 and the quarter ended March 2, 2024. We were in compliance with the amended covenants at November 25, 2023 and at March 2, 2024. The respective ratios will revert back to the previous values for the quarter ending June 1, 2024. We are in negotiations with our bank and plan to have an amended, restated or new agreement with a similar line of credit in place by the end of the second quarter of 2024.

8. Post Employment Benefit Obligations

Defined Benefit Plans

We have an unfunded Supplemental Retirement Income Plan (the "Supplemental Plan") that covers one current and certain former executives. The liability for the Supplemental Plan was \$5,784 and \$5,778 as of March 2, 2024 and November 25, 2023, respectively.

MARCH 2, 2024

(Dollars in thousands except share and per share data)

We also have the Bassett Furniture Industries, Incorporated Management Savings Plan (the "Management Savings Plan") which was established in the second quarter of fiscal 2017. The Management Savings Plan is an unfunded, nonqualified deferred compensation plan maintained for the benefit of certain highly compensated or management level employees. As part of the Management Savings Plan, we have made Long Term Cash Awards ("LTC Awards") totaling \$2,000 to five management employees in the amount of \$400 each. Currently, two of those employees have retired and are receiving benefits. The liability for the LTC Awards was \$1,257 and \$1,234 as of March 2, 2024 and November 25, 2023, respectively.

The combined pension liability for the Supplemental Plan and LTC Awards is recorded as follows in the condensed consolidated balance sheets:

	March 2	November 25, 2023		
Accrued compensation and benefits	\$	792	\$	792
Post employment benefit obligations		6,249		6,220
Total pension liability	\$	7,041	\$	7,012

Components of net periodic pension costs for our defined benefit plans for the three months ended March 2, 2024 and November 25, 2023 are as follows:

		Quarter Ended				
	March 2	February 25, 2023				
Service cost	\$	3	\$	7		
Interest cost		98		93		
Amortization of prior service costs		25		31		
Amortization of loss		(16)		<u>-</u>		
Net periodic pension cost	\$	110	\$	131		

The components of net periodic pension cost other than the service cost component, which is included in selling, general and administrative expenses, are included in other loss, net in our condensed consolidated statements of operations.

<u>Deferred Compensation Plans</u>

We have an unfunded deferred compensation plan that covers one current executive and certain former executives and provides for voluntary deferral of compensation. This plan has been frozen with no additional participants or deferrals permitted. Our liability under this plan was \$1,642 and \$1,655 as of March 2, 2024 and November 25, 2023, respectively.

We also have an unfunded, nonqualified deferred compensation plan maintained for the benefit of certain highly compensated or management level employees which was established under the Management Savings Plan. Our liability under this plan, including both accrued Company contributions and participant salary deferrals, was \$3,117 and \$2661 as of March 2, 2024 and November 25, 2023, respectively.

Our combined liability for all deferred compensation arrangements, including Company contributions and participant deferrals under the Management Savings Plan, is recorded as follows in the condensed consolidated balance sheets:

	March 2, 2024	November 25, 2023		
Accrued compensation and benefits	\$ 329	\$ 329		
Post employment benefit obligations	4,429	3,987		
Total deferred compensation liability	\$ 4,758	\$ 4,316		

MARCH 2, 2024

(Dollars in thousands except share and per share data)

We recognized expense under our deferred compensation arrangements during the three months ended March 2, 2024 and February 25, 2023 as follows:

	Quarte	Quarter Ended			
	March 2, 2024	February 25, 2023			
Deferred compensation expense (benefit)	\$ 455	\$ 78			

9. Commitments and Contingencies

We are involved in various legal and environmental matters which arise in the normal course of business. Although the final outcome of these matters cannot be determined, based on the facts presently known, we believe that the final resolution of these matters will not have a material adverse effect on our financial position or future results of operations.

Lease Guarantees

We were contingently liable under a licensee lease obligation guarantee in the amounts of \$1,750 and \$1,845 at March 2, 2024 and November 25, 2023, respectively. The remaining term under this lease guarantee extends for four and a half years.

In the event of default by the licensee, we believe that the risk of loss is mitigated through a combination of options that include, but are not limited to, arranging for a replacement licensee or liquidating the collateral (primarily inventory). The proceeds of the above options are expected to cover the estimated amount of our future payments under the guarantee obligation, net of recorded reserves. The fair value of this lease guarantee (an estimate of the cost to the Company to perform on the guarantee) at March 2, 2024 and November 25, 2023 was not material.

10. Earnings (Loss) Per Share

The following reconciles basic and diluted earnings (loss) per share:

	Net Inco (Loss		Weighted Average Shares	Net Income (Loss) Per Share
For the quarter ended March 2, 2024:				
Basic loss per share Add effect of dilutive securities:	\$	(1,193)	8,740,637	\$ (0.14)
Restricted shares*		-	-	-
Diluted loss per share - continuing operations	\$	(1,193)	8,740,637	\$ (0.14)
For the quarter ended February 25, 2023:				
Basic earnings per share Add effect of dilutive securities:	\$	1,445	8,867,881	\$ 0.16
Options and restricted shares		-	29,122	 -
Diluted earnings per share	\$	1,445	8,897,003	\$ 0.16

^{*}Due to the net loss for the period, potentially dilutive securities would have been anti-dilutive and are therefore excluded.

MARCH 2, 2024 (Dollars in thousands except share and per share data)

For the three months ended March 2, 2024 and February 25, 2023, the following potentially dilutive shares were excluded from the computations as their effect was anti-dilutive:

Quarter	Ended
March 2, 2024	February 25, 2023
61,413	51,000

11. Segment Information

We have strategically aligned our business into three reportable segments as defined in ASC 280, Segment Reporting, and as described below:

- Wholesale. The wholesale home furnishings segment is involved principally in the design, manufacture, sourcing, sale and distribution of furniture products to a network of Bassett stores (Company-owned and licensee-owned retail stores) and independent furniture retailers. Our wholesale segment includes our wood and upholstery operations, which includes Lane Venture.
- Retail Company-owned stores. Our retail segment consists of Company-owned stores and includes the revenues, expenses, assets and
 liabilities and capital expenditures directly related to these stores and the Company-owned distribution network utilized to deliver products to our
 retail customers.
- Corporate and other Corporate and other includes the shared costs of corporate functions such as treasury and finance, information technology, accounting, human resources, legal and others, including certain product development and marketing functions benefitting both wholesale and retail operations. In addition to property and equipment and various other assets associated with the shared corporate functions, the identifiable assets of Corporate and other include substantially all of our cash and our investments in CDs. We consider our corporate functions to be other business activities and have aggregated them with our other insignificant operating segment, Noa Home, which was acquired on September 2, 2022.

