# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 

## FORM 8-K

## CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
Date of Report (Date of earliest event reported) July 8, 2010

# BASSETT FURNITURE INDUSTRIES, INCORPORATED <br> (Exact name of registrant as specified in its charter) 



Registrant's telephone number, including area code 276/629-6000
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A. 2 below):
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square \quad$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square \quad$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.
On July 8, 2010, Bassett Furniture Industries issued a news release relating to, among other things, the second quarter financial results for the fiscal year ending November 27, 2010. A copy of the news release announcing this information is attached to this report as Exhibit 99.

Item 9.01. Financial Statements and Exhibits
Exhibit 99 News release issued by Bassett Furniture Industries, Inc. on July 8, 2010.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

BASSETT FURNITURE INDUSTRIES, INCORPORATED

Title: Vice President - Chief Accounting Officer

## Description

News release issued by Bassett Furniture Industries on July 8, 2010.

Bassett Furniture Industries, Inc.
P.O. Box 626

Bassett, VA 24055

## J. Michael Daniel, Vice-President and Chief Accounting Officer <br> (276) 629-6614 - Investors

Jay S. Moore, Director of Communications
(276) 629-6450 - Media

## Bassett Furniture News Release

## Bassett Announces Results for the Second Quarter

(Bassett, Va.) - July 8, 2010 - Bassett Furniture Industries, Inc. (Nasdaq: BSET) announced today its results of operations for its fiscal quarter ended May 29, 2010.

Sales for the quarter ended May 29, 2010 were $\$ 57.8$ million as compared to $\$ 57.7$ million for the quarter ended May 30,2009 , an increase of $0.2 \%$. Gross margins for the second quarter of 2010 and 2009 were $49.2 \%$ and $43.4 \%$, respectively. The margin increase was primarily a result of the retail segment's increased share of the overall sales mix, as well as improved margins in the Company-owned stores and in the wholesale operation. Selling, general and administrative expenses, excluding bad debt and notes receivable valuation charges, increased $\$ 1.5$ million for the second quarter of 2010 as compared to the second quarter of 2009, again primarily due to the net addition of 11 Company-owned retail stores since the first quarter of 2009. The Company also recorded $\$ 1.1$ million of bad debt and notes receivable valuation charges during the second quarter of 2010 as compared to $\$ 5.8$ million for the second quarter of 2009, a $\$ 4.7$ million decrease. The Company reported a profit of $\$ 0.1$ million, or $\$ 0.01$ per share, for the quarter ended May 29,2010 , as compared to a net loss of $\$ 9.9$ million, or $\$ 0.87$ per share, for the quarter ended May 30, 2009.

In order to better understand profitability trends related to on-going operations, the Company's management considers the effects of certain items on results for the quarter. Accordingly, the results for the quarter ended May 29,2010 included $\$ 0.6$ million of periodic costs associated with carrying idle retail facilities. The results for the quarter ended May 30, 2009 included $\$ 1.4$ million of restructuring charges including $\$ 1.1$ million of asset impairment charges related to retail store and office closures and $\$ 0.3$ million of severance charges, a $\$ 0.3$ million lease termination charge related to the closure of the Company's Greensboro, N.C. retail office, and $\$ 1.4$ million of periodic costs associated with carrying idle retail facilities. Excluding these items, net income for the quarter ended May 29, 2010 would have been $\$ 0.7$ million as compared to a net loss of $\$ 6.8$ million for the quarter ended May 30, 2009. See the attached Reconciliation of Net Income (Loss) as Reported to Net Income (Loss) as Adjusted to compare quarter over quarter results without these items.

