# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549
(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED FEBRUARY 28, 1995
OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$ Commission File No. 0-209

BASSETT FURNITURE INDUSTRIES, INCORPORATED
(Exact name of Registrant as specified in its charter)

Virginia
State or other jurisdiction of incorporation or organization)

$$
54-0135270
$$

I.R.S. Employer Identification No.)

## Bassett, Virginia 24055

(Address of principal executive offices) (Zip Code)
(703) 629-6000
(Registrant's telephone number, including area code)
Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes X No No $\qquad$

At February 28, 1995, 14,086,815 shares of common stock of the Registrant were outstanding.
Net sales
Costs and expenses
Cost of sales
Selling, general and administrative

Income from operations
Other income, net
Income before income taxes and cumulative effect of a change in accounting principle Income taxes

Income before cumulative effect of a change in accounting principle
Cumulative effect of a change in accounting principle
NET INCOME
Retained earnings - beginning of period

Cash dividends
Retained earnings - end of period

THREE MONTHS ENDED FEBRUARY 28,

| 1995 | 1994 |
| :---: | :---: |
| \$123, 550, 551 | \$121, 664, 291 |
| 102,928,562 | 101,827,454 |
| 16,016,344 | 15,470,419 |
| 118,944,906 | 117,297,873 |
| 4,605,645 | 4,366,418 |
| 2,313,201 | 2,326,995 | 1,963,000

4,730,413
(510, 200)
4,220,213
216,211,676
$-----------\quad$
$220,431,889$
$(2,889,640)$
\$217,542,249

EARNINGS PER SHARE:
Income before cumulative effect
of a change in accounting principle $\$ 35$
Cumulative effect of a change
in accounting principle
-0-

NET INCOME PER SHARE
\$. 35
\$. 29

DIVIDENDS PER SHARE statements.

FEBRUARY 28, 1995

Current Assets
Cash and cash equivalents
Trade accounts receivable, less allowances
for doubtful accounts and discounts
Inventories:
Finished goods
Work in process
Raw materials and supplies

## Less LIFO adjustment

Prepaid expenses
Prepaid income taxes
Deferred income taxes

Property, Plant and Equipment
Cost
Less allowances for depreciation

Other Assets
Investment in securities
Investment in affiliated companies
Other

| $\$ 40,686,641$ |
| ---: |
| $70,640,492$ |
| $45,777,938$ |
| $15,428,111$ |
| $45,884,911$ |
| -------- |
| $107,090,960$ |
| $25,711,000$ |
| -------- |
| $81,379,960$ |
| $1,176,603$ |
| $-0-$ |
| $1,848,000$ |
| --------- |
| $195,731,696$ |
| $210,266,134$ |
| $155,070,620$ |
| --------- |
| $55,195,514$ |
|  |
| $48,311,595$ |
| $35,829,484$ |
| $8,082,555$ |
| ------- |
| $92,223,634$ |
| ------- |
| $\$ 343,150,844$ |
| $==========$ |

$$
\$ \quad 42,314,957
$$

71,936, 750
45, 243, 596
15,588, 696
$44,588,519$
----------1
$105,420,811$
25,346,000
-----------
$80,074,811$
$2,206,736$
274,675
1,823, 000
198, 630, 929
207, 227, 241
152, 673, 335
54, 553, 906
43, 638, 983
35, 080, 525
8,593, 887
87, 313, 395
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## LIABILITIES AND STOCKHOLDERS' EQUITY

Current Liabilities
Accounts payable
Accrued compensation
Income taxes

Deferrals
Deferred liabilities
Deferred income taxes

Stockholders' Equity
Common stock
Retained earnings
Unrealized holding gains, net of tax
\$ 29, 786, 395
5, 215, 159
-0-
35, 001, 554
9,529,784
774, 000
$10,303,784$
70, 434, 075
221, 949, 817
2,809, 000
295, 192, 892
$\$ 340,498,230$
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The accompanying notes are an integral part of the condensed financial statements.

NET CASH PROVIDED BY OPERATING ACTIVITIES

## INVESTING ACTIVITIES <br> Other <br> FINANCING ACTIVITIES <br> Cash dividends

Changes (net) in investment securities
Purchases of property, plant and equipment
Proceeds from sale of property, plant and equipment
Dividend from affiliated company

CHANGE IN CASH AND CASH EQUIVALENTS
CASH AND CASH EQUIVALENTS - beginning of period

CASH AND CASH EQUIVALENTS - end of period

THREE MONTHS ENDED FEBRUARY 28,

| 1995 | 1994 |
| :---: | :---: |
|  |  |
| \$5, 874, 788 | \$5,209, 879 |
| $(2,378,258)$ | $(1,718,687)$ |
| $(3,038,893)$ | $(2,451,953)$ |
| 40,000 | 6,500 |
| 272,376 | 272,376 |
| 419, 034 | 277,856 |
| $(4,685,741)$ | $(3,613,908)$ |
| $(2,817,363)$ | $(2,889,640)$ |
| $(1,628,316)$ | $(1,293,669)$ |
| 42,314,957 | 52,957,556 |
| \$40,686, 641 | \$51, 663, 887 |
| =========== | =========== |