Inter-company net sales elimination represents the elimination of wholesale sales to our Company-owned stores. Inter-company income elimination includes the embedded wholesale profit in the Company-owned store inventory that has not been realized. These profits will be recorded when merchandise is delivered to the retail consumer. The inter-company income elimination also includes rent paid by our retail stores occupying Company-owned real estate.

MARCH 2, 2024

(Dollars in thousands except share and per share data)

The following table presents our segment information:

		Quarter Ended			
	_	February 25, 2023			
Sales Revenue					
Wholesale sales of furniture and accessories	\$	54,700	\$ 69,884		
Less: Sales to retail segment		(23,762)	(30,099)		
Wholesale sales to external customers		30,938	39,785		
Retail sales of furniture and accessories		53,754	64,962		
Corporate and other		1,862	2,951		
Consolidated net sales of furniture and accessories	<u>\$</u>	86,554	\$ 107,698		
Income (Loss) from Operations					
Wholesale	\$	6,760	\$ 8,994		
Retail - Company-owned stores		(1,612)	1,530		
Net expenses - Corporate and other		(7,595)	(7,771)		
Inter-company elimination	_	90	(51)		
Consolidated	<u>\$</u>	(2,357)	\$ 2,702		
Depreciation and Amortization					
Wholesale	\$	619	\$ 606		
Retail - Company-owned stores		1,380	1,299		
Corporate and other	<u> </u>	665	435		
Consolidated	<u>\$</u>	2,664	\$ 2,340		
Capital Expenditures					
Wholesale	\$	163	\$ 637		
Retail - Company-owned stores		1,333	1,282		
Corporate and other	<u> </u>	580	1,422		
Consolidated	<u>\$</u>	2,076	\$ 3,341		
		As of	As of		
Identifiable Assets		March 2, 2024	November 25, 2023		
Wholesale	\$	98,491	\$ 99,004		
Retail - Company-owned stores		167,849	166,604		
Corporate and other	_	95,105	104,816		
Consolidated	<u>\$</u>	361,445	\$ 370,424		

See Note 12, Revenue Recognition, for disaggregated revenue information regarding sales of furniture and accessories by product type for the wholesale and retail segments.

(Dollars in thousands except share and per share data)

12. Revenue Recognition

We recognize revenue when we transfer promised goods or services to our customers in an amount that reflects the consideration we expect to receive in exchange for those goods or services. For our wholesale and retail segments, revenue is recognized when the risks and rewards of ownership and title to the product have transferred to the buyer. At wholesale, transfer occurs and revenue is recognized upon the shipment of goods to independent dealers and licensee-owned BHF stores. At retail, transfer occurs and revenue is recognized upon delivery of goods to the customer. All wholesale and retail revenues are recorded net of estimated returns and allowances based on historical patterns. We typically collect a significant portion of the purchase price from our retail customers as a deposit upon order, with the balance typically collected at the time delivery is scheduled. These customer deposits are carried on our balance sheet as a current liability until delivery is fulfilled and amounted to \$22,763 and \$22,788 as of March 2, 2024 and November 25, 2023, respectively. Approximately 85% of the customer deposits held as of November 25, 2023 related to performance obligations that were satisfied during the current year-to-date period and have therefore been recognized in revenue for the three months ended March 2, 2024.

Sales commissions are expensed as part of selling, general and administrative expenses at the time revenue is recognized because the amortization period would have been one year or less. Sales commissions at wholesale are accrued upon the shipment of goods. Sales commissions at retail are accrued at the time a sale is written (i.e. – when the customer's order is placed) and are carried as prepaid commissions in other current assets until the goods are delivered and revenue is recognized. At March 2, 2024 and November 25, 2023, our balance of prepaid commissions included in other current assets was \$2,451 and \$2,245, respectively.

We exclude from revenue all amounts collected from customers for sales tax. We do not disclose amounts allocated to remaining unsatisfied performance obligations as they are expected to be satisfied within one year or less.

Disaggregated revenue information for sales of furniture and accessories by product category for the three months ended March 2, 2024 and February 25, 2023, excluding intercompany transactions between our segments, is a follows:

	Quarter Ended													
			I	March	2, 202	24		February 25, 2023						
					Co	rporate						orporate		
	Who	lesale	Re	tail	& O	ther (2)	Total	W	holesale	Retail	&	Other	Total	
Bassett Custom Upholstery	\$ 2	20,375	\$ 29	9,803	\$	-	\$ 50,178	\$	24,506	\$ 36,159	\$	-	\$ 60,665	
Bassett Leather		3,955		827		-	4,782		6,805	494		-	7,299	
Bassett Custom Wood		3,751	8	3,198		-	11,949		4,876	9,669		-	14,545	
Bassett Casegoods		2,857	7	7,385		-	10,242		3,598	10,050		-	13,648	
Accessories, mattresses and other (1)		-	7	7,541		1,862	9,403		-	8,590		2,951	11,541	
Consolidated net sales of furniture and														
accessories	\$ 3	30,938	\$ 53	3,754	\$	1,862	\$ 86,554	\$	39,785	\$ 64,962	\$	2,951	\$107,698	

- (1) Includes the sale of goods other than Bassett-branded products, such as accessories and bedding, and also includes the sale of furniture protection plans.
- (2) Our Corporate and other segment for the three months ended March 2, 2024 and February 25, 2023 includes the sales of Noa Home.