At May 29, 2010, the total store network included 59 licensee-owned stores and 45 Company-owned and operated stores. During the three months ended May 29 , 2010, the Company acquired certain assets of, and now operates, one additional licensee store. The Company also opened two additional stores late in the second quarter of 2010, one new and
the other a store that was closed in 2008 by a former licensee. The Company closed its Mt. Pleasant, S.C. store in March 2010 as a result of an eminent domain condemnation. In addition, two single-store licensees should complete conversions to multi-brand furniture stores during the third quarter of 2010. The following table summarizes the changes in store count during the six months ended May 29, 2010:

|  | $\begin{gathered} \text { November 28, } \\ \quad 2009 \\ \hline \end{gathered}$ | $\begin{aligned} & \text { New } \\ & \text { Stores } \end{aligned}$ | Stores Acquired | Stores <br> Closed | $\begin{gathered} \text { May 29, } \\ 2010 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Company-owned stores | 36 | 2 | 8 | (1) | 45 |
| Licensee-owned stores | 68 |  | (8) | (1) | 59 |
| Total | 104 | 2 | - | (2) | 104 |

"Our focus on strengthening our balance sheet and improving our operations showed more progress in the second quarter," said Robert H. Spilman Jr., President \& CEO. "Gross margins improved substantially in both our retail and wholesale segments. Cost reductions and working capital management enabled us to retire the remaining $\$ 15$ million obligation on our long term bank facility as well as another $\$ 5.8$ million in mortgage debt. And, for the fifth consecutive quarter, we were able to generate positive operating cash flow; this time in the amount of $\$ 1.8$ million. The economy has not shown a meaningful turnaround for the furniture industry overall. Therefore, we will continue to conservatively manage the business while being as aggressive as we can in our efforts to grow the Company."

## Wholesale Segment

Net sales for the wholesale segment were $\$ 42.8$ million for the second quarter of 2010 as compared to $\$ 45.0$ million for the second quarter of 2009, a decrease of $4.9 \%$. While the Company has seen a slight improvement in demand through its retail distribution channels, wholesale shipments were adversely affected by delays in receiving imported product from certain of the Company's overseas suppliers. In an effort to mitigate the stock outages caused by these delays, the Company began increasing inventory levels during the second quarter with respect to its imported goods. Approximately $49 \%$ of wholesale shipments during the second quarter of 2010 were imported products compared to approximately $51 \%$ for the second quarter of 2009. Gross margins for the wholesale segment were $32.4 \%$ for the second quarter of 2010 as compared to $28.5 \%$ for the second quarter of 2009. This increase is due to improved margins on the Company's imported wood products as well as the closure of its fiberboard plant during the fourth quarter of 2009 which essentially operated at a breakeven gross profit during 2009. Wholesale SG\&A, excluding bad debt and notes receivable valuation charges, decreased $\$ 0.6$ million, or $5.1 \%$, for the second quarter of 2010 as compared to 2009, due primarily to lower spending due to lower sales and continued cost containment measures. The Company recorded $\$ 1.1$ million of bad debt and notes receivable valuation charges for the second quarter of 2010 as compared to $\$ 5.8$ million for the second quarter of 2009. This significant decrease in charges is primarily due to the Company's efforts to work diligently with its licensees to control increases in accounts and notes receivable exposure. In addition, many of the distressed licensees for which significant bad debt and notes receivable valuation charges were required in 2009 have since been acquired by the Company and are now run as Company-owned stores. The dollar value of wholesale backlog, representing orders received but not yet shipped to dealers and company stores, was $\$ 16.6$ million at May 29, 2010 as compared with $\$ 8.8$ million at May 30, 2009. A
significant portion of the $\$ 7.8$ million increase in wholesale backlog is attributable to delayed wholesale shipments and higher than anticipated orders of certain imported upholstery products.
"Generating top line growth at wholesale continues to present a challenge for us," said Mr. Spilman. "The overall sales environment remains tough as the consumer appears reluctant to spend on big-ticket items such as furniture, except during major promotional events. Furthermore, our shipments for the second quarter were hampered by several of our Asian suppliers’ inability to meet our order demand. Consequently, we ended May 2010 with an order backlog double that of May 2009. A substantial portion of the backlog build for the second quarter should be delivered during the third quarter as product flow and service levels improve. We are encouraged by the reception of dealers and consumers to our recent product introductions, particularly in our upholstery segment. We also began production of our new popularly priced upholstery assortment in early May and anticipate a significant contribution to our top line from these products over the remainder of 2010."