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
A. Per share amounts are based on $14,086,815$ and $14,448,201$ weighted average number of shares outstanding at February 28, 1995 and 1994, respectively.
B. Effective December 1, 1993, the Company adopted the provisions of FASB Statement No. 109 and reported the cumulative effect of the change in the method of accounting for income taxes in the financial statements for 1994 in the amount of $\$ 510,200$. The principal cause of this adjustment was due to the basis difference of an acquisition made in prior years which was accounted for as a purchase transaction.
C. Effective December 1, 1993, the Company adopted the provisions of FASB Statement No. 115 "Accounting for Certain Investments in Debt and Equity Securities" and initially reported the effects thereof in the 1994 financial statements. Under Statement No. 115 the Company classifies its investment in securities as available-for-sale, which is reported at fair value. Unrealized holding gains and losses (net of tax effect) are reported as a separate component of stockholders equity. The fair value and cost of the investment in securities was $\$ 48.3$ million and $\$ 41.5$ million at February 28, 1995, respectively.

## BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

RESULTS OF OPERATIONS:

Major components of net income expressed as a percentage of net sales are reflected below:

|  | Three Months Ended February 28 |  |
| :---: | :---: | :---: |
|  | 1995 | 1994 |
| Cost of sales | 83.31\% | 83.70\% |
| SG\&A expenses | 12.96 | 12.71 |
| Income from operations | 3.73 | 3.59 |
| Other income, net | 1.87 | 1.91 |
| Income before income taxes | 5.60 | 5.50 |
| Income taxes | 1.64 | 1.61 |
| Accounting change | -0- | . 42 |
| Net income | 3.96 | 3.47 |

## NET SALES

Net sales increased less than $2 \%$ in the first quarter from 1994 to 1995. There were no significant changes in any Division between the two periods.

## COSTS AND EXPENSES

Cost of sales as a percentage of net sales improved from $83.70 \%$ in 1994 to 83. $31 \%$ in 1995. There were no significant changes in any Division between the two periods.

Selling, general and administrative expenses as a percentage of net sales
increased to $12.96 \%$ in 1995 from $12.71 \%$ in 1994. There were no significant changes in any Division between the two periods.

OTHER INCOME, NET
Major sources of other income are reflected below (in thousands):

|  | Three Months Ended February 28 |  |
| :---: | :---: | :---: |
|  | 1995 | 1994 |
| Equity in unremitted income of affiliated cos. | \$1, 021 | \$953 |
| Interest (tax exempt) | 550 | 417 |
| Dividends | 543 | 543 |
| Other | 199 | 414 |
|  | \$2,313 | \$2,327 |

## INCOME TAXES

The effective income tax rate remained approximately the same in the two periods: 29.23\% in 1995 and 29.33\% in 1994.

LIQUIDITY AND CAPITAL RESOURCES:
The current ratio was 5.9 to 1 at February 28, 1995, 5.7 to 1 at November 30 1994 and 5.8 to 1 at February 28, 1994. Working capital has remained relatively unchanged in the past year: \$168 million (February 28, 1994); \$169 million (May 31, 1994); \$163 million (August 31, 1994); \$164 million (November 30, 1994); and $\$ 163$ million (February 28, 1995). Cash provided by operations increased to $\$ 5.9$ million in the 1995 first quarter from $\$ 5.2$ million in 1994. Cash provided by operating activities is expected to be adequate for normal future cash requirements. There were no significant commitments for capital expenditures at February 28, 1995. Capital expenditures that will be made in the future for normal requirements are anticipated to be made from funds generated by operating activities.

## ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

a. Exhibits
(27) Financial Data Schedule

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BASSETT FURNITURE INDUSTRIES, INCORPORATED

## s/ ROBERT H. SPILMAN


Robert H. Spilman, Chairman of the Board and Chief Executive Officer

Date: 4-4-95
/s/ PHILIP E. BOOKER
Philip E. Booker, Vice President, Controller (Chief Accounting Officer)
Date: 4-4-95

FORM 10-Q
QUARTERLY REPORT

For the quarter ended
February 28, 1995

Commission File Number 0-209

BASSETT FURNITURE INDUSTRIES, INCORPORATED EXHIBIT INDEX

## Exhibit No

## Exhibit Description

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Art 5 FDS 1st Qtr 10Q
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## 3-MOS

NOV-30-1995
DEC-01-1994

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\begin{aligned}
& \text { FEB-28-1995 } 40,687 \\
& 48,312
\end{aligned}
$$

48,312
70,640
70,640
81,380
195, 732
210,266
155, 071
343, 151
33, 122
0 70,434
0
$70,434{ }^{0}$
228, 279
343,151
123,551
125, 864 102,929
118,945
0
159
0
6,919
2,023
4, 896 0

4,896
.35
0