(Dollars in thousands except share and per share data)

13. Changes to Stockholders' Equity

The following changes in our stockholders' equity occurred during the three months ended March 2, 2024 and February 25, 2023:

		Quarter Ended			
	Ma	arch 2, 2024	Febr	ruary 25, 2023	
Common Stock:					
Beginning of period	\$	43,842	\$	44,759	
Issuance of common stock	Ψ	93	Ψ	92	
Purchase and retirement of common stock		(52)		(540)	
End of period	<u>\$</u>	43,883	\$	44,311	
Common Shares Issued and Outstanding:					
Beginning of period		8,768,221		8,951,839	
Issuance of common stock		18,488		18,381	
Purchase and retirement of common stock		(10,360)		(108,083)	
End of period		8,776,349		8,862,137	
Additional Paid-in Capital:					
Beginning of period	\$	93	\$	_	
Issuance of common stock		(7)		(12)	
Purchase and retirement of common stock		(109)		(200)	
Stock based compensation		198		212	
End of period	\$	175	\$		
Retained Earnings:					
Beginning of period	\$	139,354	S	150,800	
Net income (loss) for the period		(1,193)	•	1,445	
Purchase and retirement of common stock		-		(1,213)	
Cash dividends declared		(1,573)		(1,421)	
End of period	<u>\$</u>	136,588	\$	149,611	
Accumulated Other Comprehensive Loss:					
Beginning of period	\$	152	\$	50	
Cumulative translation adjustments, net of tax		(167)		(136)	
Amortization of pension costs, net of tax		7		24	
End of period	\$	(8)	\$	(62)	

The balance of cumulative translation adjustments, net of tax, was a net loss of \$654 and \$486 at March 2, 2024 and November 25, 2023, respectively.

(Dollars in thousands except share and per share data)

14. Recent Accounting Pronouncements

In June 2022, the FASB issued Accounting Standards Update No. 2022-03 – Fair Value Measurement (Topic 820): Fair Value Measurement of Equity Securities Subject to Contractual Sale Restrictions, to clarify the guidance in Topic 820 when measuring the fair value of an equity security subject to contractual restrictions that prohibit the sale of an equity security. The amendments in ASU 2022-03 clarify that a contractual restriction on the sale of an equity security is not considered part of the unit of account of the equity security and, therefore, is not considered in measuring fair value. The amendments also clarify that an entity cannot, as a separate unit of account, recognize and measure a contractual sale restriction. In addition, the amendments in ASU 2022-03 require certain additional disclosures related to investments in equity securities subject to contractual sale restrictions. The amendments in ASU 2022-03 will become effective for us as of the beginning of our 2025 fiscal year. Early adoption is permitted. As of March 2, 2024 we do not hold any investments in equity securities, therefore we do not currently expect that this guidance will have a material impact upon our financial position and results of operations.

In November 2023, the FASB issued Accounting Standards Update 2023-07 – Segment Reporting (Topic ASC 740) Improvements to Reportable Segment Disclosures. The ASU improves reportable segment disclosure requirements, primarily through enhanced disclosures about significant segment expenses. The amendments in this update require: that a public entity disclose, on an annual and interim basis, significant segment expenses that are regularly provided to the chief operating decision maker (CODM) and included within each reported measure of segment profit or loss (collectively referred to as the "significant expense principle"); and that a public entity disclose, on an annual and interim basis, an amount for other segment items by reportable segment and a description of its composition. The other segment items category is the difference between segment revenue less the segment expenses disclosed under the significant expense principle and each reported measure of segment profit or loss. The amendments in ASU 2022-03 will become effective for us as for our 2025 fiscal year and for interim periods beginning with our 2026 fiscal year. Early adoption is permitted. We do not expect that this guidance will have a material impact upon our financial position and results of operations.

In December 2023, the FASB issued Accounting Standards Update 2023-09 – Income Taxes (Topic ASC 740) Income Taxes. The ASU improves the transparency of income tax disclosures by requiring (1) consistent categories and greater disaggregation of information in the rate reconciliation and (2) income taxes paid disaggregated by jurisdiction. It also includes certain other amendments to improve the effectiveness of income tax disclosures. The amendments in ASU 2022-03 will become effective for us as of the beginning of our 2026 fiscal year. Early adoption is permitted for annual financial statements that have not yet been issued or made available for issuance. We do not expect that this guidance will have a material impact upon our financial position and results of operations.

MARCH 2, 2024

(Dollars in thousands except share and per share data)

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Safe-harbor, forward-looking statements:

This report contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 with respect to the financial condition, results of operations and business of Bassett Furniture Industries, Incorporated and subsidiaries. Such forward-looking statements are identified by use of forward-looking words such as "anticipates", "believes", "plans", "estimates", "expects", "aims" and "intends" or words or phrases of similar expression. These forward-looking statements involve certain risks and uncertainties. No assurance can be given that any such matters will be realized. Important factors that could cause actual results to differ materially from those contemplated by such forward-looking statements include:

- fluctuations in the cost and availability of raw materials, fuel, labor, delivery costs and sourced products, including those which may result from supply chain disruptions and shortages and the imposition of new or increased duties, tariffs, retaliatory tariffs and trade limitations with respect to foreignsourced products
- competitive conditions in the home furnishings industry
- overall retail traffic levels in stores and on the web and consumer demand for home furnishings
- ability of our customers and consumers to obtain affordable credit due to rising interest rates
- the profitability of the stores (independent licensees and Company-owned retail stores) which may result in future store closings
- ability to implement our Company-owned retail strategies and realize the benefits from such strategies, including our initiatives to expand and improve our digital marketing and advertising capabilities, as they are implemented
- the risk that we may not achieve the strategic benefits of our acquisition of Noa Home
- effectiveness and security of our information technology systems and possible disruptions due to cybersecurity threats, including any impacts from a network security incident; and the sufficiency of our insurance coverage, including cybersecurity insurance
- future tax legislation, or regulatory or judicial positions
- ability to efficiently manage the import supply chain to minimize business interruption
- concentration of domestic manufacturing, particularly of upholstery products, and the resulting exposure to business interruption from accidents, weather and other events and circumstances beyond our control

Additionally, other risks that could cause actual results to differ materially from those contemplated by such forward-looking statements are set forth in Part I, Item 1A. Risk Factors in the Company's Annual Report on Form 10-K for the fiscal year ended November 25, 2023.

You should keep in mind that any forward-looking statement made by us in this report or elsewhere speaks only as of the date on which such forwardlooking statement is made. New risks and uncertainties arise from time to time, and it is impossible for us to predict these events or how they may affect us. We have no duty to, and do not intend to, update or revise the forward-looking statements in this discussion after the date hereof, except as may be required by law. In light of these risks and uncertainties, you should keep in mind that the events described in any forward-looking statement made in this report or elsewhere might not occur.