## Retail Segment

The Company-owned stores had sales of $\$ 30.5$ million in the second quarter of 2010 as compared to $\$ 25.7$ million in the second quarter of 2009 , an increase of $18.7 \%$. The increase was comprised of a $\$ 5.2$ million increase from the net addition of 11 stores since the end of the first quarter of 2009 , partially offset by a $\$ 0.4$ million, or $1.7 \%$ decrease in comparable store sales ("comparable" stores include those locations that have been open and operated by the Company for all of each comparable reporting period). Deliveries to customers were adversely affected during the second quarter of 2010 by stock outages at the wholesale level due to delays in receiving imported product from the Company's overseas suppliers, partially offset by deliveries from a strong order backlog carried over into the second quarter from February 2010.

While the Company does not recognize sales until goods are delivered to the customer, the Company's management tracks written sales (the dollar value of sales orders taken, rather than delivered) as a key store performance indicator. Written sales for comparable stores during the second quarter of 2010 and 2009 were $\$ 21.3$ million and $\$ 21.2$ million, respectively.

Gross margins for the quarter increased 0.9 percentage points compared to the second quarter of 2009 due to improved pricing and promotional strategies and improved clearance margins. SG\&A increased $\$ 2.4$ million from the second quarter of 2009, comprised of an increase of $\$ 2.9$ million resulting from the net addition of retail stores, partially offset by a decline of $\$ 0.5$ million at comparable stores due to continued cost containment efforts during the quarter. On a comparable store basis, SG\&A decreased 1.4 percentage points as a percentage of sales for the second quarter of 2010 as compared with the comparable 2009 period. As a result, operating losses for the comparable stores were reduced by $44 \%$ to $\$ 0.8$ million. In all other stores (consisting of stores which have been acquired, opened or closed during the twelve months ended May 29, 2010), SG\&A as a percentage of sales decreased 13.4 points from the second quarter of 2009 primarily because of larger backlogs acquired in the 2010 store purchases as compared with those acquired in the second quarter of 2009 , resulting in a faster contribution to sales from those stores acquired in the second quarter of 2010. Refer to the accompanying schedule of Supplemental Retail Information for results of operations for the Company's retail segment by comparable and all other stores. The dollar
value of retail backlog, representing orders received but not yet shipped to customers, was $\$ 13.2$ million, or an average of $\$ 294$ thousand per open store, at May 29, 2010 as compared with $\$ 10.5$ million, or an average of $\$ 276$ thousand per open store, at May 30, 2009. A significant portion of the $\$ 2.7$ million increase in retail backlog is attributable to the addition of new stores along with delayed shipments due to stock outages.
"Our comparable corporate stores continued to improve, reducing operating losses in the second quarter of 2010 by $47 \%$ as compared to the second quarter of 2009," added Mr. Spilman. "We continue to be encouraged by this improvement. In addition, our overall corporate store results improved compared to the second quarter of 2009, despite startup costs associated with eight licensee store acquisitions and two new store openings. We do not expect to acquire as many licensee stores over the remainder of 2010, nor do we plan to open any additional new stores this year. Our focus on improved pricing and promotional strategies resulted in a 90 basis point improvement in gross margins over the second quarter of 2009 to $48.1 \%$. As we move forward, we will continue to closely monitor the operating costs in our retail segment in order sustain these improvements."

