# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, D.C. 20549

## FORM 8-K

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## CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) March 1, 2016
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# BASSETT FURNITURE INDUSTRIES, INCORPORATED 

(Exact name of registrant as specified in its charter)
VIRGINIA
(State or other jurisdiction of
incorporation or organization)

## 0-209

(Commission File No.)

3525 FAIRYSTONE PARK HIGHWAY
BASSETT, VIRGINIA
(Address of principal executive offices)
Registrant's telephone number, including area code 276/629-6000
(Former name or former address, if changed since last report)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A. 2 below):
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square \quad$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 7.01 Regulation FD Disclosure.

On March 2, 2016, representatives of Bassett Furniture Industries, Incorporated (the "Company") will make a presentation to investors, analysts and others regarding the Company using, in whole or in part, the slides containing the information attached to this Current Report on Form 8-K as Exhibit 99.1 (the "Slides").

By filing this Current Report on Form 8-K and furnishing the information contained herein, the Company makes no admission as to the materiality of any information in this report that is required to be disclosed solely by reason of Regulation FD.

The information contained in the Slides is summary information that is intended to be considered in the context of the Company's Securities and Exchange Commission ("SEC") filings and other public announcements that the Company may make, by press release or otherwise, from time to time. The Company undertakes no duty or obligation to publicly update or revise the information contained in this report, although it may do so from time to time as its management believes is warranted. Any such updating may be made through the filing of other reports or documents with the SEC, through press releases or through other public disclosure.

In accordance with General Instruction B. 2 of this Current Report on Form 8-K, the information presented in Item 7.01 of this Current Report on Form 8-K and Exhibit 99.1 shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, unless the Company specifically states that the information is to be considered "filed" under the Exchange Act or incorporates it by reference into a filing under the Securities Act of 1933, as amended, or the Exchange Act.

## Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

See Exhibit Index immediately following the signature page.

## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

BASSETT FURNITURE INDUSTRIES, INCORPORATED

By: /s/ J. Michael Daniel
Title: Senior Vice President - Chief Financial Officer

## Description

## Bassett

# PARAMUS INVESTOR MEETING 

NASDAQ: BSET

March 2016


Certain of the statements in this presentation, particularly those preceded by, followed by or including the words "believes," "expects," "anticipates," "intends," "should," "estimates," or similar expressions, or those relating to or anticipating financial results for periods beyond the end of the fourth fiscal quarter of 2015, constitute "forward looking statements" within the meaning of Section 27A of the Securities Act of 1933 , as amended. For those statements, Bassett claims the protection of the safe harbor for forward looking statements contained in the Private Securities Litigation Reform Act of 1995. In many cases, Bassett cannot predict what factors would cause actual results to differ materially from those indicated in the forward looking statements. Expectations included in the forward looking statements are based on preliminary information as well as certain assumptions which management believes to be reasonable at this time. The following important factors affect Bassett and could cause actual results to differ materially from those indicated in the forward looking statements: the effects of national and global economic or other conditions and future events on the retail demand for home furnishings and the ability of Bassett's customers and consumers to obtain credit; and the economic, competitive, governmental and other factors identified in Bassett's filings with the Securities and Exchange Commission. Any forward looking statement that Bassett makes speaks only as of the date of such statement, and Bassett undertakes no obligation to update any forward looking statements, whether as a result of new information, future events or otherwise. Comparisons of results for current and any prior periods are not intended to express any future trends or indication of future performance, unless expressed as such, and should only be viewed as historical data.


## INTRODUCTION: SETTING THE TABLE

| Leading manufacturer, retailer and wholesale |
| :--- | ---: |
| of high quality,mid-priced furniture |

Improving
Operating Margins

2015: 6.0\%
FY 2011: 2.2\% FY 2012: 2.4\% FY 2013:3.1\% FY 2014: 4.4\%

Strong
Balance Sheet
\$45.6 million in cash and short-term investments net of debt

## THE LANDSCAPE



| $1902-1996$ | $1997-2006$ | $2007-2010$ | 2011 - |
| :---: | :---: | :---: | :---: |
| GROWTH \& | DRAMATIC | GREAT |  |
| DIVERSIFICATION | CHANGE | RECESSION | GROWTH |
| Largest domestic |  |  |  | furniture manufacturer

- Consistently profitable
- Sold to independent retailers + department stores



| $1902-1996$ | 1997-2006 | $2007-2010$ | 2011 - |
| :---: | :---: | :---: | :---: |
| GROWTH \& | DRAMATIC | GREAT |  |
| DNERSIFICATION | CHANGE | RECESSION | GROWTH |

- Takeover select businesses
- Building retail strategy + culture
- Design Culture
- Custom Capabilities


| $1902-1996$ | $1997-2006$ | $2007-2010$ | 2011 - |
| :---: | :---: | :---: | :--- |
| GROWTH \& | DRAMATIC | GREAT |  |
| DIVERSIFICATION | CHANGE | RECESSION | GROWTH |

- Transformed balance sheet
- Upgrade human talent in stores
- Launched partnership with HGTV

- Strong store comp growth
- Open smaller, successful
stores
- Reinstated dividend
- Acquired Zenith Logistics



## What has accelerated our growth?










## Supply Chain Capabilities

## Acquisition of Zenith Logistics






## Showcasing the Product + Experience

Increasing information available at finger tips

Align store + online experience

Make custom product easier to understand




## 2015 Sources of Revenue



## 2015 Sources of Revenue- Annualized




## Capital Allocation



## Looking Ahead

## _ong Term Shareholder Value Creation

- Avg. 3-5\% annual comp store sales increase
- Avg. opening 3-5 net new stores per year
- Leverage wholesale cost structure which can support significantly larger company
- Spend \$20-\$25 million on capital expenditures annually
- Continue providing shareholders with increasing regular dividend
- provide additional "special" dividends when warranted
- Continue to opportunistically repurchase shares


## 5 Year Goals

Grow top line at 5-7\%

## Bassett| HOMEI

CAGR
Grow operating profit at 12-14\% CAGR

Operating profit at 8-9\% of consolidated sales

Reward BSET shareholders thru increasing dividend

Return $40-60 \%$ of net income to shareholders thru dividend + share repurchase