MARCH 2, 2024

(Dollars in thousands except share and per share data)

Our fiscal year, which ends on the last Saturday of November, periodically results in a 53-week year instead of the normal 52 weeks. The current fiscal year ending November 30, 2024 is a 53-week year, with the additional week being included in our first fiscal quarter. Accordingly, the information presented below includes 14 weeks of operations for the quarter ended March 2, 2024 as compared to 13 weeks included in the quarter ended February 25, 2023.

Overview

Bassett is a leading retailer, manufacturer and marketer of branded home furnishings. Our products are sold primarily through a network of Company-owned and licensee-owned branded stores under the Bassett Home Furnishings ("BHF") name, with additional distribution through other wholesale channels including multi-line furniture stores, many of which feature Bassett galleries or design centers. We also sell our products through our newly redesigned website at www.bassettfurniture.com. We were founded in 1902 and incorporated under the laws of Virginia in 1930. Our rich 122-year history has instilled the principles of quality, value, and integrity in everything we do, while simultaneously providing us with the expertise to respond to everchanging consumer tastes and meet the demands of a global economy.

With 88 BHF stores at March 2, 2024, we have leveraged our strong brand name in furniture into a network of Company-owned and licensed stores that focus on providing consumers with a friendly and casual environment for buying furniture and accessories. Our store program is designed to provide a single source home furnishings retail store that provides a unique combination of stylish, quality furniture and accessories with a high level of customer service. In order for the Bassett brand to reach markets that cannot be effectively served by our retail store network, we also distribute our products through other wholesale channels including multi-line furniture stores, many of which feature Bassett galleries or design centers. We use a network of over 30 independent sales representatives who have stated geographical territories. These sales representatives are compensated based on a standard commission rate. We believe this blended strategy provides us the greatest ability to effectively distribute our products throughout the United States and ultimately gain market share.

The BHF stores feature custom order furniture, free in-home or virtual design visits ("home makeovers") and coordinated decorating accessories. Our philosophy is based on building strong long-term relationships with each customer. Salespeople are referred to as "Design Consultants" and are trained to evaluate customer needs and provide comprehensive solutions for their home decor. Until a rigorous training and design certification program is completed, Design Consultants are not authorized to perform in-home or virtual design services for our customers.

We consider our website to be the front door to our brand experience where customers can research our furniture and accessory offerings and subsequently buy online or engage with an in-store design consultant. Digital outreach strategies have become the primary vehicle for brand advertising and customer acquisition. As a result, we have been engaged in a multi-year cross-functional digital transformation initiative with the first phase consisting of the examination and improvement of our underlying data management processes. During fiscal 2022, we implemented a comprehensive Product Information Management system which allows us to enhance and standardize our product development and data management and governance processes. This results in more consistent data that our merchandizing and sales teams can use in analyzing various product and sales trends in order to make better informed decisions. We also introduced a new web platform in August of 2023 that leverages world class features including enhanced customer research capabilities and streamlined navigation. Since the debut of the new site, we have seen increased engagement with the brand through a greater number of page views per customer along with more time spent on the site. We have also seen an increase in average order value that has resulted in increased e-commerce revenue. We plan to implement several enhancements to the site in 2024 that we believe will improve the overall customer experience and brand presentation. While we have made it easier to purchase on-line, we will not compromise our in-store experience or the quality of our in-home makeover capabilities.

During the fourth quarter of fiscal 2022 we acquired Noa Home, a mid-priced e-commerce furniture retailer headquartered in Montreal, Canada. Noa Home has operations in Canada, Singapore and the United Kingdom. With a lean staffing model, the Noa Home team has built an operational blueprint that has the potential for significant growth. We believe the acquisition will provide Bassett with a greater online presence and will allow us to attract more digitally native consumers. We are currently in the process of expanding Noa Home's product assortment and categories offered on the Canadian website. In August of 2023, we introduced the Noa Home brand in the United States.

In 2018, we added outdoor furniture to our offerings with the acquisition of the Lane Venture brand. Our strategy is to distribute these products outside of our BHF store network through independent sales representatives each of which have a stated geographic territory. Using Lane Venture as a platform, we developed the Bassett Outdoor brand that is only marketed through the BHF store network. This allows Bassett branded products to move from inside the home to outside the home to capitalize on the growing trend of outdoor living.

(Dollars in thousands except share and per share data)

We have factories in Newton, North Carolina that manufacture both stationary and motion upholstered furniture for inside the home along with our outdoor furniture offerings. We also have factories in Martinsville and Bassett, Virginia that assemble and finish our custom bedroom and dining offerings. In 2022, we purchased a facility which we had formerly leased in Haleyville, Alabama where we manufacture aluminum frames for our outdoor furniture.

In addition to the furniture that we manufacture domestically, we source most of our formal bedroom and dining room furniture (casegoods) and certain leather upholstery offerings from several foreign plants, primarily in Vietnam and China. Over 75% of our wholesale revenues are derived from products that are manufactured in the United States using a mix of domestic and globally sourced components and raw materials.

Retail Stores

During the first quarter of 2024 we opened two new Corporate-owned stores located in Tampa, Florida and Houston, Texas. As of March 2, 2024, we had 58 Corporate-owned stores operating. One licensee-owned store in La Jolla, California was closed during the first quarter of 2024. As of March 2, 2024 there were 30 licensee-owned stores in operation.

Results of Continuing Operations - Periods ended March 2, 2024 compared with the periods ended February 25, 2023:

Consolidated results of continuing operations for the three months ended March 2, 2024 and February 25, 2023 are as follows:

	Quarter Ended							Change			
		March 2, 2024*			February 25	5, 2023		Dollars	Percent		
Net sales of furniture and accessories	\$	86.554	100.0%	\$	107.698	100.0%	\$	(21,144)	-19.6%		
Cost of furniture and accessories sold		38,687	44.7%		50,501	46.9%		(11,814)	-23.4%		
Gross profit		47,867	55.3%		57,197	53.1%		(9,330)	-16.3%		
SG&A expenses		50,224	58.0%		54,495	50.6%		(4,271)	-7.8%		
Income (loss) from operations	\$	(2,357)	-2.7%	\$	2,702	2.5%	\$	(5,059)	-187.2%		

^{*14} weeks for fiscal 2024 as compared with 13 weeks for fiscal 2023.