## Balance Sheet and Cash Flow

The Company generated $\$ 1.8$ million in operating cash flow during the second quarter of 2010 through improved working capital management and continued cost containment efforts, marking the fifth consecutive quarter of positive cash flow. Operating cash flow during the second quarter of 2010 was $\$ 4.8$ million lower than the first quarter of 2010 in part due to the Company's initiative to build its inventory of imported goods to levels needed to reduce the frequency of stock outages experienced during the first half of 2010 . In addition, lower shipments that were experienced as a result of stock positions negatively impacted cash collections from the Company's customers, further contributing to the decline in operating cash flow. The Company expects that an incremental investment in inventory of $\$ 3$ million to $\$ 5$ million during the remainder of 2010 will be made to attain desired service levels for its customers. In addition to the $\$ 13.1$ million of cash on-hand, the Company has investments of $\$ 14.9$ million, primarily consisting of $\$ 14.1$ million in cash, money market accounts, bond funds, and individual treasuries, and $\$ 0.8$ million in a hedge fund. Although the $\$ 14.1$ million is primarily cash and other liquid assets, the Company presents these as longterm assets as they are pledged as collateral for the revolving debt agreement.

During the second quarter of 2010, the Company received $\$ 4.2$ million in proceeds from an eminent domain condemnation settlement for the Mt. Pleasant store property. Of those proceeds, $\$ 3.2$ million was used to pay off an outstanding mortgage on that property. In addition, the Company repaid a $\$ 2.4$ million mortgage on another retail property that matured during the second quarter. The Company also has three additional mortgages totaling approximately $\$ 6.9$ million that will mature during the twelve month period following May 29, 2010. The Company expects to satisfy these obligations through a variety of means, which may include refinancing, drawing from its revolving credit facility, or paying from cash on hand or future operating cash flow. However, there can be no assurance that any of these strategies will be successful.

The Company substantially reduced its level of outstanding debt during the second quarter of 2010. In addition to the $\$ 5.6$ million of mortgage pay-offs previously noted, the Company voluntarily repaid the outstanding balance of $\$ 15.0$ million on its revolving credit facility during the quarter. While that facility remains in place, it matures on November 30, 2010. The Company has initiated discussions with its bank regarding the amendment and
extension of the facility beyond its current maturity. While there can be no assurance that these discussions will result in a favorable outcome, the Company expects to have an amended and extended facility in place prior to November 30, 2010.

About Bassett Furniture Industries, Inc.
Bassett Furniture Industries, Inc. (NASDAQ:BSET), is a leading manufacturer and marketer of high quality, mid-priced home furnishings. With 104 licensee- and company- owned stores, Bassett has leveraged its strong brand name in furniture into a network of corporate and licensed stores that focus on providing consumers with a friendly environment for buying furniture and accessories. The most significant growth opportunity for Bassett continues to be the Company's dedicated retail store program. Bassett's retail strategy includes affordable custom-built furniture that is ready for delivery in the home within 30 days. The stores also feature the latest on-trend furniture styles, more than 750 upholstery fabrics, free in-home design visits, and coordinated decorating accessories. For more information, visit the Company's website at bassettfurniture.com. (BSET-E)

Certain of the statements in this release, particularly those preceded by, followed by or including the words "believes," "expects," "anticipates," "intends," "should," "estimates," or similar expressions, or those relating to or anticipating financial results for periods beyond the end of the second quarter of fiscal 2010, constitute "forward looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended. For those statements, Bassett claims the protection of the safe harbor for forward looking statements contained in the Private Securities Litigation Reform Act of 1995. In many cases, Bassett cannot predict what factors would cause actual results to differ materially from those indicated in the forward looking statements. Expectations included in the forward-looking statements are based on preliminary information as well as certain assumptions which management believes to be reasonable at this time. The following important factors affect Bassett and could cause actual results to differ materially from those indicated in the forward looking statements: the effects of national and global economic or other conditions and future events on the retail demand for home furnishings and the ability of Bassett's customers and consumers to obtain credit; the delays or difficulties in converting some of Bassett's non-operating assets to cash; and the economic, competitive, governmental and other factors identified in Bassett's filings with the Securities and Exchange Commission. Any forward-looking statement that Bassett makes speaks only as of the date of such statement, and Bassett undertakes no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise. Comparisons of results for current and any prior periods are not intended to express any future trends or indication of future performance, unless expressed as such, and should only be viewed as historical data.

## BASSETT FURNITURE INDUSTRIES, INC. AND SUBSIDIARIES

Condensed Consolidated Statements of Operations - Unaudited
(In thousands, except for per share data)

|  | Quarter Ended May 29, 2010 |  | Quarter Ended |  | Six Months May 29, 2010 |  | Six Months May 30, 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | $\begin{aligned} & \hline \text { Percent of } \\ & \text { Net Sales } \\ & \hline \end{aligned}$ | Amount | $\begin{aligned} & \hline \text { Percent of } \\ & \text { Net Sales } \\ & \hline \end{aligned}$ | Amount | $\begin{aligned} & \hline \text { Percent of } \\ & \text { Net Sales } \end{aligned}$ | Amount | $\begin{aligned} & \hline \text { Percent of } \\ & \text { Net Sales } \\ & \hline \end{aligned}$ |
| Net sales | \$57,845 | 100.0\% | \$57,718 | 100.0\% | \$110,736 | 100.0\% | \$115,529 | 100.0\% |
| Cost of sales | 29,408 | 50.8\% | 32,685 | 56.6\% | 56,555 | 51.1\% | 66,353 | 57.4\% |
| Gross profit | 28,437 | 49.2\% | 25,033 | 43.4\% | 54,181 | 48.9\% | 49,176 | 42.6\% |
| Selling, general and administrative expense excluding bad debt and notes receivable valuation charges | 27,628 | 47.8\% | 26,115 | 45.2\% | 53,529 | 48.3\% | 52,967 | 45.8\% |
| Bad debt and notes receivable valuation charges | 1,115 | 1.9\% | 5,849 | 10.1\% | 3,830 | 3.5\% | 11,741 | 10.2\% |
| Restructuring and asset impairment charges | - |  | 1,388 | 2.4\% | - |  | 1,388 | 1.2\% |
| Lease exit costs | - |  | 285 | 0.5\% | - |  | 285 | 0.2\% |
| Loss from operations | (306) | -0.5\% | $(8,604)$ | -14.9\% | $(3,178)$ | -2.9\% | $(17,205)$ | -14.9\% |
| Other income (loss), net | 471 | 0.8\% | $(1,187)$ | -2.1\% | 1,699 | 1.5\% | $(4,484)$ | -3.9\% |
| Income (loss) before income taxes | 165 | 0.3\% | $(9,791)$ | -17.0\% | $(1,479)$ | -1.3\% | $(21,689)$ | -18.8\% |
| Income tax provision | (48) | -0.1\% | (65) | -0.1\% | (96) | -0.1\% | (130) | -0.1\% |
| Net income (loss) | \$ 117 | 0.2\% | \$ (9,856) | -17.1\% | \$ (1,575) | -1.4\% | \$(21,819) | -18.9\% |
| Basic income (loss) per share | \$ 0.01 |  | \$ (0.87) |  | \$ (0.14) |  | \$ (1.91) |  |

## BASSETT FURNITURE INDUSTRIES, INC. AND SUBSIDIARIES

Condensed Consolidated Balance Sheets
(In thousands)