Analysis of Quarterly Results:

Total sales revenue for the three months ended March 2, 2024 decreased \$21,144 or 20% from the prior year period due to a 22% decline in wholesale sales along with a 17% decrease in retail sales through the Company-owned stores and a 37% decline in sales at Noa Home.

Gross margins for the three months ended March 2, 2024 increased 220 basis points over the prior year period.

Selling, general and administrative ("SG&A") expenses as a percentage of sales for the three months ended March 2, 2024 increased 740 basis points from 2023 primarily due to the deleverage of fixed costs caused by lower sales volumes.

(Dollars in thousands except share and per share data)

Segment Information

We have strategically aligned our business into three reportable segments as defined in ASC 280, Segment Reporting, and as described below:

- Wholesale. The wholesale home furnishings segment is involved principally in the design, manufacture, sourcing, sale and distribution of furniture products to a network of Bassett stores (Company-owned and licensee-owned retail stores) and independent furniture retailers. Our wholesale segment includes our wood and upholstery operations, which includes Lane Venture.
- Retail Company-owned stores. Our retail segment consists of Company-owned stores and includes the revenues, expenses, assets and
 liabilities and capital expenditures directly related to these stores and the Company-owned distribution network utilized to deliver products to our
 retail customers.
- Corporate and other Corporate and other includes the shared costs of corporate functions such as treasury and finance, information technology, accounting, human resources, legal and others, including certain product development and marketing functions benefitting both wholesale and retail operations. We consider our corporate functions to be other business activities and have aggregated them with our other insignificant operating segment, Noa Home, which was acquired on September 2, 2022.

Inter-company net sales elimination represents the elimination of wholesale sales to our Company-owned stores. Inter-company income elimination includes the embedded wholesale profit in the Company-owned store inventory that has not been realized. These profits will be recorded when merchandise is delivered to the retail consumer. The inter-company income elimination also includes rent paid by our retail stores occupying Company-owned real estate.

MARCH 2, 2024

(Dollars in thousands except share and per share data)

Reconciliation of Segment Results to Consolidated Results of Operations

To supplement the financial measures prepared in accordance with GAAP, we present gross profit by segment inclusive of the effects of intercompany sales by our wholesale segment to our retail segment. Because these intercompany transactions are not eliminated from our segment presentations and because we do not present gross profit as a measure of segment profitability in the accompanying condensed consolidated financial statements, the presentation of gross profit by segment is considered to be a non-GAAP financial measure. In addition, certain special gains or charges are included in consolidated income from operations are not included in the measures of segment profitability. The reconciliation of this non-GAAP financial measure to the most directly comparable financial measure calculated and presented in accordance with GAAP is presented below along with the effects of various other intercompany eliminations on our consolidated results of operations.

						Quarter E	ndec	l March 2, 2024	1				
		Non-GAAP Presentation										G	AAP Presentation
	W	holesale	Retail		Corporate & Other		Eliminations		Special Items			Consolidated	
Net sales of furniture and accessories	\$	54,700	\$	53,754	\$	1,862	\$	(23,762(1)	\$		_	\$	86,554
		ĺ		,		,)					,
Cost of furniture and accessories sold		36,709		24,741		809		(23,572(2)			-		38,687
Gross profit		17,991		29,013		1,053		(190)			-		47,867
)					
SG&A expense		11,231		30,625		8,648		(280(3)			-		50,224
Income (loss) from operations	\$	6,760	\$	(1,612)	\$	(7,595)	\$	90	\$		-	\$	(2,357)
						Ouarter End	ded F	February 25, 20	23				
		Non	-GA	AP Presenta	ition			•				G	AAP Presentation
					С	orporate &				Special			
	W	holesale		Retail		Other	Eli	iminations		Items			Consolidated
Net sales of furniture and accessories	\$	69,884	\$	64,962	\$	2,951	\$	(30,099(1)	\$		-	\$	107,698
)					
Cost of furniture and accessories sold		48,278		30,586		1,433		(29,796(2)			-		50,501
Gross profit		21,606		34,376		1,518		(303)			-		57,197
)					
SG&A expense		12.612		32.846		9.289		(252(3)			_		54,495
SG&A expense Income from operations	\$	12,612 8,994	\$	32,846 1,530	\$	9,289 (7,771)	\$	(252(3)	\$		-	\$	54,495 2,702

Notes to segment consolidation table:

- (1) Represents the elimination of sales from our wholesale segment to our Company-owned BHF stores.
- (2) Represents the elimination of purchases by our Company-owned BHF stores from our wholesale segment, as well as the change for the period in the elimination of intercompany profit in ending retail inventory.
- (3) Represents the elimination of rent paid by our retail stores occupying Company-owned real estate.

MARCH 2, 2024

(Dollars in thousands except share and per share data)

Wholesale Segment

Results for the wholesale segment for the three months ended March 2, 2024 and February 25, 2023 are as follows:

			Change			
	 March 2, 202	.4*	February 25, 2	023	Dollars	Percent
Net sales	\$ 54,700	100.0% \$	69,884	100.0% \$	(15,184)	-21.7%
Gross profit (1)	17,991	32.9%	21,606	30.9%	(3,615)	-16.7%
SG&A expenses	11,231	20.5%	12,612	18.0%	(1,381)	-10.9%
Income from operations	\$ 6,760	12.4% \$	8,994	12.9% \$	(2,234)	-24.8%

(1) Gross profit at the segment level is considered a Non-GAAP financial measure due to the included effects of intercompany transactions. Refer to the reconciliation of gross profit by segment to consolidated gross profit presented under the Reconciliation of Segment Results to Consolidated Results of Operations above.

Wholesale sales by major product category are as follows:

							Quarter E	nde	d							
				March 2, 20	024*				February 25, 2023						Total Change	
	I	External	Inte	rcompany		Total			External	Inte	rcompany		Total		Dollars	Percent
Bassett Custom Upholstery	\$	20,375	\$	14,767	\$	35,142	64.2%	\$	24,506	\$	19,344	\$	43,850	62.7%	\$ (8,708)	-19.9%
Bassett Leather		3,955		535		4,490	8.2%		6,805		18		6,823	9.8%	(2,333)	-34.2%
Bassett Custom Wood		3,751		4,892		8,643	15.8%		4,876		5,940		10,816	15.5%	(2,173)	-20.1%
Bassett Casegoods		2,857		3,568		6,425	11.7%		3,598		4,797		8,395	12.0%	(1,970)	-23.5%
Total	\$	30,938	\$	23,762	\$	54,700	100.0%	\$	39,785	\$	30,099	\$	69,884	100.0%	\$ (15,184)	-21.7%

^{*14} weeks for fiscal 2024 as compared with 13 weeks for fiscal 2023.

Analysis of Quarterly Results - Wholesale

Net sales for the three months ended March 2, 2024 decreased \$15,184 or 22% from the prior year period due primarily to a 20% decrease in shipments to the open market, a 21% decrease in shipments to our retail store network and a 26% decrease in Lane Venture shipments. Gross margins for the three months ended March 2, 2024 increased 200 basis points over the prior year primarily due to the expected improvement in the Bassett Leather business. As the Bassett Leather product line is internationally sourced with extended lead times, we received significant amounts of inventory during the second and third quarters of 2022 just as product demand was weakening due to the market downturn in home furnishings. Also, the ocean freight costs associated with the majority of the product received was at significantly higher costs than are currently being realized on current product receipts. We expect further margin improvement in the second quarter of 2024 with a return to normal margins in the third quarter of 2024. Margins in our Bassett Casegoods business also improved as expected primarily due to shipping more product that contained lower in-bound freight costs. In addition, margins in our Bassett Custom Wood business increased due to lower material costs, partially offset by deleverage of fixed manufacturing costs from lower sales volumes. SG&A expenses as a percentage of sales increased 250 basis points primarily due to reduced leverage of fixed costs from decreased sales.

Wholesale Backlog

Wholesale backlog at March 2, 2024 was \$19,491 as compared to \$18,478 at November 25, 2023 and \$24,895 at February 25, 2023.

^{*14} weeks for fiscal 2024 as compared with 13 weeks for fiscal 2023.

MARCH 2, 2024

(Dollars in thousands except share and per share data)

Retail - Company-owned Stores Segment

Results for the retail segment for the periods ended March 2, 2024 and February 25, 2023 are as follows:

		Quarter 1		Change			
	 March 2, 20	24*		February 25,	2023	Dollars	Percent
Net sales	\$ 53,754	100.0%	\$	64,962	100.0%	\$ (11,208)	-17.3%
Gross profit (1)	 29,013	54.0%	_	34,376	52.9%	(5,363)	-15.6%
SG&A expenses	30,625	57.0%		32,846	50.6%	(2,221)	-6.8%
Income (loss) from operations	\$ (1,612)	-3.0%	\$	1,530	2.4%	\$ (3,142)	-205.4%

(1) Gross profit at the segment level is considered a Non-GAAP financial measure due to the included effects of intercompany transactions. Refer to the reconciliation of gross profit by segment to consolidated gross profit presented under the Reconciliation of Segment Results to Consolidated Results of Operations above.

Retail sales by major product category are as follows:

			Change			
	March 2, 2024	*	 February 25, 2	2023	Dollars	Percent
Bassett Custom Upholstery	\$ 29,803	55.4%	\$ 36,159	55.7% \$	(6,356)	-17.6%
Bassett Leather	827	1.5%	494	0.8%	333	67.4%
Bassett Custom Wood	8,198	15.3%	9,669	14.9%	(1,471)	-15.2%
Bassett Casegoods	7,385	13.7%	10,050	15.5%	(2,665)	-26.5%
Accessories, mattresses and other						
(1)	 7,541	14.0%	8,590	13.2%	(1,049)	-12.2%
Total	\$ 53,754	100.0%	\$ 64,962	100.0% \$	(11,208)	-17.3%

⁽¹⁾ Includes the sale of goods other than Bassett-branded products, such as accessories and bedding, and also includes the sale of furniture protection plans.

Analysis of Quarterly Results - Retail

Net sales for the three months ended March 2, 2024 decreased \$11,208 or 17% from the prior year period. Written sales (the value of sales orders taken but not delivered) declined 3.5% from the first quarter of 2023. Gross margin for the three months ended March 2, 2024 improved 110 basis points over the prior period primarily due to higher margins on in-line and clearance goods from improved pricing disciplines. SG&A expenses as a percentage of sales for the three months ended March 2, 2024 increased 640 basis points primarily due to decreased leverage of fixed costs from lower sales volumes.

Retail Backlog

Retail backlog at March 2, 2024 was \$31,307 compared to \$30,902 at November 25, 2023 and \$41,763 at February 25, 2023.

^{*14} weeks for fiscal 2024 as compared with 13 weeks for fiscal 2023.

^{*14} weeks for fiscal 2024 as compared with 13 weeks for fiscal 2023.

MARCH 2, 2024

(Dollars in thousands except share and per share data)

Corporate and Other

Revenues, costs and expenses of corporate and other for the three months ended March 2, 2023 and February 25, 2023 are as follows:

		Quarter	Enc	ded	Change		
	Marc	h 2, 2024*	I	February 25, 2023	 Dollars	Percent	
Net sales	\$	1,862	\$	2,951	\$ (1,089)	-36.9%	
Gross profit		1,053		1,518	(465)	-30.6%	
SG&A expenses		8,648		9,289	(641)	-6.9%	
Net expenses	\$	(7,595)	\$	(7,771)	\$ 176	-2.3%	

^{*14} weeks for fiscal 2024 as compared with 13 weeks for fiscal 2023.

Analysis of Quarterly Results - Corporate and Other

The decreases in sales and gross profit from the prior year period were primarily due to a shift in the second quarter of 2023 where Noa Home reduced advertising spend to improve advertising efficiency which resulted in lower overall sales but with greater leverage on advertising spend coupled with Noa Home's exit of the Australia market during the first quarter of 2024. The \$641 decrease in SG&A expenses was primarily due to decreased advertising and marketing spending by Noa Home partially offset by a slight increase in overall corporate overhead spending.