|  | (Unaudited) |  | November 28, 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Current assets |  |  |  |  |
| Cash and cash equivalents | \$ | 13,093 | \$ | 23,221 |
| Accounts receivable, net |  | 29,591 |  | 34,605 |
| Inventories |  | 34,281 |  | 33,388 |
| Other current assets |  | 8,706 |  | 13,312 |
| Total current assets |  | 85,671 |  | 104,526 |
| Property and equipment |  |  |  |  |
| Cost |  | 142,458 |  | 152,153 |
| Less accumulated depreciation |  | 94,946 |  | 101,517 |
| Property and equipment, net |  | 47,512 |  | 50,636 |
| Investments |  | 14,980 |  | 14,931 |
| Retail real estate |  | 28,203 |  | 28,793 |
| Notes receivable, net |  | 8,429 |  | 8,309 |
| Other |  | 8,682 |  | 9,034 |
|  |  | 60,294 |  | 61,067 |
| Total assets | \$ | 193,477 | \$ | 216,229 |
| Liabilities and Stockholders' Equity |  |  |  |  |
| Current liabilities |  |  |  |  |
| Accounts payable | \$ | 18,255 | \$ | 14,711 |
| Accrued compensation and benefits |  | 4,923 |  | 6,490 |
| Customer deposits |  | 9,032 |  | 5,946 |
| Other accrued liabilities |  | 11,481 |  | 11,730 |
| Current portion of real estate notes payable |  | 7,115 |  | 4,393 |
| Total current liabilities |  | 50,806 |  | 43,270 |
| Long-term liabilities |  |  |  |  |
| Post employment benefit obligations |  | 10,528 |  | 10,841 |
| Bank debt |  | - |  | 15,000 |
| Real estate notes payable |  | 7,133 |  | 16,953 |
| Distributions in excess of affiliate earnings |  | 9,756 |  | 10,954 |
| Other long-term liabilities |  | 8,177 |  | 8,877 |
|  |  | 35,594 |  | 62,625 |
| Commitments and Contingencies |  |  |  |  |
| Stockholders' equity |  |  |  |  |
| Common stock |  | 57,480 |  | 57,274 |
| Retained earnings |  | 48,886 |  | 50,461 |
| Additional paid-in-capital |  | 532 |  | 481 |
| Accumulated other comprehensive income |  | 179 |  | 2,118 |
| Total stockholders' equity |  | 107,077 |  | 110,334 |
| Total liabilities and stockholders' equity | \$ | 193,477 | \$ | 216,229 |


|  | $\begin{gathered} \text { Six Months } \\ \text { May 29, } 2010 \\ \hline \end{gathered}$ | Six Months May 30,2009 |
| :---: | :---: | :---: |
| Operating activities: |  |  |
| Net loss | \$ (1,575) | \$ $(21,819)$ |
| Adjustments to reconcile net loss to net cash provided by (used in) operating activities: |  |  |
| Depreciation and amortization | 2,959 | 3,350 |
| Equity in undistributed income of investments and unconsolidated affiliated companies | $(2,204)$ | $(1,317)$ |
| Provision for restructuring and asset impairment charges | - | 1,388 |
| Lease exit costs | - | 285 |
| Provision for lease and loan guarantees | 916 | 1,874 |
| Provision for losses on accounts and notes receivable | 3,830 | 11,741 |
| Other than temporary impairment of investments | - | 1,255 |
| Realized income from investments | $(2,214)$ | (461) |
| Payment to terminate lease | - | (400) |
| Other, net | 464 | 325 |
| Changes in operating assets and liabilities |  |  |
| Accounts receivable | 183 | $(5,136)$ |
| Inventories | 913 | 3,055 |
| Other current assets | 3,745 | 4,747 |
| Accounts payable and accrued liabilities | 1,497 | $(1,647)$ |
| Net cash provided by (used in) operating activities | 8,514 | $(2,760)$ |
| Investing activities: |  |  |
| Purchases of property and equipment | $(1,503)$ | (713) |
| Proceeds from sales of property and equipment | 4,235 | 26 |
| Acquisition of retail licensee stores, net of cash acquired | (277) | (481) |
| Proceeds from sales of investments | 8,326 | 20,678 |
| Purchases of investments | $(8,076)$ | $(5,273)$ |
| Dividends from affiliates | 937 | 2,811 |
| Net cash received on licensee notes | 298 | 302 |
| Other, net | - | 33 |
| Net cash provided by investing activities | 3,940 | 17,383 |
| Financing activities: |  |  |
| Net repayments under revolving credit facility | $(15,000)$ | $(1,000)$ |
| Repayments of real estate notes payable | $(7,098)$ | (394) |
| Issuance of common stock | 71 | 150 |
| Repurchases of common stock | - | (75) |
| Cash dividends | - | $(1,142)$ |
| Payments on other notes | (555) | (284) |
| Net cash used in financing activities | $(22,582)$ | $(2,745)$ |
| Change in cash and cash equivalents | $(10,128)$ | 11,878 |
| Cash and cash equivalents - beginning of period | 23,221 | 3,777 |
| Cash and cash equivalents - end of period | \$ 13,093 | \$ 15,655 |