Other Items Affecting Net Income (Loss)

Interest Income

Interest income for the three months ended March 2, 2024 was \$756 compared to \$152 for the three months ended February 25, 2023. The net change from the prior year period was primarily due to higher interest income on our cash equivalents and investments in certificates of deposit.

Other Loss, Net

Other loss, net, for the three months ended March 2, 2024 was \$104 compared to \$567 for the three months ended February 25, 2023. The net change from the prior year periods was primarily due to lower costs associated with Company-owned life insurance.

Income Taxes

We calculate an anticipated effective tax rate for the year based on our annual estimates of pretax income and use that effective tax rate to record our yearto-date income tax provision. Any change in annual projections of pretax income could have a significant impact on our effective tax rate for the respective quarter.

Our effective tax rate was 30.0% and 36.8% for the three months ended March 2, 2024 and February 25, 2023, respectively. The effective rates differed from the federal statutory rate of 21% primarily due to increases in the valuation allowance placed on deferred tax assets associated with Noa Home and the effects of state income taxes and various permanent differences.

Liquidity and Capital Resources

Cash Flows

Cash used in operations for the first quarter of fiscal 2024 was \$7,736 compared to cash provided by operations of \$563 for the first quarter of fiscal 2023, representing a decrease of \$8,302 in cash flows from operations. This decrease was primarily the result of changes in working capital due to the timing impact of expenditures as a result of an additional week in the first quarter of 2024 coupled with lower net income.

(Dollars in thousands except share and per share data)

Our overall cash position declined \$11,798 during the first quarter of 2024 compared to a decrease of \$6,733 for the first quarter of 2023. During the first quarter of fiscal 2024, we spent \$2,076 on purchases of property and equipment primarily consisting of the upfit of the new Tampa, Florida and Houston, Texas stores that opened in the first quarter of 2024, final payments on the Austin, Texas store remodel and expenditures related to various information technology and manufacturing plant projects. We also paid \$1,573 in dividends during the first quarter of 2024. We made no purchases under our stock repurchase program during the first quarter of 2024 compared to \$1,421 repurchased in the prior year period. We expect capital expenditures for the full year to range from \$12 million to \$14 million. As of March 2, 2024, \$21,823 remains available for future purchases under our stock repurchase plan. With cash and cash equivalents and short-term investments totaling \$58,384 on hand at March 2, 2024, expected future operating cash flows and the availability under our credit line noted below, we believe we have sufficient liquidity to fund operations for the foreseeable future.

Debt and Other Obligations

Our bank credit facility provides for a line of credit of up to \$25,000. At March 2, 2024, we had \$3,731 outstanding under standby letters of credit against our line, leaving availability under our credit line of \$21,269. The line bears interest at the One-Month Term Secured Overnight Financing Rate ("One-Month Term SOFR") plus 1.5% and is unsecured. Our bank charges a fee of 0.25% on the daily unused balance of the line, payable quarterly. Under the terms of the facility, we must maintain the following financial covenants, measured quarterly on a rolling twelve-month basis:

- Consolidated fixed charge coverage ratio of not less than 1.4 times,
- Consolidated lease-adjusted leverage ratio not to exceed 3.0 times, and
- Minimum tangible net worth of \$140,000.

Due to our results of operations in 2023, we were not in compliance with certain of these covenants at the end of our 2023 fiscal year. Consequently, our bank agreed to reduce the consolidated fixed charge coverage ratio to 1.0 times and increase the consolidated lease-adjusted leverage ratio to 3.75 times, as defined, for the year ended November 25, 2023 and the quarter ended March 2, 2024. We were in compliance with the amended covenants at November 25, 2023 and at March 2, 2024. The respective ratios will revert back to the previous values for the quarter ending June 1, 2024. We are in negotiations with our bank and plan to have an amended, restated or new agreement with a similar line of credit in place by the end of the second quarter of 2024.

We lease land and buildings that are used in the operation of our Company-owned retail stores as well as in the operation of one of our licensee-owned stores, and we lease land and buildings used in our wholesale manufacturing operations. We also lease local delivery trucks used in our retail segment. The present value of our obligations for leases with terms in excess of one year at March 2, 2024 is \$113,143 and is included in our accompanying condensed consolidated balance sheet at March 2, 2024. We were contingently liable under a licensee lease obligation guarantee in the amount of \$1,750 at March 2, 2024. The remaining term under this lease guarantee extends for four and a half years. See Note 9 to our condensed consolidated financial statements for additional details regarding our lease guarantees.

Investment in Retail Real Estate

We have a substantial investment in real estate acquired for use as retail locations and occupied by Company-owned retail stores. Such real estate is included in property and equipment, net, in the accompanying condensed consolidated balance sheets and consists of eight properties with an aggregate square footage of 203,465 and a net book value of \$24,193 at March 2, 2024.

Critical Accounting Policies and Estimates

There have been no material changes to our critical accounting policies and estimates from the information provided in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations", included in our Annual Report on Form 10-K for the fiscal year ended November 25, 2023.

Off-Balance Sheet Arrangements

We utilize stand-by letters of credit in the procurement of certain goods in the normal course of business. In addition, we have guaranteed certain lease obligations of licensee operators for some of their store locations. See Note 9 to our condensed consolidated financial statements for further discussion of lease guarantees, including descriptions of the terms of such commitments and methods used to mitigate risks associated with these arrangements.

MARCH 2, 2024

(Dollars in thousands except share and per share data)

Contingencies

We are involved in various legal and environmental matters which arise in the normal course of business. Although the final outcome of these matters cannot be determined, based on the facts presently known, it is our opinion that the final resolution of these matters will not have a material adverse effect on our financial position or future results of operations. See Note 9 to our condensed consolidated financial statements for further information regarding certain contingencies as of March 2, 2024.

Item 3. Quantitative and Qualitative Disclosure about Market Risk:

We are exposed to market risk from changes in the value of foreign currencies. Substantially all of our imports purchased outside of North America are denominated in U.S. dollars. Therefore, we believe that gains or losses resulting from changes in the value of foreign currencies relating to foreign purchases not denominated in U.S. dollars would not be material to our results from operations in fiscal 2023. We are also exposed to foreign currency market risk through our investment in Noa Home. Our investment in Noa Home is subject to changes in the value of the Canadian dollar versus the U.S. dollar. Additionally, Noa Home is exposed to other local currency fluctuation risk through its operations in Australia, Singapore and the United Kingdom. The impact of currency fluctuations on our financial position and results of operations of Noa Home has not been significant.