|  | Quarter ended <br> May 29, 2010 |  | Quarter ended <br> May 30, 2009 |  | Six Months <br> May 29, 2010 |  | Six Months May 30, 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Sales |  |  |  |  |  |  |  |  |
| Wholesale | \$ | 42,822(a) | \$ | 45,013(a) | \$ | 83,129(a) | \$ | 92,960(a) |
| Retail |  | 30,466 |  | 25,660 |  | 57,503 |  | 49,403 |
| Inter-company elimination |  | $(15,443)$ |  | $(12,955)$ |  | $(29,896)$ |  | $(26,834)$ |
| Consolidated | \$ | 57,845 | \$ | 57,718 | \$ | 110,736 | \$ | 115,529 |
| Operating Income (Loss) |  |  |  |  |  |  |  |  |
| Wholesale | \$ | 1,453(b) | \$ | $(5,015)(\mathrm{b})$ | \$ | 486(b) |  | (10,730)(b) |
| Retail |  | $(1,993)$ |  | $(2,166)$ |  | $(3,600)$ |  | $(5,030)$ |
| Inter-company elimination |  | 234 |  | 250 |  | (64) |  | 228 |
| Restructuring and asset impairment charges |  | - |  | $(1,388)$ |  | - |  | $(1,388)$ |
| Lease exit costs |  | - |  | (285) |  | - |  | (285) |
| Consolidated | \$ | (306) | \$ | $(8,604)$ | \$ | $(3,178)$ | \$ | $(17,205)$ |

(a) Excludes wholesale shipments for dealers where collectibility is not reasonably assured at time of shipment as follows:

|  | May 29, 2010 | May 30, 2009 |  |
| :--- | ---: | ---: | ---: |
| Quarter ended | $\$$ | 569 | $\$ 2,719$ |
| Six months | 715 | 5,508 |  |

(b) Includes bad debt and notes receivable valuation charges of as follows:

|  | May 29, 2010 | $\frac{\text { May 30, 2009 }}{}$ |  |
| :--- | ---: | ---: | ---: |
| Quarter ended | $\$$ | 1,115 | $\$ 8$ |
| Six months | 3,849 |  |  |

## BASSETT FURNITURE INDUSTRIES, INC. AND SUBSIDIARIES

Reconciliation of Net Income (Loss) as Reported to Net Income (Loss) as Adjusted (Unaudited)
(In thousands, except for per share data)