We are exposed to market risk from changes in the cost and availability of raw materials used in our manufacturing processes, principally wood, woven fabric, and foam products. The cost of foam products, which are petroleum-based, is sensitive to changes in the price of oil.

We are also exposed to commodity price risk related to diesel fuel prices for fuel used in our retail segment for home delivery as well as through amounts we are charged for logistical services by our service providers. We manage our exposure to that risk primarily through the application of fuel surcharges to our customers.

We have potential exposure to market risk related to conditions in the commercial real estate market. Our retail real estate holdings of \$24,193 at March 2, 2024 for Company-owned stores could suffer significant impairment in value if we are forced to close additional stores and sell or lease the related properties during periods of weakness in certain markets. Additionally, if we are required to assume responsibility for payment under the lease obligation of \$1,750 which we have guaranteed on behalf of a licensee as of March 2, 2024 we may not be able to secure sufficient sub-lease income in the current market to offset the payments required under the guarantees. We are also exposed to risk related to conditions in the commercial real estate rental market with respect to the right-of-use assets we carry on our balance sheet for leased retail store locations, manufacturing and warehouse facilities. At March 2, 2024, the unamortized balance of such right-of-use assets used in continuing operations totaled \$99,082. Should we have to close or otherwise abandon one of these leased locations, we could incur additional impairment charges if rental market conditions do not support a fair value for the right of use asset in excess of its carrying value.

Item 4. Controls and Procedures:

The Company's principal executive officer and principal financial officer have evaluated the Company's disclosure controls and procedures (as defined in Exchange Act Rule 13a-15(e)) as of the end of the period covered by this Quarterly Report on Form 10-Q. Based upon their evaluation, the principal executive officer and principal financial officer concluded that the Company's disclosure controls and procedures are effective. There has been no change in the Company's internal control over financial reporting during the Company's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II - OTHER INFORMATION BASSETT FURNITURE INDUSTRIES INCORPORATED AND SUBSIDIARIES MARCH 2, 2024

(Dollars in thousands except share and per share data)

Item 1. Legal Proceedings

None

Item 2. Unregistered Sales of Equity Securities, Use of Proceeds and Issuer Purchases of Equity Securities

The Company is authorized to repurchase Company stock under a plan which was originally announced in 1998. On March 9, 2022, the Board of Directors increased the remaining limit of the repurchase plan to \$40,000. We did not repurchase any shares pursuant to the plan during the quarter ended March 2, 2024. At March 2, 2024, \$21,823 remained available for share repurchases under the plan.

Item 3. Defaults Upon Senior Securities

None

Item 6. Exhibits

a. Exhibits:

Exhibit 3a – Articles of Incorporation as amended to date are incorporated herein by reference to the Exhibit to Form 10-Q for the fiscal quarter ended February 28, 1994.

Exhibit 3b – By-laws as amended to date are incorporated herein by reference to Exhibit 3.1 to Form 8-K filed with the SEC on January 16, 2024.

Exhibit 4 – Registrant hereby agrees to furnish the SEC, upon request, other instruments defining the rights of holders of long-term debt of the Registrant.

Exhibit 31a - Chief Executive Officer's certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 31b - Chief Financial Officer's certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 32a – Chief Executive Officer's certification pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Exhibit 32b – Chief Financial Officer's certification pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Exhibit 101.INS Inline XBRL Instance

Exhibit 101.SCH Inline XBRL Taxonomy Extension Schema

Exhibit 101.CAL Inline XBRL Taxonomy Extension Calculation

Exhibit 101.DEF Inline XBRL Taxonomy Extension Definition

Exhibit 101.LAB Inline XBRL Taxonomy Extension Labels

Exhibit 101.PRE Inline XBRL Taxonomy Extension Presentation

Exhibit 104. Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101).

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

BASSETT FURNITURE INDUSTRIES, INCORPORATED

/s/ ROBERT H. SPILMAN, JR.
Robert H. Spilman, Jr., Chairman and Chief Executive Officer April 3, 2024

/s/ J. MICHAEL DANIEL

J. Michael Daniel, Senior Vice President and Chief Financial Officer
April 3, 2024

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CERTIFICATIONS

- I, Robert H. Spilman, Jr., certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Bassett Furniture Industries, Incorporated;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

April 3, 2024

/s/ ROBERT H. SPILMAN, JR.

Robert H. Spilman, Jr., Chairman and Chief Executive Officer

CERTIFICATIONS

- I, J. Michael Daniel, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Bassett Furniture Industries, Incorporated;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

April 3, 2024

/s/ J. MICHAEL DANIEL

J. Michael Daniel, Senior Vice President and Chief Financial Officer

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Bassett Furniture Industries, Incorporated (the "Company") on Form 10-Q for the period ending March 2, 2024, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Robert H. Spilman, Jr., Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. ss.1350, as adopted pursuant to ss.906 of the Sarbanes-Oxley Act of 2002, that:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

April 3, 2024

/s/ ROBERT H. SPILMAN, JR.
Robert H. Spilman, Jr.,
Chairman and Chief Executive Officer

A signed original of this written statement required by Section 906 has been provided to Bassett Furniture Industries, Incorporated and will be retained by Bassett Furniture Industries, Incorporated and furnished to the Securities and Exchange Commission or its staff upon request.

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Bassett Furniture Industries, Incorporated (the "Company") on Form 10-Q for the period ending March 2, 2024, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, J. Michael Daniel, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. ss.1350, as adopted pursuant to ss.906 of the Sarbanes-Oxley Act of 2002, that:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/	J. MICHAEL DANIEL
J. Mic	hael Daniel,
Senior	Vice President and Chief Financial Officer

April 3, 2024

A signed original of this written statement required by Section 906 has been provided to Bassett Furniture Industries, Incorporated and will be retained by Bassett Furniture Industries, Incorporated and furnished to the Securities and Exchange Commission or its staff upon request.