|  | $\begin{aligned} & \text { Quarter ended } \\ & \text { May 29, } 2010 \\ & \hline \end{aligned}$ |  | $\begin{gathered} \text { Per } \\ \text { Share } \end{gathered}$ | $\begin{aligned} & \text { Quarter ended } \\ & \text { May 30, } 2009 \\ & \hline \end{aligned}$ |  | Per Share | Six months <br> May 29, 2010 |  | Per <br> Share | Six months <br> May 30, 2009 |  | Per Share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income (loss) as reported | \$ | 117 | \$0.01 | \$ | $(9,856)$ | \$(0.87) | \$ | $(1,575)$ | \$(0.14) |  | $(21,819)$ | \$(1.91) |
| Restructuring and asset impairment charges |  | - | - |  | 1,388 | 0.12 |  | - | - |  | 1,388 | 0.12 |
| Lease exit costs |  | - | - |  | 285 | 0.03 |  | - | - |  | 285 | 0.02 |
| Other than temporary impairment of securities |  | - | - |  | - | - |  | - | - |  | 1,255 | 0.11 |
| Closed stores and idle retail facility charges |  | 604 | 0.05 |  | 1,379 | 0.12 |  | 1,071 | 0.09 |  | 1,937 | 0.17 |
| Net income (loss) as adjusted | \$ | 721 | $\underline{\underline{\$ 0.06}}$ | \$ | $\stackrel{(6,804)}{ }$ | $\underline{\underline{\text { (0.60 }}}$ | \$ | (504) | $\underline{\underline{\text { (0.05 }}}$ | \$ | $(16,954)$ | $\underline{\underline{\text { (1.49 ) }}}$ |

The Company has included the "as adjusted" information because it uses, and believes that others may use, such information in comparing the Company's operating results from period to period. However, the items excluded in determining the "as adjusted" information are significant components in understanding and assessing the Company's overall financial performance for the periods covered.

Supplemental Retail Information - Unaudited
(In thousands)

|  | 30 Comparable Stores |  |  |  | 27 Comparable Stores |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quarter Ended |  | Quarter EndedMay 30,209 |  | Six monthsMay 29, 2010 |  | Six monthsMay 30,2009 |  |
|  | Amount | $\begin{aligned} & \text { Percent of } \\ & \text { Net Sales } \\ & \hline \end{aligned}$ | Amount | Percent of Net Sales | Amount | Percent of Net Sales | Amount | Percent of Net Sales |
| Net sales | \$22,872 | 100.0\% | \$23,266 | 100.0\% | \$40,630 | 100.0\% | \$43,025 | 100.0\% |
| Cost of sales | 11,778 | 51.5\% | 12,293 | 52.8\% | 20,468 | 50.4\% | 22,711 | 52.8\% |
| Gross profit | 11,094 | 48.5\% | 10,973 | 47.2\% | 20,162 | 49.6\% | 20,314 | 47.2\% |
| Selling, general and administrative expense* | 11,933 | 52.2\% | 12,481 | 53.6\% | 21,798 | 53.6\% | 23,616 | 54.9\% |
| Loss from operations | \$ (839) | -3.7\% | \$ (1,508) | -6.4\% | \$ (1,636) | -4.0\% | \$ (3,302) | -7.7\% |


|  | All Other Stores |  |  |  | All Other Stores |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quarter Ended <br> May 29, 2010 |  | Quarter Ended May 30, 2009 |  | Six Months May 29, 2010 |  | Six Months May 30, 2009 |  |
|  | Amount | Percent of Net Sales | Amount | Percent of Net Sales | Amount | Percent of Net Sales | Amount | Percent of Net Sales |
| Net sales | \$ 7,594 | 100.0\% | \$ 2,394 | 100.0\% | \$16,873 | 100.0\% | \$ 6,378 | 100.0\% |
| Cost of sales | 4,048 | 53.3\% | 1,250 | 52.2\% | 8,831 | 52.3\% | 3,394 | 53.2\% |
| Gross profit | 3,546 | 46.7\% | 1,144 | 47.8\% | 8,042 | 47.7\% | 2,984 | 46.8\% |
| Selling, general and administrative expense | 4,700 | 61.9\% | 1,802 | 75.3\% | 10,006 | 59.3\% | 4,712 | 73.9\% |
| Loss from operations | \$ (1,154) | -15.2\% | \$ (658) | -27.5\% | \$ (1,964) | -11.6\% | \$ (1,728) | -27.1\% |

* Comparable store SG\&A includes retail corporate overhead and administrative costs.

